****

**Maroof M Nagori**

**SUMMARY:**

* Having 8+ years of experience in the IT industry with 5+ years in Salesforce.com as Developer and 3 years as a Java developer.
* Good working experience in various capacities such as Salesforce Developer and involved in various phases of entire project development, from requirement gathering, architecture development and implementation and training the end users.
* Proficient in all stages of software development life cycle including - Analysis, Requirement gathering, Design, Development, Testing & Deployment
* Extensive knowledge in working with Cloud Computing.
* Experienced in Administration, configuration, Implementation, Lightning and support experience with Salesforce platform.
* Experienced in implementing SFDC Development using Lightning Application, Apex Triggers, Visual force pages, Apex classes, Web Services to achieve complex business functionalities.
* Worked on Automation tool such as Lightning Process Builder for updating related records.
* Extensive Lightning experience in designing of custom objects, custom fields, Pick-list, Page layouts, Workflows, Validation rules, custom Tabs, reports, Dashboards, and Email generation according to application requirements.
* Experience in Lighting Application for Data Migration using Import Wizard and other integration tools like Apex Data Loader.
* Experienced in creating a relationship among the objects using lookup relationship, master detail relationship.
* Experienced in defining custom formulas and creating validation rules in Lightning Experience to suit the needs of the data model and ensure data quality.
* Experienced in using SOQL and SOSL for Querying and Searching Data in Lightning experience for Force.com platform.
* Designed and developed Apex Classes, Controller Classes, Extensions and Apex Triggers for various functional needs of the Lighting application.
* Developed and worked on different Salesforce.com environments such as a sandbox and production environments.
* Experience in complete security model For Lightning Experience by using profiles, roles, permission sets, organization wide settings, owner based sharing rules, criteria based sharing rules, manual sharing, account teams, opportunity teams.
* Extensive business knowledge and customization experience on various salesforce.com standard objects like Accounts, Contacts, Opportunities, Products and Price books, Cases, Leads, Campaigns, Forecasting.
* Possesses strong interpersonal skills, the ability to interact with people at all levels, and strong communication and presentation skills.
* Ability to collaborate and actively contribute in a strong, positive and multi-cultural dynamic teamwork environment with proven ability to manage multiple projects and concurrent responsibilities in a highly dynamic environment.
* Gained a strong Knowledge of Synchronization, data modeling, transformation, scheduling, monitoring, and reporting in a cloud computing environment
* Having strong Experience in creating detailed process documentation and deployment process on issues for Future Follow ups.
* Good communication skills and Excellent at solving complex problems under strict deadlines, setting expectations on project progress at the client end.

**TECHNICAL SKILLS:**

|  |  |
| --- | --- |
| **Salesforce.com** | Lightning component, Lightning Process builder, lightning Experience on Reports and Dashboards, Validation Rules, Users, Roles and Profiles Deployments (Change sets), Workflow Rules, Approval Process, Sandbox Refreshments, Apex Data Loader, Import Wizards, Packages, Custom Apps, Custom Labels, Portals (Customer and partner), Sharing Settings, Communication Templates, Apex Trigger, Apex Language, Apex Classes/Controllers, Apex Triggers, Visual Force Pages using CSS Layout, SOQL, SOSL. |
| **Languages** | C, Java, XML, HTML5, CSS3 |
| **Tools/Utilities** | Eclipse, Force.com IDE, Workbench, SOQL Explorer |
| **Databases** | SQL, SQL Server |
| **Software** | MS Office, MS Excel, MS PowerPoint |
| **Operating Systems** | Windows XP/2003/2007.  |

