

SUBHAJIT GHOSH

PgMP, PMP, Prosci CM, PRINCE2 Practitioner, PSM II, SAFe Agilist (SA), PMI-ACP, ICP-ACC, ITIL (F), MBA(IIFT)
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IT Project Manager

Versatile and hands-on Project Manager who leads teams to design and implement successful IT projects that align business & IT objectives and deliver rapid results

Project Management | Program Management | Change Management | Agile Practitioner and Coach

- 15 years' enterprise-level IT Leadership with high responsibility roles (P&L Responsibility up to revenue \$20 M Yearly), managing teams (40+ FTEs – Full-Time Equivalent) within Product and Service Management Portfolio; Specialized in Project, Program and Change Management to expand capacity in Infrastructure, Automation and Cloud solution, Emerging technologies (IoT, AI, M2M), CRM (Opportunity management, CPQ, Sales & Service), Convergent Real-Time Rating-Charging-Billing (BSS), Enterprise and BI Solutions in a cross-functional multi-cultural dynamic environment (Projects delivered for the businesses from US, Canada, UK, Germany, France, Australia, and PAN-India).
- Insightful experience in project and program management activities including proposal phase (RFP, RFI, SOW, Bid Management), project initiation, project charter, planning, scope management, schedule management, estimation & cost management, WBS, designing, risk & issue management, quality management, resource administration, EVM, communication management, stakeholder engagements, project closure, project management mentoring, PMO (Project Management Office), monitoring and control, Compliance and audit, change and transformation management.
- Delivered successful Projects from Concept to closure with various software developing life cycle, Waterfall (SDLC), Hybrid, Dev-Ops, Scrum, and Kanban. Experienced in working with the onshore-offshore model in a highly matrixed environment; Primarily managed Projects related to Automation (Red Hat Ansible, IPSoft) and Cloud (Red Hat Openshift, Azure) solution, CRM (Siebel, Ericsson ConceptWave), Convergent Billing, Rating and Charging (Unified, GOLD), MS Project, HPQC (Quality Center), SOAP UI, Oracle DB & DB Tools (SQL Developer, PL-SQL Developer, and TOAD), ETL (Oracle Warehouse Builder) and Reporting Tool (OBIEE), Incident Management tool (Bugzilla, Maximo, Remedy, SNow)

PROFESSIONAL EXPERIENCE

IBM | Project Manager | May 2016 to till date

Kolkata

- Leading Dynamic Automation Cloud Program (implementing IPSoft and Red Hat Ansible) achieved targeted FTE savings of 20+ a year for 17+ Canadian Accounts governing individual Project Managers (10+).
- Successfully migrated 5+ Canadian Accounts (National Bank of Canada, Manulife Financial, Laurentian Bank, etc.) Automation from IPSoft & BigFix to CACF (Cloud Automation Community Framework – based on RedHat Ansible)
- Spearheaded Agile Accelerator transformation program for IBM GTS to Agile which includes involves the development of stakeholder/end-user engagement plan, organization readiness analysis, communications, interventions, training, and adoption plan.

ORGA SYSTEMS | Senior Consultant (Role: Project Manager) | Sep 2012 to Apr 2016

Kolkata, Mumbai, Bangalore, Chennai, Delhi, Munich, Toronto

- Accomplished revenue realization of \$20 M a year by delivering a capacity expansion program for Vodafone India data charging solution covering 130+M subscriber base for PAN-INDIA geography by leading a team of 50+ using standard program management methodology.
- Formalized and set up organizational PMO and PM Practice; managed Prioritization and Disposition of new projects during Pre-sales & Proposal stage.
- Orchestrated and executed Connected Drive E2E Project for BMW covering 5+ EU Markets (including Germany, France, Italy, Belgium, and Netherlands having 2.6M Vehicle subscriptions) by leading a team of 10+ using SCRUM.

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TATA CONSULTANCY SERVICES | IT Analyst (Role: Project Lead and Functional Consultant) | Oct 2005 to Sep 2012
Kolkata, Bangalore, Paris

- Delivered Siebel CRM Implementation of Opportunity, CPQ (Configuration, Pricing, and Quote) for GE Healthcare for EMEA (Europe, Middle East, and Asia), EAGM (Eastern and African Growth Markets) and India markets using SCRUM.
- Led a team of 20+ people (part of 300+ team) in Enterprise Information Platform (EIP – BI Solution) for multiple deliveries with British Telecom (12M GBP Annually program contact value in 2007).

COMMUNITY SERVICES

- ✓ Officially engaged as 'PMI Senior Champion' (Volunteer since 2016) with PMI India for Project Management Advocacy.
- ✓ Trained and mentored 350+ professionals in Project Management OR Agile through Local PMI Chapter OR IBM. (includes pro bono volunteering training and consulting assignments with Linde Group, Save The Children, Indian Railway, Ministry of Health West Bengal, etc.)
- ✓ Published Project Management Article in National level conference. <http://www.pmi.org.in/conference/pdfs/papers-pdfs/theme-accelerate-economic-growth/8-Project-Management-in-Social-sector.pdf>
- ✓ Presented keynote address in International level Project Management Conference. (Dhaka, Bangladesh)
- ✓ Co-authored (with group of fellow global practitioner volunteers) upcoming PMBOK 7th Edition.

EDUCATION

2012 **MBA** (International Business) | Indian Institute of Foreign Trade (IIFT) | CGPA 3.67 (scale of 4.33)
2005 **B.Tech** (Computer Science & Engineering) | West Bengal University of Technology | DGPA 8.4 (scale of 10)

CERTIFICATIONS

- **PgMP** (Program Management Professional) from PMI, USA
- **PMP** (Project Management Professional) from PMI, USA
- **Prosci Change Management** (ADKAR) Certification from Prosci
- **PRINCE2 Practitioner** from AXELOS
- **PSM II** (Professional Scrum Master II) from Scrum.org
- **PSM I** (Professional Scrum Master) from Scrum.org
- **PMI-ACP** (Agile Certified Professional) from PMI, USA
- **ICP-ACC** (ICAgile Certified Professional – Agile Coaching) from ICAgile
- **SAFe Agilist (SA)** from SCALED AGILE
- **Azure Fundamentals** from Microsoft
- **ITIL Foundation** from AXELOS
- **Successful Negotiation: Essential Strategies and Skills** – from University of Michigan (Through Coursera)
- **Lean Six Sigma Green Belt** – from Tata Consultancy Services

AWARDS AND RECOGNITIONS

- ✓ Bravo Award for “Demonstrating Professionalism and dedication to PM Profession”, Manager Choice Award – 10 times and Appreciation with Blue Points – 2 times in IBM.
- ✓ Execution Excellence Award 2018 and Significant Contributor Award for Q1 2017, Q2 2017, Q4 2018, Q1 2019 and Q2 2019 in PMI India Champion Program.
- ✓ Volunteer of the Quarter-Summer Series 2018, Volunteer of the Quarter-Spring Series 2017 and Star Volunteer July-August 2019 by PMI West Bengal Chapter.
- ✓ National Finalist in Tata Business Leadership Award 2012, Best Team awards and Top Performer at ILP in TCS.
- ✓ National Scholarship holder for being in top 100 merit list for both 10th and 10+2 Board examinations.