



# Shubham Munot

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## OBJECTIVE

A proactive management professional with expertise in data manipulation and data visualisation using advanced excel. Prior experience includes analysing large datasets to develop insights and market trends for different industries like consumer durable, consumer finance, etc. Additional skill sets include in-depth qualitative and quantitative analysis of consumer insights and project management for large consulting projects.

## EXPERIENCE

### CRISIL Ltd.

Aug'19 > Current

#### CRISIL Analyst

- Analysing a portfolio of simple entities with support from manager conducts surveillance of rated debt issues and issuer ratings and demonstrating an understanding of rating principal and methodology, a working knowledge of S&P ratings criteria adaptability in application of criteria in practical situations.
- Cross-collaboration with multiple stakeholders including client interfacing and adept in formulating a rating report with minimal of supervision and guidance.
- Contributes to the analysis of credit using S&P rating methodology and standards, Excel, financial models, financial data, and financial statement analysis.
- Coordinated with global offices to ensure data is treated consistently across international borders and available to S&P's global network.
- Conducting research for potential new business.

### Euromonitor International

March'18 > Aug'19

#### Consulting Research Associate

- Responsible for analysing data, market size estimation and providing insightful content to key clients based on data analysis.
- Developing market scorecards using advanced excel for the clients to understand the current market scenario and developing over 25 web-scraping robots.
- Cross- Collaborated with various internal and external stakeholders while working on numerous fast turnaround consulting studies.
- Demonstrated project management skills for global multi-million research projects.

## EDUCATION

Qualification	College / University	Year	Scores
M.B.A- HR, Finance	Department of Management Science's (PUMBA), Pune	2018	8.6 GPA
B.E- Computer Engineering	AISSMS COE, Pune	2015	60%
HSC	Pemraj Sarda College, Ahmednagar	2011	74%
SSC	Ashokbhau Firodia EMS, Ahmednagar	2009	87%

# SKILLS

Data Analysis	Data Manipulation	Advanced Excel and VBA
Project Management	Web Scraping	Consulting Research
Basics (R, Python, JS)	Optimization Tools	Client Engagement

# ACHIEVEMENTS

- Spearheaded as Sports head and represented PUMBA in 5 different sports and emerged victorious in the annual sports Tournament hosted by IIM Indore and SP Jain.
- Completed India's toughest obstacle race within top 20 participants.

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