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**Yeshwant Y**

**Senior Salesforce Developer**

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**Professional Summary:**

* Service-oriented Employee Excellent in communication and time management.
* Professional in Managing the tasks with accuracy and efficiency.
* **Salesforce certified platform Developer** and **Administrator** along with Microsoft certification in Analyzing and visualizing data with Power BI.
* Overall, **6 years of experience** in IT industry which involves experience in the Salesforce CRM Platform as **Developer/ Administrator**.
* Hands on experience in using Data loader and data import wizard for data management in salesforce.com platform and good Knowledge in cast Iron and Informatica.
* Experience with Managing the complex data Experience in Integrating App Exchange Applications with Salesforce, Informatica On Demand, Mass E-Mail Management, Application management using Force.com Plug-in & Eclipse IDE in Sandbox and Production Environments, Working with different aspects of Web Services (XML, SOAP, REST) & web integration with SDFC.
* Experience in using Exact Target API by using SOAP API Client.
* Experience in Force.com Apex Classes, Apex triggers, Visualforce, Batch Apex, Integration, REST & BULK API, WSDL, SOAP based Webservices, Force.com API, SOQL and SOSL and Salesforce AppExchange.
* Excellent experience in using Oracle 11g and Familiar with Stored procedures, Triggers and Functions using PL/SQL and AJAX.

**Education:**

* Master of Science, Southern Arkansas University ‐ Magnolia, AR, GPA 3.0, Major in Computers and Information Science.
* Bachelor of Technology, Gandhi Institute of Technology and Management (GITAM) ‐ Hyderabad, India, GPA 3.04, Major in Electronics and communication Engineering.

**Technical Experience:**

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| --- | --- |
| **CRM TOOLS** | Salesforce.com |
| **SALESFORCE TECHNOLOGIES** | Apex Classes, Test Classes, SOQL, SOSL, Visual Force, Lightning pages (Pages, Component & Controllers), ETL, S-Controls, Triggers, Custom Objects, Web services, Validation Rules, Workflows, Dashboards, Reports, Sandbox development and Testing |
| **SALESFORCE API TOOLS** | Eclipse, Apex Explorer, Offline Edition, App Exchange, Data Loader |
| **Programming Languages** | C, C++, Java, PL/SQL, Apex, Ajax, C# |
| **Operating systems** | Windows, Linux Ubuntu. |
| **WEB TECHNOLOGIES** | Web Services, XML, HTML, XHTML, CSS Dreamweaver, Java Script, PHP, Servlet, Bootstrap, jQuery, OOD |
| **Version Control Tools** | CVS, Clear Case, Subversion, VSS |
| **Web services** | SOAP, Cast Iron, WSDL, XML, JSON, REST |
| **Databases** | MS SQL Server 7.0, Oracle 10g/9i/8i, MS Access |
| **Certifications** | Salesforce platform developer-1, Salesforce Administrator, Analyzing and Visualizing data with Power BI. |

**Professional Experience:**

**BCBS (Blue Cross and Blue Shield)-Richardson, TX December2018 –Till Date**

##### ****Salesforce Administrator/Developer****

##### Responsibilities:

* Performed the role of Salesforce Developer in the Organization.
* Created profiles and implemented Object and field level security to hide critical information on the profile users.
* Created Custom Landing Pages using bootstrap, html and content builder Created Mobile and PC responsive Email Templates and Landing Pages.
* Expertise in advanced APEX/Visualforce development, including high volume data processing, managed packages, community portals, SSO, Canvas applications and metadata API.
* Designed and developed SFA based Application on Froce.com Platform in Salesforce.com environment with Apex programming language at backend and Visual Force pages as user interface
* Involved in creating and customizing Email template and configuring them to the email alert within the workflow rule for a standard/custom object.
* Interacted with Various business user groups for gathering the requirements for Salesforce implementation and documented the Business and Software Requirements.
* Involved in implementation and Design of Cases and Issue with Order Management and Product Return module.
* Implemented Wave Analytics, created datasets, dashboards and apps for Opportunity, Accounts and Cases.
* Familiar with Salesforce latest product launches including Wave Analytic.
* Developed wave dashboards using Salesforce platform as the backend.
* Designed and developed SFA based Application on Force.com Platform in Salesforce.com environment with Apex programming language at backend and Visualforce pages as user Interface.
* Developed different Visual Force Pages to suit to the needs of the application using different Visual force components.
* Contributed towards HLD and LLD phase and design documents preparation by integrating different modules.
* Worked on salesforce standard objects (accounts, contacts, leads, opportunities).
* Created Custom objects, formula fields and design validation rules page layouts, workflow rules.
* Maintenance of CRM functionality implementing SFDC.
* Creating SFDC reports (functional and technical documents).
* Create profiles, roles and configure permissions according to organizational hierarchy requirement.
* Developed applications using Agile methodology.
* Created Workflows for automated lead routing and lead escalation.
* Developed Apex classes and Triggers and linked them to manage the workflows.
* Experience in configuring price quote (CPQ) with Apptus.
* Used Organization security, Network security to ensure user could login only through office servers and Session security to ensure users have access only in their working hours

**Environment:**Salesforce.com IDE, Service Cloud, Salesforce 1, Marketing Cloud, SOAP, SOQL and SOSL, Experience, Visual force, APEX Classes, APEX Triggers, CUJs, Workflows, Reports and Dashboards, CSS, HTML, JSP, jQuery, Data loader, data Import wizard, Sales Cloud, Service Cloud, Marketing Cloud, Migration Tool, Apptus, Web services API, Windows 7, Validation Rules & Formulas, Migration tool, Email services, Security Controls, Sandbox, Production.

