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**SUMMARY:**

Over 7 **years** of IT experience in various stages of Software Development which includes **5+ years** of experience **as Salesforce CRM Developer** which involves**, Development, Integration, communities, and lightning like classic to lightning migration and lightning component development.** 4 Years of experience on Java

**EDUCATION:**

* Bachelor’s in Computer science from JSPM NTC, Pune University, 2013
* Master’s in Computer Science and Information Systems, University Of Michigan, 2017

**Key Skills:**

* Experience of Salesforce.com Development, implementation including configuration and customization/ data migration.
* Experience in operating, Iterating and releasing of salesforce project.
* Aggressive Salesforce CRM Business Analyst who is constantly looking for the best ways to maximize each customer relationship. Adept in data mining generating detailed and useful reports.
* Proficient in customizing standard objects: Accounts, Contacts, opportunities, Products, Price books, Cases, Leads, Campaigns, Reports and Dashboards.
* Worked on Page layout customization, page layout assignment based on profiles and created custom links based on user requirement.
* Implemented **Security** and Sharing rules at object, field and record level for different users at different levels of organization.
* Experience in mapping and migration of data to salesforce.com objects and fields from legacy systems.
* Enabled **Aura** framework, by adding Aura attributes and Aura Handlers for Events to focus on logic Developed Lightning Apps using **Lightning Design System for Salesforce1.**
* Technical Knowledge about Salesforce **Lightning** schema builder, process builder, app builder, components and **lightning** connect.
* **Salesforce CRM** platform and environment of SFDC such as **Sales Cloud, Service Cloud, Call Center, Force.com**and **Chatter**.
* Experience in developing lightning application using **LWC Components** and in **FLS(Field Service Lightning).**
* Experience in providing training to business users who use **Apttus & LMS**
* Configured product and pricing setup using CPQ/Product consoles which include price ramps, Price Matrix, Price Rulesets, price list items, tiered pricing and asset pricing.
* Have Hands on experience with **APTTUS** and **ZUORA CPQ.**
* Knowledge of **Zuora** (designed to automate billing, commerce, and finance operations) and Streaming API.
* Extensive knowledge in Sales Cloud,Service Cloud and ExactTarget **Marketing cloud.**
* Proficient in writing and validating project specific Technical as well as functional documents.
* Deployed Configurations and Code between Sales force Environments through various deployment tools like Force.com IDE, Snapshot, Ant Scripts, and Cruise Control.
* Experience in Mule Soft components, workflow and pattern.
* Having Experience in **Apex, Batch Apex**, **Visualforce.**
* Wrote SOQL and SOSL statements within custom controllers, extensions and triggers.
* Experience with Salesforce orgs, environments (sandboxes) and 3rd party app exchange partners (common ones).
* Experience in activities related to SFDC Configuration like Creating Roles, Profiles, Email Services, Workflow Alerts and Actions, and Approval Process.
* Experienced Integration with Siebel Callidus, BRM, MDM, **Oracle, Oracle Billing.**
* Experienced in integration of Salesforce.com with external applications by using web services **SOAP and REST API.**
* Proficient in Data Integration and ETL TOOLS from Traditional Applications to Sales Force Using REST/SOAP API, Informatics on Demand.
* Experience in designing of Custom objects, Custom fields, Page layouts, Custom Reports.
* Experience in designing **Visualforce pages and** providing functionality to those through **Apex programming**based on client and application requirements.
* Integration of salesforce.com with other applications by using Salesforce web services API
* **REST, SOAP API**& knowledge in **Streaming API** to send real-time notifications to Deal desk users.
* Implemented Agile Scrum methodology to increase communications, transparency and productivity in departments.
* Having Good Knowledge on Email Alerts, System Configuration, **SOQL** and **SOSL**
* Experience on tools like **Ant**, **Data Loader, Work bench, Demand tools &Eclipse.**