**CERTIFICATIONS:**

Salesforce Certified Administrator

Salesforce Certified Platform Developer I

**PROFESSIONAL WORK EXPERIENCE:**

**Ansell Limited/Trigyn Technologies Limited, NJ Aug 2018 – Dec 2020**

**Salesforce Developer**

**Responsibilities:**

* Developed Lightning apps using lightning Components and made them compatible with salesforce1 mobile app.
* Implemented Salesforce Lightning Components for small set of users for customizing reports and dashboards.
* Worked on converting Salesforce classic VF pages into lightning using lightning components and lightning App builder.
* Worked with External objects in Salesforce which is another feature introduced with lightening components.
* Designed, developed, test and deployed custom Salesforce applications software using APEX Classes, Controller Classes, Batch APEX and APEX Triggers for various functional needs in the application.
* Designed webpages using Visual force based on their business needs.
* Experienced using Force.com IDE for creating, modifying, testing, and deploying Force.com Applications.
* Maintenance of installed Managed Packages in lightning using Apex. Experienced in using Data Migration tool called Data Loader.
* Created Reports and Dashboards to track Opportunity pipeline/Stages for Management visibility.
* Designed, and developed Apex Classes, Controller Classes, extensions and Apex Triggers for various functional needs in the application.
* Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Responsible for all the activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for the correctness of the data.
* Provided ongoing SalesForce.com maintenance and administration services including periodic data cleansing, custom objects, workflow.
* Packaged and Deployed customizations from Sandbox to other environments using Force.com IDES.
* Help users with Chatter teams/Groups and follow application as well.
* Created/Introduced new Record Types on Various Objects.
* Created templates, approval processes, approval page layouts and defined approval actions on them to automate the processes.
* Involved in data mapping and migration of data from legacy systems to Salesforce.com Objects and fields.
* Resolved bugs in Service Cloud.
* Used the Full Copy Sandbox for testing and migrated the code to the deployment instance after testing.
* Worked on various Salesforce.com standard objects like Accounts, Contacts, Cases, Reports and Dashboards.
* Developed and configured Dashboards, Ad hoc Reports and Report Folders, Report Types for different user profiles based on the need in the organization.
* Configured the settings and communication templates and granted high volume portal users to objects in customer portal.

**Environment**: Apex classes, Triggers, Visual Force (Pages, Component & Controllers), Chatter, Data loader, Force.com API, Workflow & Approvals, Reports, Custom Objects, Batch Apex Interface, Custom Tabs, Email Services, Security Controls, Sandbox

**IU Health, Indianapolis, IN Feb 2017 - Jul 2018**

**Salesforce Developer**

**Responsibilities:**

* Involved in functional requirements sessions in order to implementation functional requirements in salesforce and provided solutions to the requirements.
* Worked with business owners to understand their requirements for  Sales Cloud applications. Provided application support and coordinated with offshore team.
* Worked with Apex Classes, Controllers - Custom, Extension, List Controllers, Apex Triggers, Batch classes to meet business requirements.
* Worked with SOQL relationship queries to give optimal performance in the Apex Classes and Triggers.
* Created rich UI using HTML5, CSS, JavaScript and Ajax AngularJS in the Visualforce pages.
* Integrated with external system by making Callouts from Salesforce using Apex web services (Http classes) for getting data and updating in salesforce.
* Written apex REST web services for accessing CRM data and showing in external web application for internal users.
* Worked on salesforce community cloud to provide access to employees, customers and partners to salesforce data.
* I configured product and pricing setup using CPQ/Product consoles Formatted and migrated the user data into Lightning Experience. Tested the Lightning components.
* Developed Lightning component using Aura Framework which also included client-side AngularJS
* Implemented CPQ solution using Apttus CPQ & Contract Management (CLM) for various customers in industries.
* Created Force.com Sites for external users and configured public access to accommodate data access in Visualforce pages.
* Developed Lightning components and Lightning apps to provide better and more interactive interfaces to end users, which help in sales enhancements
* Developed apex test utility classes, test methods and achieved 90% of code coverage across the organization by reducing test methods.
* Worked on setting up Org Role hierarchy, Profiles, Field permissions, Sharing rules, Custom setting and Custom labels.
* Worked on Service cloud, Sales Cloud, supported cases, developed workflows and triggers for automated case resolutions.
* Worked on automating complex business processes using workflows, approval process, dynamic approval process, validation rules and sharing rules.
* Built custom reports, dashboards for users and scheduled to run at scheduled intervals.
* Used Git as repository for managing code repositories.
* Worked with force.com migration tool for deploying components across sandbox and production orgs.

**Environment:** Salesforce CRM, Force.com platform, Apex, Visualforce, Data Loader, objects, Workflows, MySQL.Saleforce.com platform, Apex, Visualforce, Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs.

