Richard A. Varellie

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**SENIOR IT LEADER**

Voice & Data Operations | Project Management | Cloud Computing | Data Center Management

Progressive and business aligned IT leader who delivers complex global technology initiatives that exceed demanding requirements for industry leading Financial firms. Leads and delivers all phases of project management for small and large scale tactical and strategic projects and programs. A consistent high performer recognized for producing top quality results and influencing executives on IT management issues. Solid interpersonal skills, able to forge strong relations with all levels of staff, clients, vendors and C-level executives globally.

CORE COMPETENCIES

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| --- | --- | --- |
| * Voice Management * Budget & Cost Management | * RFI/RFP Development * Data Center Management | * Project/Porgam Management * Service Delivery |

**PROFESSIONAL EXPERIENCE**

**Pride Technologies, Morgan Stanley- *Somerset, New Jersey*** *07.2020 – Present*

*Senior Project Manager – Data Center*

Responsible for managing Data Center and IT operations, in addition to capital budget preparation and oversight; lead the Telecom teams, capacity planning and infrastructure project management, as well as serve as Infrastructure Liaison to Project Management Office.

* Manage the design, construction, installation, configuration, support, and maintenance of all data center mission critical infrastructure.
* Own the relationships with vendors, hosting providers, circuit providers and any other 3rd party services we use to build our infrastructure.
* Manage large scale critical Data Center expansion and consolidation projects under tight deadlines.
* Perform risk assessments and define potential issues within the project scope and action plan.
* Develop, publish and present reports to Executive Leadership showing project success and areas for improvement.
* Host daily internal and director level meetings to maintain project momentum and identify opportunities to improve project efficiencies and ensure high satisfaction.
* Supervises all construction activities and installations, in coordination with internal and external construction resources, to ensure systems design, installation and testing adhere to engineering and operational standards.

**Align, Inc – *New York, New York*** *10.2018 – 07.2020*

*Project Manager – Workplace Technology*

Responsible for planning and delivering major technology initiatives for firms, primarily in the financial industry. Specialty in corporate office and data center builds/relocations, infrastructure design/build, networks/systems upgrade, with a major focus on project and portfolio team management.

* Designed cabling infrastructure and environmental specifications for all TERs, data centers, IDFs and IT labs.
* Worked with project architects and engineers on the space layout, HVAC, power and low-voltage cabling requirements for equipment rooms and workspaces.
* Issued low-voltage cable RFP for bid purposes, leveled bids, and shortlisted and selected vendors.
* Conducted regular site visits to ensure proper design and implementation during construction.
* Maintained and communicated weekly, monthly and quarterly status reports to senior leadership.
* Project Managed providing oversite of the deployment of IT, Audio Visual, and Access Control solutions.
* Managed the coordination of multiple consultants and subcontractors and integrators.

**IPC Systems, Inc – *Jersey City, New Jersey***  *02.2016 – 10.2018*

*Global Program Manager – Trading Systems*

Responsible for overall strategic management of Project implementation details and activities for large IPC clients with cross-regional Front Room (Turret/Trading Floor) and/or Back Room (Server/Data Center) installations that are organized into a Program (Unigy migration). Ensured that all facets of the program are highly coordinated, that communication is robust / highly structured and that the team delivers success to the Customer.

* Responsible for successfully delivering all projects under the Program in a manner that meets the projects financial objectives and drives exceptional customer satisfaction. This includes ensuring that PM’s are managing all tactical aspects of the projects, ensuring that the global team is well coordinated/communicating effectively, ensuring that IPC management is fully abreast of key aspects of the project.
* Providing oversight of the commercial aspects of the program (cost, price and billing). This includes proactively identifying -managing variances, implementing course correction programs, managing revenue recognition / customer acceptance and ensuring that billing milestones are met.
* Chairing an internal and external program steering committee. This includes managing a scheduled customer facing status meeting and managing an internal cross functional status meeting.

**MUFG Union Bank – *Jersey City, New Jersey*** *01.2015 – 02.2016*

*Project Manager – ITS Planning and Project Delivery, Vice President*

Project delivery of the firms Infrastructure initiatives for the bank.

* This project was migrating all Windows XP users onto the Windows 7 operating system for all PC and VDI (Thin Clients) to the bank NY metro region.
* 1221 Avenue of Americas – this initiative is to relocate revenue produces, investment banking and trading, for the bank into this new location. This includes the design and builds out of the infrastructure of the new data center, MDF as well as the IDFs on the supporting floors. This also includes the delivery of all other technology; voice (front and back office IPC Unigy), network (LAN and WAN, Nexus 9000), market data. Responsible for the IT budget $18MM for this initiative.

