



# Kosinepalli Ashok

Senior Quality Engineer

## Contact

**Address**  
Bangalore, India 560036

**Phone**  
+91-9966486965

**E-mail**  
kosinepalliashok@gmail.com

**LinkedIn**  
<https://www.linkedin.com/in/ashok-kosinepalli-7905>

## Skills

Salesforce Administrator  
Excellent

Salesforce, Veeva Testing  
Excellent

Functional, Negative Testing  
Excellent

Management Tools - Jira, TestRail, HP ALM  
Excellent

Interpersonal

### Career Brief:

Senior Quality Engineer and highly skilled Functional Tester with extensive knowledge of test strategies and quality assurance. Understanding Requirements, Test Design, Test Execution, Defect Reporting & Tracking, Regression, Test Status Reporting, Test Automation.

### Professional Summary:

- Total 7.3 years of experience in IT Industry. Currently working with COPADO INDIA PRIVATE LIMITED as Senior Quality Engineer.
- 7.3 Years of Experience in IT Technologies involving as a Software Tester on SALESFORCE.COM, VEEVA, Vloctiy, Copado applications.
- Works well in an Agile environment.
- Certified Salesforce Administrator and have good experience in Administration, Configuration and Customization and Support of Salesforce CRM. Proficient in Manual testing, Functional testing, UI testing, System testing, and Regression testing.
- Good knowledge of JIRA software.
- Good knowledge of Software Development Life Cycle & Software Test Life Cycle.
- Good exposure in Requirements understanding and analyzing.
- Good exposure on Bug Life Cycle. Knowledgeable about QC and JIRA and TestRail testing tools.
- Experience in Mobile Testing.
- Experience in automating Salesforce and Veeva applications using CRT. Basic Experience in Selenium and Core Java and API automation.

## Work History

2021-04 -  
Current

### Senior Quality Engineer

COPADO INDIA PRIVATE LIMITED, Bangalore

- Being part of Agile Ceremonies i.e. Refinement, Planning, Sprint Kick Off, Daily & Retrospective.
- Clarifying All questions/queries during Refinement Session with PO.
- Identify and chart down all the scenarios i.e. Positive, Negative & Edge Cases. Testcase design and reviewed from PO's and get the Sign off.
- Identify the Stories which can be Automated & the stories which cannot be Automated along with appropriate justifications in the beginning of the sprint.

communication skills  
Very Good

Automation Tools - Selenium, CRT  
Good

Databases - SFA Explorer, Workbench  
Very Good

Programming Languages - Core Java  
Good

Mobile Testing  
Excellent

## Languages

English  
Excellent

Telugu  
Excellent

Hindi  
Good

2019-05 -  
2021-04

- Identify the keywords required for the US & start preparing the skeleton in CRT.
- If UI is not available, Prepare Test Case skeleton in CRT, If UI is available then prepare Test Case flow in CRT by keeping placeholders.
- If new feature is chosen for Insprint automation, refer mockups / wireframe from UX designer to design keyword skeleton and test script flow.
- Testing User stories in Dev, Staging, Prod Environments.
- Testing Deployments from Salesforce to Salesforce.
- Testing Deployments from Salesforce to Other clouds like (Mulesoft, Heroku, SFDX)
- Testing Back End US along with Copado Regression.
- Testing Deployments using Copado CLI.
- Testing Copado Functions.
- Adhoc testing like FedRamp Testing, Blitz testing, Copa GCP Testing.

### Tools:

- Functional Testing: Salesforce, APO, GitHub, CLI
- Automation Testing: CRT, Python, API, GitHub, CLI, Salesforce

## Quality Engineer

Vlocity, Bangalore

- Understanding user stories and functionality of system.
- Analysis of functional documents and identifying test conditions and writing test cases.
- Analysis of functional documents and identifying test conditions and writing test cases and Getting reviewed by BA.
- Involved in Functional Testing, Adhoc Testing, Regression Testing.
- Understanding domain and sharing knowledge with team members.
- Manual Execution of test script, logging defects and managing them in JIRA and Test Trail.
- Scheduling meeting with DEV team to review upcoming migrations
- Retesting defects and validating fixes made.
- Classic to Lightning(SFDC) Transition projects testing.

- Testing application in 11 different languages.
- Design automation scripts for automation suite.
- Design test scripts using selenium.

**Applications Tested:**

- Salesforce Web application.

**Tools:**

- Jira
- Testrail
- Selenium
- Postman

2015-05 -  
2019-05

**Associate CRM**

*Cognizant Technology Solutions, Bangalore*

**Project: AbbVie US - iREP & GMA**

- Being part of the Waterfall methodology we involve in understanding Client Requirements and functionality of system.
- Analysis of functional documents and identifying test conditions and writing test cases.
- Involved in Functional Testing, Adhoc Testing, Regression Testing, Mobile Testing.
- Involved in preparing trace ability matrix.
- Understanding domain and sharing knowledge with team members.
- Manual Execution of test script, logging defects and managing them in HP Quality Center.
- Retesting defects and validating fixes made.
- Testing functionality in I-pad & Mobile SFDC app.
- Classic to Lightning(SFDC) Transition projects testing.

**Applications Tested:**

- Salesforce/Veeva Web application.
- Veeva/iREP mobile application on iPad.

**Tools:**

- HP ALM
- Salesforce, Veeva
- UFT

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## Education

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2010-10 -  
2014-05

**Bachelor of Technology: Electronics and Communication Engineering**

*Sri Venkateswara College of Engineering And*

Technology - Chittoor

GPA: 7.0

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## Certifications

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2017-10	Salesforce.com Certified Administrator.
2021-05	Copado Certified Administrator.
2021-11	Copado Certified Fundamentals-II
2021-11	Copado Robotic Testing
2016-07	Quality Center