**Professional Experience:**

**Halliburton,** **Houston, Texas Jun 2020- Present**

**Role: Salesforce Lightning Developer**

**Client Description:** Halliburton Company is an American multinational corporation. One of the world's largest oil field service companies, it has operations in more than 70 countries. It owns hundreds of subsidiaries, affiliates, branches, brands, and divisions worldwide

**Responsibilities:**

* Preparing a Technical Specification Document with the functional requirements and functional use cases explaining the solution with step by step process flow to address the business requirement.
* Developing and implementing the new functionalities to **Cisco Sales Cloud Application and Cisco Service Cloud Application.**
* Analyzing the existing code and adding new methodology to the existing code without any impacts.
* Implementation of **Lightning components** using the **Lightning Design System (LDS)** in Aura Framework and **LWC Components**.
* Maintenance of installed Managed Packages in **lightning** using Apex. Experienced in using Data Migration tool called Data Loader.
* Working in Field Service Lightning **(FLS).**
* Visualforce Pages for **lightning** experience, Alternates for Java Script Codes, Sharing Visualforce pages between Classic and **lightning**.
* Created many Lightning Components and server-side controllers to meet the business requirements and experienced in migrating the standard and custom objects in standard experience to lightning experience.
* Built customized lightning components replacing the existing ones using JavaScript on the client side and APEX on the server side.
* Working on **Apex classes, Apex Triggers and Batch class** to develop custom logic on objects.
* Work on **Visualforce Components, Angular JS** to redesign the existing functionalities on Cisco Renewal Programs.
* Implement dependent picklists, lookups, junction objects, master detail relationships, workflows, validation rules, global picklist and formula fields to the standard and custom objects.
* Written SOQL queries against force.com API.
* Maintenance of CRM functionality implementing **SFDC**.
* Created several **work flows and approval processes** needed in different stages of actual quote processing.
* Worked on SFDC standard Objects like Accounts, Contacts, Cases, Leads, and Campaigns etc.
* Developed email templates which pulls all the data from the customer record.
* Worked on tools like **Work bench, Data loader, Demand tools, Informatica** for mass updates, import and export of data
* Experience in data migration from ACT, Excel, MS outlook using Data Loader, Import Wizard and Informatica on Demand.
* Provided Agile effort estimates according to business requirement.
* Agile Development Methodology was followed for the implementation.

**Environment:** Apex Language, Visualforce, Saleforce.com platform, Lightning, Salesforce.com Data Loader, SOAP and Apex Triggers, Service Cloud, Custom Objects, Excel, MS outlook using Data Loader**,** Angular JS,Cisco Service Cloud.

**Express Scripts, Franklin Lakes, NJ Feb 2018- May 2020**

**Role: Salesforce Developer**

**Client Description**: Express Scripts Holding Company is a pharmacy benefit management organization. In 2017 it was the 22nd-largest company in the United States by total revenue as well as the largest pharmacy benefit management organization in the United States.

**Responsibilities:**

* Upgraded from **Salesforce classic to lightning**.
* Developed **Lightning apps** using **lightning Components** and made them compatible with salesforce1 mobile app.
* Performed migration on Notes and attachments from classic to lightning using packages.
* **Lightning Components** and added Design Parameters from **Lightning Design System(LDS)** and customized Lightning Components were built using **Java script** on client side and **APEX** on server side.
* Constructed junction objects and enabled various progressive fields like Validation Rules, Field Dependencies, Custom Formula Fields, Work Flows, Pick list, Field Updates, Email Generation and Approval Processes for automated alerts.
* Extensive experience in developing **Apex Classes, Triggers, Visual Force pages, writing Workflows, Integration, Force.com API, Custom Tabs, Custom Objects,** Controllers, App Exchange Package & Custom Application, Analytic Snapshots, and Dashboards
* Worked on service cloud with Case Management.
* Developed **APEX** classes to insert the data in custom settings using static resources.
* Assisted on Record Types, Validation Rules, Triggers and Page Layouts.
* Created APEX classes, triggers, custom objects, custom tabs, workflow & assignment rules, profile and sharing settings.
* Developed Amortization table and included in the VF Leasing calculator to calculate the interest paid and remaining balance.
* Developed **Apex Classes** and Extensions to add required functionality to **Visual Force** Pages
* Wrote Apex Triggers to implement business logic which sends emails to the vendor banks for credit check and Quote processing.
* Worked on tools like Work bench, Data loader, Demand tools, Informatica for mass updates, import and export of data
* Migrated data from Legacy Systems to   Salesforce  CRM using data loader.
* Implemented SFDC integration using **REST/SOAP Web Service API’s.**
* Integrated the SOAP/REST API based web services on demand for extracting the data from external systems.
* Deployed Apex using **Force.com IDE, Force.com Migration Tool**, and **Web Services API.**
* Worked on Change sets, Packages, Eclipse using Force.com IDE plugin for deploying apps and several other components.

