**Profile Summary**

* Seasoned Product Manager with area of expertise in both B2B and B2C Market Segment. So far helped in realizing revenue of close to **$100 Million** for one of the largest Tyre Manufacturers across globe. Exceptional planning and implementational capabilities. Proven skills in Critical Data Analysis and having core expertise in taking the product from ideation/planning to maturity. Focus on Data Products including features like Data Migration, Data as a service, Data Visualization, Data Management, ETL and Machine learning models.

**Professional Experience**

 **Michelin, Product Manager** *Sep 2018 – Present*

* Defined Product Strategy, Roadmap and their execution across internal and external stakeholder teams
* Managed concept to launch of world’s largest Tyre & Vehicle Database and acquired 25+ customers to consume this data generating **$15M+ revenue**
* Decreased **operational cost by 40%** by developing one of the critical Data Product for Michelin Group
* Improved **adoption rate by 12%** by developing an exceptional GTM strategy for new features and products
* Collaborated with Finance and Pricing teams to devise pricing strategy, forecast revenue and achieve target margins
* Played an **active role in Digital Transformation** and implemented business use cases on cutting edge technologies like Artificial Intelligence, Machine Learning, RPA, Cloud, API, Big Data

**Accenture, Senior Business Analyst** *May 2017 – Sep 2018*

* Developed business architecture using requirements such as scope, processes, alternatives, and risks.
* Analyzed client’s business requirements and processes through document analysis, interviews, workshops, and workflow analysis.
* Communicated client’s business requirements by constructing easy-to-understand data and process models.
* Provided input into developing and modifying systems to meet client needs and develop business specifications to support these modifications.
* Liaise between business and technical personnel to ensure a mutual understanding of processes and applications.

**Amdocs Pvt Ltd, Subject Matter Expert** *Sep 14 - May 15*

* Collaborated with various stakeholders for change requests and new fixes in the product.
* Prepared the Test Plan and performed test cases execution.
* Reported bugs in the defect tracking tool and analyzed the change in the code related to fix to understand the discrepancy in the usual behavior of the product.
* Managed various stakeholders from Development and Testing teams to ensure the fix for the product goes live successfully.

**Capgemini Pvt Ltd, Software Engineer**  *Mar 13 - Sep 14*

* Involved with a USA based Financial Giant for the assurance of their product quality.
* Prepared Test Plan based on the mapped requirements.
* Performed the Test Execution based on the test plan.
* Detected Bug and reported on the Defect Management tool.

**Education**

* Master of Business Administration (**MBA-IT**), Symbiosis University, 2017
* Master of Computer Science (**MS**), Middlesex University (London), 2013
* Bachelor of Engineering (**B.E. Computer Science**), Pune University, 2011

**Certifications**

* IIBA CCBA Certified Business Analyst
* PSPO - I
* BCS ISEB Certified Business Analyst
* MS-AZ 900 Azure Cloud Fundamentals
* ITIL V3 Foundation Certified