# Phaneendra Konishetty

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**Career Objective**

To succeed in an environment of growth which provides job satisfaction and growth which helps me achieve personal as well as organizational growth.

**Experience Summary:**

* Over 5 Years of IT experience in Salesforce.com Configuration, Customization. Exposure to Salesforce Sales Cloud.
* Developed and implemented **Apex classes**, **Apex Triggers**.
* Proficiency in execution of **synchronous** and **asynchronous** **Apex**.
* Experience in writing **DML**, **SOQL**, **SOSL** queries across multiple objects within the SFDC database.
* Experience working on Code Development tools like **Developer console** and **Visual Studio Code**.
* Experience in deployment using **Change set**, CICD pipeline with the help of **GITHUB** and **ANT Tool**.
* Proficient in data migration using the tools **Import wizard**, **Data Loader** and **Workbench.**
* Contribute in all phases of the development life cycle.
* Experience in Salesforce integration – **REST API**.
* Experience in creating **Flows**
* Expertise in creating Custom Object, Custom Tab, Custom Fields, Validation Rules, Page layouts, Record type, Relationships, Data Migration and Work flow.
* Knowledge on Reports and Dashboards.
* Experience with providing security controllers to users by using Profile, Role, Permission sets and OWD settings.
* Experience in creating **Lightning Page** using **Aura Component**, **JavaScript**.
* Knowledge on **Lightning Web Component.**
* Implemented **Visualforce pages.**

**Employment Summary:**

* Currently Working at Optimum Info-system Private Limited as a Consultant from June 2021-Present.
* Worked at Cube Space technologies, Bangalore as a Software Developer from May  2018 to June 2021.

**Educational Qualification:**

* B.Tech from Bharath University(BIHER), Chennai in 2018 with 7.43GPA

**Technical Skills:**

UI Skills : Aura, Visualforce, LWC (Beginner)

Languages        : Apex, JavaScript

Operating Systems     : Windows 7, 8.1, 10

IDE Development tools : Visual Studio Code, Developer Console

Version control tool            : Git

Bug tracking and CI/CD tools   : Jira, GitHub

Database tool       : Dataloader.io, Work Bench, Salesforce Inspector

Cloud knowledge : Sales cloud, Serviced cloud, Community cloud

Integration : REST API

**Current Project and Description:**

**Project : RPL-Opportunity Management**

**Role : Consultant**

**Description**

A Dell technology is one of the leading companies which sells computers and also focuses on network and software solutions across globe. Wherein we work on Opportunity management to perform close opportunities which meets certain criteria, data clean-up, sending Email notification to all eligible users upon any Opportunity is closed or Won and after change in its stage. Setting up validation rules to restrict users not to edit all data

**Roles & Responsibilities**

* Contribution in all phases of the development life cycle.
* Worked on Batch Apex, Schedule Apex and Future Method and solved governor limit issues.
* Implementing Lightning aura components.
* Created Email Template and performed Single Email Messaging function.
* Created Flows.
* Performed Deployment using CICD pipeline with the help of GITHUB.
* Good knowledge in Developing Apex code within Governor Limits.
* As a part of Administrative Tasks Created, custom objects, custom Fields, Validation Rules, and formula fields.
* Proficient in data migration using the tools Import wizard, Data Loader, Salesforce Inspector and Workbench.
* Create page layouts, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages.

**Project 2**

**Project : Sysmex Corporation**

**Role : Software Developer**

**Description**:

Sysmex is a Medical or Health care equipment manufacturing company. They provide the products related to health care to hospitals and Diagnostic centers. They offer services in the form of product trials, rentals, sales, and maintenance. They also supply Raw materials, Lubricants, and spare parts. The company makes huge profits with raw material, lubricants and support than selling the products. Different types of leads are created for trials, rentals, sales, raw materials, lubricants and spare parts by customers, marketing campaigns, etc.

**Roles and Responsibilities**

* Understanding the business requirement and functional specification documents.
* Requirement gathering and data collection from various clients.
* Implementing Lightning aura components.
* Implemented Visualforce pages.
* Involved in testing activities.
* Involved in deployment using ANT Tool and Change set.
* Created Validation rules, Record Types, Assignment rules, Lead convert, and Duplicate check.
* Created Email Templates.
* Created Workflow rules.
* Created page layouts, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages.

**Project 3**

**Project** **: Metrochem API**

**Role : Software Developer**

**Description**

It is a pharma-based product. In this they will sell different pharma products to the customers. Here every lead will request for a sample for the pharma product if the lead is interested in that product, they will convert him as a customer and this lead will come from the agent which is a separate module where we need to give commission to the agent if the agent lead is converted as a customer. There is a draft quote which will be sent when the Lead is created based on the mobile number and email.

**Roles and Responsibilities**

* Creation of Visual Force pages and Apex classes.
* Involved in creating Custom objects, Custom fields, Validation rules and Formula fields.
* Created various fields like Pick list fields, Master-detail fields.
* Programming with Apex classes, Apex trigger, Standard Controller, Custom Controller, and Extensions.
* Created Lookup and Master-detail relationship on the objects and created junction object to establish connectivity among objects.
* Created Workflow rules to automate Tasks, Email alerts and Field updates.
* Defined OWD to restrict access to users on records.
* Worked closely with business analyst and team members.

**Personal Skills**

* Good Communication Skills, Good listener, open to learning.
* Capability to adapt and learn quickly to new tools, techniques, and approaches.
* Highly dedicated and self-motivated

**Declaration**

I hereby declare that all the details provided above are true to the best of my knowledge.

PLACE: Hyderabad PHANEENDRA KONISHETTY