**NYSE Euronext – *New York, New York***  *07.2011 – 11.2014*

*Project Manager – Infrastructure & Cloud Computing, Managing Director*

Led teams across broad technical, financial and business disciplines. Focused teams on business objectives and tracked progress to ensure project milestones were completed on time, on budget and with the desired results.

* Delivered key network infrastructure projects including the implementation of client facing Exchange Cloud Computing, Russell Investments Infrastructure and NYSE Technologies Out-of-Band Network.
* Maximized productivity by setting clear expectations and proactively communicating project status, issues and risks to internal stakeholders and executive management.
* Mitigated risk by identifying, escalating and resolving issues across multiple delivery groups including systems administration, systems engineering, data center operations, network operations & engineering, and information security.

**Morgan Stanley – *New York, New York*** *12.2010 – 07.2011*

*Global Voice Operations, Vice President*

Managed all voice communications operations, enterprise service delivery, and participated in the engineering, installation, maintenance, monitoring, inventory, security, budget, and selections of voice systems hardware/software. Responsible for managing, directing a staff of telecommunications professionals and contractors, who performed, coordinated, and maintained the installation, configuration, uptime, performance and administration of all enterprise voice and UC systems for over 55,000 employees.

* Developed and implemented procedures for ongoing monitoring and proactive administration, tuning and maintenance of systems to ensure maximum performance, reliability, and availability to ensure SLAs are met.
* Negotiated multi-million-dollar global Service Level Agreements with 5 major vendors and ensured compliance with agreed upon Statements of Work and directed corrective actions when required.
* Defined standards and procedures for operational support. Monitored product performance and trends and made recommendations for improvements.

**NYSE Euronext (NYFIX, Inc.) – *New York, New York*** *08.2008 – 12.2010*

*Global Data Center Manager, Managing Director*

Managed and directed team of data center and IT personnel to provide multi-level day-to-day support for all data center operations, policies, and procedures to ensure timely issue identification, documentation and resolution. Provided high-level technical direction, defined requirements, designed solutions and developed implementation plans in accordance with strategic initiatives.

* Managed 500+ distributed server environment comprised of Windows/Intel, web and application servers, Oracle database servers and HP Linux database servers.
* Successfully managed the relocation of a data center from New York to New Jersey in a $2MM, yearlong initiatives that achieved all milestones and deliverables on-time and within budget, securing over $1MM in annual savings.

**Bear Stearns & Co. Inc. - *New York, New York*** *02.1998 – 07.2008*

*Global Voice Product Manager, Managing Director (2004 – 2008)*

Senior level executive with outstanding success in delivering complex technical voice initiatives for global Fortune 100 Enterprise. Initiatives included Back Office Voice, Trader Voice, and Call Center operations on global platforms. Built Information Systems and IT Infrastructure with partners and vendors and met global project challenges. Led large-scale and dynamic technical global voice projects in challenging resource, schedule, and priority environments. Supervised and managed 5 direct reports with a total staff of 40 individuals globally.

* Managed average operating budget of $15 million and lowered it by 20% through consolidation and centralization of functions.
* Owned vendor relations with Nortel, Avaya, NICE, Aspect Software, IPC and BT systems, which improved cost impact and enhanced system stability and performance.
* Led team of highly motivated and skilled IVR designers, contact center support staff, PBX technicians and internal consultants for Contact Center best practices.
* Conducted Executive oversight and management of team in multiple high-visibility, high value projects with extensive ROI benefits.

*Outsource Management, Associate Director (2002 – 2004)*

*Data Center Infrastructure & 383 Madison Relocation Project, Vice President (1998 – 2002)*

**EDUCATION**

Bachelor of Science Degree – Major: Business Management; Minor: Computer Science, **St. Peter’s College, 1997**

**TECHNICAL SKILLS**

Project Management Fundamentals

ITIL Intermediate Training

Building Industry Consulting Service International (BICSI)

**TECHNICAL EXPERTISE**

LAN/WAN, TCP/IP, Data Centers, IDF’s, VoIP, IPC Platforms, PBXs, VM Systems, NICE Platforms and MS Office Suite (Word, Power Point, Excel, Access, Visio, Outlook), AutoCAD, Revit, Bluebeam