**American Eagle, Pittsburgh, PA** **Feb 2017 – Jan 2018**

**Role: Salesforce Developer**

**Client Description:** American Eagle Outfitters, Inc., doing business as American Eagle, is an American lifestyle, clothing, and accessories retailer headquartered at SouthSide Works in Pittsburgh, Pennsylvania.

**Responsibilities:**

* Involved in **complete life cycle** of **Leasing Opportunity portal.**
* Created many Email Templates and Mail Merge Templates and was involved in doing the mail merge for different standard and custom objects in **lightning** experience.
* Experience working across various SFDC implementations that are covering Sales cloud, Service Cloud and **Apttus** CPQ.
* Customizing the **Apttus** product configurator and quote application according to business needs.
* Designed and developed **Visual Force pages** based on the custom requirement.
* I also worked on **Apttus** Advanced Workflow approvals, Apttus order management, created agreement wizards, validation rules, contract templates
* Worked on various objects Related to **APTTUS** Configuration & Pricing management, like: Agreement, Incentive, Price Rule, Price Rule entry, Price Rule Set.
* Strong understanding of Salesforce CPQ capabilities and limitations and can clearly communicate those to customers.
* Built **Visual Force Leasing Calculator** to calculate the monthly payments based on the total amount financed and residual value.
* Developed Amortization table and included in the VF Leasing calculator to calculate the interest paid and remaining balance.
* Wrote **Apex Triggers** to implement business logic which sends emails to the vendor banks for credit check and Quote processing.
* Designed and deployed custom Objects, Custom tabs, validation rules, and Auto-Response rules for automating various steps in leasing.
* Involved in Lead management, which is important part in HDD business and worked on workflows for updating leads based on the lead scoring from Eloqua.
* **Organized meetings with stake holders** to provide information on progress and critical milestones of the project.
* Closely worked with SFDC Admins and Business Analysts in the Org involved in integration and merging two salesforce instances (Xyratex&EVault). **Sales & Service Cloud Migrations.**
* Worked on **Partner Communities** and implemented **Sales portal home page** into Salesforce using VF, html, Java Script, CSS & Ajax
* Developed various **batch classes** for evaluating certain criteria and updating data using Data Manipulation Language.
* Developed and scheduled various **Batch Apex classes** using Apex Schedulable classes on hourly basis.
* Designed and deployed Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.
* Worked on scheduling data loading and transformations using SQL Server Integration Services (SSIS) between different maintenance systems
* Created ETL packages using SSIS to move data from various heterogeneous data sources.
* Created logs for ETL load at package level and task level to log number of records processed by each package and each task in a package using SSIS.
* Involved in Data cleaning, record deduping and **Data reconciliation** during migration.
* Involved in **Webinars, training sales persons** how to use the application.
* Involved in the Data Transformation and Data Cleansing activities while transferring the data to the external system using Informatics on Demand.
* Implemented SFDC Integration using **REST/ SOAP Web Service API'S**.
* Integrated with external system using Web Services callouts for cleansing the Address and save the data in the pages of Salesforce.com and **SOAP and REST** based Web Services for extracting the data from external systems to display in the pages of Salesforce.com.
* Worked on **Change sets, Packages, Eclipse, ANT migration tool** for deploying apps and several other components.
* Experienced in using Force.com Migration Tools and includes change sets and continuous integration using Jenkins, SVN, CVS, Force.com Migration tool.
* Involved in automation process using various tools like Jenkins, eTFS, etc.
* **Managed Off-shore team** of three developers and tracked the progress.
* Agile Development Methodology was followed for the implementation.
* Involved in gathering business and technical requirements for leasing quote automation and build the application right from the scratch and deploy it to production.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Involved with Salesforce.com Premier Support and handled the support cases with the help Salesforce.com support.

