Shivam Sonawane

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Professional Summary:

- 3 Years of experience in **Salesforce Platform Development, Salesforce CPQ and Data migration.**
- Good knowledge of **automations** like Lightning flows, Workflows, Process Builders.
- Experience in development of **Reports and dynamic dashboards**.
- Working experience of **Tools** like Data Loader, Workbench, Salesforce Inspector, Change Sets.
- Salesforce Security - Users, Profiles, Permission Sets.
- Working knowledge in Apex Classes, Test Classes, Triggers, SOQL, SOSL Statements.
- Good knowledge of tools like VSCode, JIRA.
- Good knowledge of **Salesforce CPQ** - Quote to Cash flow, Building Product Structures, Product Rules, Price Rules, Advanced Approval Rules, Custom script, Migration of CPQ Objects, etc.

Work Experience:

Company: Jade Global Software Pvt. Ltd, Pune, MH   July 2019 – Present

Designation: Technical Analyst (Salesforce CRM)

Description: Hands on experience for Salesforce configuration and customization with good knowledge of CPQ configuration.

Technical Skills:

Salesforce Platform: Salesforce CPQ, Apex, Lightning Web Component, Aura, Salesforce Admin.

Tools: VScode, Workbench, Change set, JIRA.

Web Technologies: HTML, CSS, JavaScript.

Education:

Qualification	University	Year of passing	Percentage
B.E (Computer Science and Engineering)	SPPU, Pune (NBN Sinhgad School of Engineering)	2019	CGPA
HSC	Maharashtra State Board	2015	59%
SSC	Maharashtra State Board	2013	77.6%

Certifications and Accomplishments:

- Salesforce Certified Platform Developer I
- Salesforce Certified CPQ Specialist
- Quarterly Spot Award for Excellent Performance on Excelitas Project.

Projects:

Project 1: EllieMae - Apttus CPQ Implementation and QA

Client: EllieMae

Duration: 2 Months

Description: Apttus CPQ development

Roles/Responsibilities:

- Maintenance of functional and design documents.

- Worked on Apttus CPQ Configuration.

- Worked as QA for Apttus CPQ for end-to-end testing.

Project 2: OSISoft

Client: OsiSoft

Duration: 4 months

Description: Salesforce CPQ and Service cloud enhancements.

Roles/Responsibilities:

- Worked on CPQ cloud for enhancements.
- Worked on various configuration parts.
- Worked on testing of the developments which includes unit testing as well as Apex test classes.

Project 3: JD Power – Trilogy Integration

Client: JD Power

Duration : 4 months

Description: Salesforce implementation and migration.

Roles/Responsibilities:

- Analysis and estimation of efforts for assigned tasks.

- Configuration and Customization which is needed to create on JD Power org after analyzing the Trilogy system.

- Migration of Objects, Automations, Classes and VF Pages

Project 4: Project Nirvana

Client: Excelitas Technologies

Duration : 6 months

Description: Salesforce Implementation and Lightning Web Components implementation.

- Analysis and estimation of efforts for assigned tasks.
- Various types of configurations done based on the requirements which includes custom metadata, Automations – i.e. going to be integrated with SAP systems.
- Creation of Aura components.
- Lightning Web Component (Custom UI for Quote to Order Conversion)
- Creation of products rules and price rules as per different conditions provided.
- Development of custom tabs and web components to implement Salesforce CPQ features/utilities.

Project 5: Barracuda-Skout Integration

Client: Barracuda

Duration : 6 months

Description: Salesforce CPQ Implementation.

- Analysis and estimation of efforts for assigned tasks.
- Worked on CPQ cloud on Quote to Order flow.
- Worked on various configuration parts.
- Worked on Advanced Approval Rules, Price Rules and Product Rules as per different conditions provided by the client.
- Worked on Data Migration of Order-OrderLines, Contract and Subscriptions.
- Integration with NetSuite and creation of Orders in the NTST environment.

Project 6: Tray.io CPQ Implementation

Client: Tray.io

Duration: 6 months

Description: Salesforce CPQ Implementation.

- Analysis and estimation of efforts for assigned tasks.
- Worked on CPQ cloud for enhancements.
- Worked on various configuration parts.
- Worked on Custom Scripts for QCP code implementation.
- Worked on Advanced Approval Rules, Price Rules and Product Rules as per different conditions provided by the client.
- Worked on the complex pricing calculation for some of the products as per the requirement.

Personal Profile:

Full Name:	Shivam Dilip Sonawane
Date of Birth:	30 November 1997
Languages Known:	English, Marathi, Hindi
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