

### **RAJESHRI SHARMA**

#### Information



#### Address

Maruthi Homes H.no -1-5-333/1 Flat no 101 Road No 1 Phanigiri Colony Maruthi Nagar Kothapet near Jain Temple Hyderabad 500060 Hyderabad Telangana India



# Phone



#### Email

rajeshrisharma92@gmail.co

## CAREER OBJECTIVE

To work in a conducive environment for reputed organization which provides opportunities to learn  $\delta$  enhance work skills, that will help me grow  $\delta$  excel my career to contribute positively towards organizational growth.

### **ABILITY**

- Willing to accept any assigned task, burning desire for success.
- Highly motivated with positive mental attitude, excellent communication and presentation skill.
- Excellent team worker and work well independently. Capable of working under stress and on deadlines.
- Quick learner, flexible with plenty of initiative and good interpersonal relations.
- Problem solving abilities.
- Excellent Verbal & Written Communication Skills.
- Ability to deal with people diplomatically.
- Willingness to learn
- Team facilitator
- Excellence in Analysis
- Innovative
- Sound Judgment
- Decision Making Skills





#### 03/2018 - present

### Hyderabad

### **DUPONT**

#### **Procurement Specialist**

- Actively uses continuous improvement tools to improve quality, delivery, financial performance, employee engagement, and customer satisfaction
- Development/improvement work
- Execute against category strategies and work in the guidance of strategic category managers and the reporting
- Issue and manage governance key performance indicators to improve procurement efficiency and performance
- Manage and maintain IT contract database and assist with database support for other contract managers and other business functions utilizing the database
- Manage vendors belonging to region APAC, EMEA, NA and LASC to include establishing periodic meetings to review service performance and execute any corrective action steps for low performance
- Perform other procurement related duties as assigned by

- the Project Manager and/or Task Manager
- Strategic Planning / Vendor Development / Savings Development / Reporting / Forecasting / Contract Management / DPO / Relationship Management
- Under direct supervision, manages delivery performance, cost and inventory management, and customer satisfaction for established suppliers
- Works with manufacturing/site to develop and manage continuous improvement programs, designed to address quality, service, and price
- Lead and perform Vendor sourcing, Vendor selection, Vendor qualification, Vendor development/continuous improvement and payment Performance to Vendors by payables team.

### RESPONSIBILITIES

- M.B.A. with 3 Years of experience in Vendor Development and Procurement.
- Currently spearheading as Procurement specialist with DSCI WSC Improvement Leaders.
- Equipped with the knowledge of vendor Management in SAP, Consistent performer with strong track record.
- Establish & maintain strong working partnerships with key suppliers.
- Determine appropriate end-to-end processes and tools needed to achieve development, delivery, reliability & availability goals.
- Demonstrated ability to control costs through the most effective uses of available resources.
- Vendor management
- Coordinating with the higher authorities of the company, ensuring statutory and company compliances.
- Ensuring smooth co-ordination with indenting dept. and corresponding with Suppliers on scope of supply and specifications.
- Challenged to ensure timely payments of Invoices pertaining to various commodities.
- Accountable for receiving Webcycle issue assigned to Purchase Order or Invoices.
- Maintained the records by working in MM module in SAP, relating to the materials management, by supplier and by department / discipline, purchase orders and goods requisitions
- Preparation of Webcycle Reports and publishing it to DSCI and WSC Leadership and Management of North America Region.
- Internal and Statutory Audit co-ordination.
- Employed best commercial practice in the procurement of the various categories of goods, equipment and service.



1997 – 2008 CANOSSA CONVENT HIGH SCHOOL

2009 – 2013 NORTH MAHARASHTRA UNIVERSITY

Bachelor's in Business Management

2014 – 2016 UNIVERSITY OF PUNE

Master's in Business Administration

## **ACHIEVEMENTS**

- Vendor setup in FMC SAP clone with 100% quality
- Standardized FMC Vendor Master and WSC Web Cycle Reporting Process in DuPont
- Efficiently completed whatever task assigned other than related to procurement.
- Falcon award
- Star of the month award
- Pat on the back award

# **SKILL SET**

- Procurement of Material
- Material Management
- Expediting
- Billing
- Comparative Statement
- Budgeting
- Documentation
- Vendor Management

## **TECHNICAL SKILLS**

- · Microsoft Office
- Tableau
- PowerBI