**Environment:** Saleforce.com platform, Lightning, Apttus CPQ, SSIS, , Apex Language, Visualforce (Pages, Component & Controllers), Salesforce.com Data Loader, SOAP and REST API, Share point, Workflow & Approvals, Reports, Service Cloud, Custom Objects, Custom Tabs, Email Services, HTML, Sandbox, ANT migration tool, Eclipse, Jenkins, eTFS, Eloqua, Windows.

**ST Solutions, India May 2014- Jun 2016**

**Role: Salesforce.com Developer**

**Client Description:** Salem Tools was founded in 1970 as a cutting tool distributor and has evolved into a full-line distributor adept at providing a total MRO solution.

**Responsibilities:**

* Involved requirement gathering, functional and business meeting with client side business people.
* Developed Custom lookups and tree views using Java script and Visual force.
* Involved in developing application with Visual force and apex classes design the page layouts with all user friendly and handling all custom events.
* Coordinate with business and functional teams to gather requirements, design quality solutions, and create development specifications
* Dynamic approval process implementation (through apex) in the activity and project level.
* Creating a time dependent workflows and workflows as per the requirement.
* Created APEX classes, triggers, custom objects, custom tabs, workflow & assignment rules, profile and sharing settings.
* Clearly communicate project expectations and solutions to team members and business users
* Custom lookups, Tree views and Dynamic approval process are great achievements in this project.
* Interacting with salesforce.com technical people for support, new feature activations and other support related issues.
* Developed and customized workflows and assignments for opportunities ad quotes in Salesforce.com
* Creating Email templates and handling email services through apex class.

**Environment**: Salesforce force.com platform, Apex, Visual force, Data Loader, Apex classes, Trigger, objects, Workflows, Java/ J2EE, JavaScript, CSS, DHTML, HTML5, SOAP and REST, MySQL.

**Conrep Solutions Pvt Ltd, India Feb 2013- Apr-2014**

**Role: Software Developer**

**Client Description:** it’s easy-to-implement, web managed solution increases organizational efficiency, maximizes resource utilization, facilitates team collaboration, fosters individual responsibility and productivity

**Responsibilities:**

* Developed necessary interfaces, modules and functions to satisfy all requirements.
* Developed some of the modules for the whole system based on Model View Controller (MVC) using the **Struts framework** extensively.
* Extensively developed supporting **Java Beans** Components.
* Developed the front-end screens using **JSP, XSL**, and **HTML**.
* Extensively used several J2EE features for the development of Application.
* Extensively used Design patterns such as **Singleton**, **Factory**, and **MVC**.
* Written **JSP** Custom Tags for view layer of the application.
* In-depth knowledge and experience in implementing Service Oriented Architecture (SOA) using XML based SOAP/RESTful web services.
* Extensively used **Ant** tool to get all the class files in the MVC pattern at a time.
* Written **Unit Test Cases**.

**Environment:** J2EE (JSP, JDBC, Servlets, Struts Framework), java-script, SOAP/REST Web Services, Web logic,Tomcat 5.0, Apache Ant, Oracle, MySQL, XML, Ajax, Jabber Protocols (for IM Interface), WAP