**BCBS, Florida Sep 2016 - Jan 2017**

**Salesforce Developer**

**Responsibilities:**

* Worked on various Salesforce.com Standard Objects including Leads, Accounts, Contacts, Opportunities, Products, Opportunity Products, Campaigns, Activities (Events & Tasks) and Cases.
* Written Apex classes, Controller classes, Apex Triggers for implementing Customer search and adding customers to salesforce standard Account object.
* Worked with SOQL and SOSL queries for manipulation of large data sets and performed DML operations using SOQL Statements and Database methods.
* Developed Cascading Style Sheets (CSS) which can be used across all the visual force pages in the application to have unique look and feel with organization UI.
* Writing client-side validation using JavaScript, jQuery in Visualforce pages and to process record sorting on the custom data-tables available in the visual force pages.
* Worked on Portals to implement business requirement.
* Written Apex SOAP web services classes and provided WSDL file to the consumers for syncing opportunities created in external system to flow into salesforce.
* Created Custom Objects, Formula fields, Dependent Pick lists, Lookup, Master-Detail relationships, Tabs, Validation rules and Record Types.
* Performed Administrative tasks – creating Users, Profiles, Roles, Permission Sets, Communication Templates, Page Layouts assignments and created data security visibility rules using Criteria, Owner based Sharing rules.
* Created Email Templates and implemented Email services for inbound emails using Apex classes.
* Developed Workflow rules, Approval Processes and its related actions Field Update, Email Alert, Create a Task and Outbound message.
* Enabled Chatter for the Organization for collaboration with the users in the Organization.
* Used data operations like Insert, Update, Delete and Upsert using Data Loader for loading large data volume for on-going data maintenance changes.
* Developed several Custom Reports & Dashboards to better assist managers and also report folder to provide report accessibility to appropriate personnel.
* Used Subversion (SVN) for version control of managing salesforce code.
* Deployed components across various sandbox and production org by retrieving code from repository.

**Environment:** Saleforce.com, Service cloud, Force.com platform, Apex Classes, Triggers, Visualforce Pages, Controllers, Web Services, SOAP, WSDL, Custom Objects, Custom Tabs, Email Services, Workflows, Approval process, Chatter, Reports, Dashboards, Security Controls, Eclipse IDE, Windows.

**Akorn Pharmaceuticals, NJ July 2015 to Jun 2016**

**Role: Salesforce Developer**

**Responsibilities:**

* Customized Standard Objects like Accounts, Contacts, Leads, Campaigns and Cases.
* Created Users, Profiles, Roles. Assigned Profiles to Users and Assigned Users to Roles.
* Used SOQL & SOSL for data manipulation needs of the application using platform database objects.
* Developed APEX classes, Controller classes and APEX Triggers from various functional needs in the application.
* Developed and Customized User interface in Salesforce.com using Visual force, Apex controllers and Force.com IDE.
* Used Sandbox for testing and migrated the code to the deployment instance after testing.
* Developed Salesforce.com approval process, workflow rules for Account, Rate Change, and Order and Price objects.
* Developed various queries in generating reports using a combination of custom objects and standard objects.
* Involved in Web to Lead Conversion and opportunity development.
* Used Data Loader for Data Management in force.com platform.
* Perform administration tasks as needed, managing custom fields, integration and data cleanup.
* Involved in Field level security and privileges by customizing Salesforce.com Profiles and Roles.
* Integrated Salesforce.com with external systems using Salesforce Partner Web Services for approval and custom workflow solution.
* Developed and deployed workflows and approval processes for opportunities and products/ assets management.
* Created and used Email templates in HTML and Visualforce.
* Developed Salesforce.com site and customer portal for various organizational units and partners.
* Developed several Custom Reports & Dashboards to better assist managers and also report folder to provide report accessibility to appropriate personnel.
* Migrated Accounts, Leads, Contacts, Opportunities and sales data from external systems into Salesforce.com.

**Environment:** Force.com, Apex, Data Loader, Import Wizard, Informatics, Eclipse IDE, Controllers, Visual Force Pages, XML, Triggers, Security Controls, Workflow& Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Import Wizard, Security, and Sharing.

**Company**: **Sears, Hoffman Estates, IL Sep 2012 – Jun 2015**

**Role: Java/J2EE Developer**

**Responsibilities:**

* Analyzed the requirements based on business data and user requirements.
* Implemented the modules using Model View Controller (MVC) design pattern.
* Developed business logic to calculate asset depreciation based on Straight Line and Written down value approaches.
* Wrote a controller Servlets that dispatched requests to appropriate classes.
* Implemented the presentation layer using JSP, HTML and CSS.
* Configured Tomcat Apache for deployment.
* Designed and created various tables required for the project in MySQL database.
* Used Log4j to capture the log that includes runtime exceptions and debug information.
* Developed the application using Eclipse.
* Developed GUI related changes using JSP, HTML and client validations using Java script.
* Developed Java beans, helper classes and Servlets for interacting with user interface written in JSP.
* Wrote SQL queries and PL/SQL stored procedures to access the asset information and rates from database.
* Used JDBC to communicate with database.
* Deployed the application on Tomcat server at client locations.

**Environment:** Java 1.4, Servlets, JSP, HTML, PL/SQL, Java Script, Apache Tomcat, Eclipse, MySQL.

**EDUCATION:**

Bachelors: University of Mumbai , THEEM COLLEGE OF ENGGINEERING, India 2012