


Prateek Vats

Salesforce and Apttus Developer Analyst

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Experience

2 Years 9 Months

AGE

25

Career Objective

- To be associated with an organization that gives me scope to update my knowledge in accordance with the latest trends in IT industry
- Be a part of a team that dynamically works towards the growth of organization.

Skills

Salesforce Administrator (Classic and Lightning)

Customization to support vital business functions Configuration and Administration like custom fields, Approval process, workflow rules, validation rules, Custom reports, Automated alerts. Salesforce CPQ, Salesforce scopes such as users, roles, profiles, groups, accounts, contacts, record types, sharing rules, custom objects, picklists. Requirement Gathering, Packaging, Github, Deployment Delivered applications using Tortoise SVN, Tortoise Git repository using Jenkins validation.

Apttus CLM

Worked on Agreement administration, Clause and Template Administration, Document output format, Agreement protection, Query template, Agreement rules, Agreement wizards, Dynamic Document Assembly.

Apttus CPQ

Setting up products in Apttus CPQ, Pricelists and Categories, Price Rulesets (discounting options etc.), Quotes and Configuring Quotes, Product Options, Constraint Rules, Quote template.

Summary

- Good experience and hand on Apttus CLM and CPQ modules and Salesforce.
- Experience in migrating custom settings and configuration Data from one org to other org.
- Able to build and update complete X-Author word templates and X-Author for excel.

- ▢ Strong project management – Ability to lead technical requirements gathering sessions and implementing changes with standard SDLC and Agile implementation techniques.
- ▢ Expertise in data load with data loader, workbench, Apttus X-Author Tool.
- ▢ Awarded with Rising Star award and award from client for excellence in delivery.
- ▢ Delivered applications using Tortoise SVN, Tortoise Git repository using Jenkins validation.

Certification and Affiliation

- ▢ Salesforce Certified Administrator (ADM-201)
- ▢ Salesforce Platform Certification (PD-1)
- ▢ Salesforce Platform App Builders (DEV 402)
- ▢ Apttus Contract Lifecycle Management (CLM) Product Certification (Apttus)
- ▢ Apttus Cost Price Quote (CPQ) Product Certification (Apttus)
- ▢ Apttus Intelligent Workflow Approvals (IWA) Product Certification (Apttus)
- ▢ Apttus X- Author for Excel (XAE) Product Certification (Apttus)

Work Experience

Professional Experience:

#Company: Accenture	
Designation	Software Engineer Analyst
Duration	19th Feb 2017 – Till Date
Project 1	19 th Feb 2017 – 2 nd July 2019
Role	Salesforce Apttus CLM Developer
Technologies/ Tools	Salesforce , Apttus CLM , X-Autor for Contracts
Achievements	Have been appreciated by Client team members and Senior management for picking up work in less span of time and delivering the deliverables with minimum defects.
Roles and Responsibility	<ul style="list-style-type: none"> ▢ Configuration and administration of Salesforce.com enterprise editions ▢ Maintained and customized Salesforce.com scopes such as users, roles, profiles, groups, accounts, contacts, record types, sharing rules, custom objects, picklists and page layout customization to support vital business functions. ▢ Agreement administration, clause and template administration, document output format, agreement protection, query template, agreement rules, agreement wizards, Dynamic Document Assembly. ▢ Created Roles, custom fields, Approval process, workflow rules, validation rules, Custom reports, Automated alerts. documents ▢ Created training materials based on business requirements. ▢ Provided support to 1500 Salesforce users worldwide and acted as the primary point of contact for end-user support. ▢ Developed, launched and managed dashboards and reports for all team functions on both management and individual levels. ▢ Developing all project related documents like Requirement document, system design document, use cases, test plan.

#Company: Apttus	
#Company: Apttus	31 st July 2019 – till date
Role	Apttus Solution Consultant (Managed Services)
Technologies/ Tools	Salesforce, Apttus CLM CPQ Developer, Apttus X-author for Excel,Apttus IWA
Achievements	Have been appreciated for handling the project independently and delivering the deliverables within the stipulated timeframe with minimum defects.
Roles and Responsibility	<ul style="list-style-type: none"> ▣ Worked on implementing Apttus Products CLM, CPQ, Apttus X-Author for Excel, Apttus Approvals, Apttus X-Author for Word. ▣ Working as Apttus Managed Services engineer, provided solution and consultancy to all major Apttus Businesses partners. ▣ Agreement administration, clause and template administration, document output format, agreement protection, query template, agreement rules, agreement wizards, Dynamic Document Assembly. ▣ Setting up products in Apttus CPQ, pricelists and categories, price rulesets (discounting options etc.), quotes and configuring quotes, product feature and options, custom actions, discount schedule, block pricing, pricing rule, quote template. ▣ Provided Apttus Solution review on the existing functionality so as to enhance the business use cases. To make the best use of Apttus features available and implemented new Apttus features. ▣ Helped business partners in upgrading their Packages and provided support during Salesforce Releases or Apttus Releases.

Personal Details

Father's Name:	Mr. Rajbir Vats	Marital Status:	Single
Birthday:	September 18, 1994	Nationality:	Indian
Gender:	Male		

Declaration

I, Prateek Vats, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

Ahmedabad, Gujrat