**Atos-Syntel- Phoenix, AZ January 2018 –November 2018**

**Salesforce Administrator/Developer**

**Responsibilities:**

* Worked on Apttus CPQ configuration and integration.
* Made enhancements to Apttus CPQ (Configure Price Quote) tool, shopping cart by adding new fields.
* Run batches in order provided to project changes by following the instructions provided by Apttus.
* Created Reports and Dashboards to track Opportunity pipeline/Stages for Management visibility.
* Designed Visual force pages with XML, HTML along with custom controllers and controller extensions.
* Involved early in with Development Team and performed Unit Testing to minimize Bugs.
* Developed & Scheduled batch process for administrative task like periodic data cleansing, security setup and workflow update.
* Salesforce.com configuration and Design of Service Cloud, Sales Cloud and Force.com solutions, with an emphasis on Service Cloud solutions.
* Written Apex Classes, Controller, Extension Controllers and Triggers in various the applications.
* Worked on cross platform usage of the project functionality using Lightning.
* Prepared Test Cases based on ETL Specification Document, Use Cases, Low Level Design document.
* Implemented CPQ System to improve user experience in the Quoting process using Salesforce.
* Contributed to test strategy development and develops test plans, estimates, and schedules.
* Worked on Migrating Salesforce Classic to Lightning on the segments of accounts, Leads and Opportunities.
* Created a user interface in Lightning using Aura components, CSS, Bootstrap for a user to enter case details and submit into Salesforce.
* Experience in building Lightning Components, Lightning Events, using Lightening Base Components, Lightning UI components and Aura Framework.
* Created Apex methods for the lightning controller and helper methods to perform DML operations on the case records.
* Worked extensively with Sales cloud sharing model, user management, workflows, assignment rules, validation rules, records, dashboards and Reports.
* Developed Salesforce Lightning applications using Lightning Components, Controllers and Events and used custom CSS in the components.
* Used Force.com developer toolkit including Apex Classes, Apex Triggers and Visualforce pages to develop custom business logic.

**Environment:** Salesforce.com platform, Apex Language, Visual Force (Pages, Component & Controllers) Pages, Data Loader, HTML, Java Script, Workflow. TDD.

**Value labs, India April 2016- June 2017**

**Salesforce Developer**

**Responsibilities:**

* Performed the roles of Salesforce.com Administrator and Developer in the organization.
* Worked on various Salesforce.com Standard Objects including Leads, Accounts, Contacts, Opportunities, Products, Opportunity Products, Campaigns, Activities (Events & Tasks) and Cases.
* Written Apex classes, Controller classes, Apex Triggers for implementing Customer search and adding customers to salesforce standard Account object.
* Worked with SOQL and SOSL queries for manipulation of large data sets and performed DML operations using SOQL Statements and Database methods.
* Developed Cascading Style Sheets (CSS) which can be used across all the visual force pages in the application to have unique look and feel with organization UI.
* Writing client-side validation using JavaScript, jQuery in Visualforce pages and to process record sorting on the custom data-tables available in the visual force pages.
* Developed various Custom Objects, Tabs, Visualforce Pages and Controllers.
* Administered, configured, maintained Salesforce.com application user profiles, roles, assigning Permissions, generating security tokens, Validation Rule, upgrade installation.
* Created and deployed Several Reports using salesforce.com platform.
* Developed APEX Classes, Controller Classes and APEX Triggers for various functional needs in the application.
* Developed and deployed workflows and approval processes for opportunities and products/ assets management.
* Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
* Created various Reports (summary reports, matrix reports, pie charts, dashboards and graphics) and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reports for different user profiles based on the organization’s need.

**Captivate Softech Private Limited ‐ India Jan 2015 ‐ March 2016**

**Salesforce Developer**

**Responsibilities:**

* Implemented the requirements on Salesforce.com platform and Force**.**comIDE Plug-in using Eclipse.
* Assigned workflows for Lead conversion, transfers, merging duplicates, managing web-to-lead to track responses to online campaigns.
* Involved in Data mapping specifications to create and execute detailed system test plans. The data mapping specifies what data will be extracted from an internal data warehouse, transformed and sent to an external entity.
* Consulted on BPM design development administration testing and implementation.
* Developed business logic process flow and user interface solutions.
* Performed remote consulting assignments as requested.
* Automated the process of syncing the Salesforce data with marketing cloud using data streaming.
* Worked with Salesforce.com standard objects like Accounts, Contacts, Leads, Opportunities, Reports, and Dashboards.
* Established relationships between various objects using Master Detail relationship, Lookup relationships and created the Junction objects.
* Developed and configured Custom Reports and Report Folders for different user groups and also configured the Analytic Snapshots for the sales performance and lead generation statistics.
* Developed VF components in mobile apps.
* Created and used Email templates in HTML and Visualforce.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Conducted Administrative duties which included working with c-level executives, system administrators, and end users to gather their business requirements, then develop customized solutions to meet their needs.