

***B SATEESH***

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## **PROFESSIONAL SUMMARY:**

Around **5 years** into **IT industry** having **3+ years** of experience as Salesforce Developer with Lightning includes analysis, design, testing and implementation of application. Having strong problem solving and programming skills in Internet and Internet based applications. Possess excellent interpersonal and communication skills in dealing both technical and business personnel.

## **SALESFORCE SKILL SET**

- Customizing Fields for both the Standard and Custom objects, Record types, Page Layouts for different Business Processes along with Validation Rules, List Views and Pick lists.
- Workflow Rules and related Actions, Approval Process, and related actions at each step of the Approval Process.
- Worked on Flows & Process builder.
- Having knowledge on Future method & queue able apex.
- Customizing Standard Reports (Tabular, Summary and Matrix) along with creation of Custom Report Types for further customization.
- Utilized Salesforce Lightning Design System (SLDS) and standard web-based technologies. Based on the requirement used Decorators- @api, @Wire, @Track in web components. Using Apex Data loader, import wizard & Workbench for moving data into or out from Salesforce.com.
- Creation of Users and assigning them to Profiles, Roles and Permission sets.
- Customizing Security through OWD, Roles, Sharing Rules and Manual Sharing. □ Using Triggers, Apex classes, Batch apex, Schedule apex as per the requirements.
- Created multiple Lightning Web Components, added CSS and design Parameters that makes component look and feel better.
- Used SOQL & SOSL queries.
- Creation of basic Visualforce pages for better UI and optimizing user productivity.
- Sales and Service clouds along with Assignment Rules, Escalation Rules and other standard functionality.
- Working Experience on REST API.
- Having experience on change set.

## **TECHNICAL SKILLS:**

<b>Programming languages</b>	: Apex, Core JAVA
<b>Scripting languages</b>	: Visual force, HTML, Lightning Web Components, JavaScript
<b>Salesforce Tools</b>	: Work bench, postman, GitHub.

## **ACADEMIC QUALIFICATIONS :**

Completed **B.Tech (Mechanical)** from JNTUK, 2016.

## **EXPERIENCE:**

Working as a software engineer at **Bosch Global Software Technologies**, Hyderabad,

### **PROJECT #1**

Project : Order Management System  
Technology : Force.com, LWC, Visual Force  
Role : Salesforce Lightning Developer

### **PROJECT DESCRIPTION :**

Order Management System is a web portal based primary distribution management tool for Westfield's employees it, allows investors and customers to interact with West Field Group. It is a CRM application built on Salesforce.com CRM solution and provides a single place to manage and view everything about the clients like its Account detail, contact information, pending orders, cases in pipeline.

### **ROLES & RESPONSIBILITIES:**

- Developed Apex Classes, Apex Triggers and Visual Force pages for various functional needs in the application.
- Having good experience on LWC file structure.
- Used Styling Hooks for lightning web components.
- Used asynchronous apex like-Batch apex, schedule apex, future method and queueable apex.
- Good experience with data loader for data migration.
- Created visual force pages & LWC components.
- Created Lightning Aura components and server-side controllers to meet the business requirements.
- Customized different page layouts and assigned them for different profile users.
- Create workflows, validation rules and components to suits to the needs of the application.
- Involved in testing and test coverage for triggers, Apex classes.
- Created various custom objects and tabs, record types and approval processes including various actions. Implemented Batch apex based on the requirements.
- Worked on automation like Process builder and Approval process.
- Having knowledge on Reports and Dashboards.

## **PROJECT #2**

**Project** : **Hospital Management System**  
**Technology** : Force.com, Apex, Visual Force  
**Role** : Developer

### **PROJECT DESCRIPTION:**

This project involved in the design and implementation of outpatient management of the clinic. This project involves four roles DOCTOR, RECEPTIONIST, LABTECHNICIAN, and ADMIN. The receptionist fixes the appointment of the patients as per the availability of the doctor and collects payment after the appointment is completed. The receptionist gets a popup immediately when an appointment is completed by doctor so as to collect required payment from the patient. The doctor when logs get a list of patients with whom he has appointments on that day and can attend one by one. The doctor also has the option to know his earnings. The lab technician gets the list of tests need to be done and can write results online so that doctor can see it immediately. The admin has the full capability to create/ delete doctors, receptionist, lab technician, lab tests, medicines etc.

### **ROLES & RESONSIBILITIES:**

- Involved in design and development of Lead management and Lead routing for leads that are generated from Website.
- Built Custom lead routing solutions using Apex Triggers.
- Built daily Batch jobs to update and archive lead data.
- Built Lightning components Alert banners for Agents using LWC.
- Understanding and analysing business process and to design solutions.
- Created Custom Objects, Fields and Page layouts, Formula Fields, Validation Rules, custom Setting, Custom Meta Data.
- Worked on Tracking History on objects using custom tracking.
- Worked on the Security model using Profiles, Roles and Sharing Model (Organizational-wide defaults & Sharing rules) settings.
- Developed Apex Classes, Batch Apex, Rest API Integration.
- Designed and developed Workflow rules / Approval Processes.
- Taking part in for data migration process for existing system from/into Salesforce.com.
- Created SOQL & SOSL for data handling using platform database objects.
- Involved in daily Status reports and Scrum calls.
- Participated and given knowledge Transfer sessions.
- Reports and Dashboards.

## **PROJECT #3**

**Project** : Grid Distribution  
**Technology** : Force.com, Apex, Visual Force  
**Role** : Administrator

### **PROJECT DESCRIPTION:**

Grid Distribution is a service of power generation, energy delivery, and water process technologies to solve challenges. Grid Distribution in several areas of the energy industry, including renewable resources such as wind and solar, biogas and alternative fuels, and coal, oil, natural gas, and nuclear energy. GE Distribution has implemented Salesforce for effectively handling their Opportunity Management, Account Management, Lead management, Case Management.

### **ROLES & RESPONSIBILITIES:**

- Part of the Team for implementation of Salesforce CRM.
- Involved in customization of Standard Objects like Campaigns, Leads, Accounts, and creation of Custom Objects like Demos, Trainers, Programs and others as required.
- Involved in creation of Page Layouts, Record Types for different kinds of programs.
- Created Validation Rules for Data Authenticity and customized web to lead setup.
- Created Formula Fields, Lookup Fields, Rollup Summary Fields as required.
- Created Workflow Rules and related Work Flow Actions like Lead Ownership, Due Amounts along with Time Triggers.
- Created Reports like Sales figures for the different Programs and Services on a Monthly, Quarterly and Annual Basis.
- Created Visualforce pages by using Standard and Custom controllers.

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Place: Hyderabad

**Sateesh Babu**