

# Amit Ranjan

Salesforce Business Analyst/Salesforce Functional Consultant

## Professional Summary

Dedicated Salesforce Consultant with experience in delivering successful Salesforce implementations. Proven track record of collaborating with clients to understand business needs, designing solutions, and ensuring optimal utilization of Salesforce capabilities. Seeking a challenging role to contribute expertise in Salesforce consulting/ as Business Analyst and drive client success.

## Work History

### **Salesforce Consultant/BA**    Atos, Pune 2022-06 - Current

- Worked in Salesforce implementation projects, collaborating with clients to gather requirements, design solutions and provide feedback on existing solutions.
- Conduct business process analysis to identify opportunities for process improvement and Salesforce optimization.
- Develop training sessions for end-users with the stakeholders to ensure effective adoption of Salesforce solutions.
- Collaborate with cross-functional teams, including developers and administrators, to deliver integrated and scalable solutions.

### **Salesforce Consultant**    Collabera, Pune 2021-08 - 2022-06

- Proved successful working within deadlines and in a scrum environment.
- Participated in requirement gathering, refinement sessions, worked closely with development team to create a solution for the customer.
- Worked closely with Product Owners, Stakeholder and the Architects to create a functional solution which ensures scalability to make it future proof.
- Develop and deliver training sessions for end-users and administrators to ensure effective adoption of Salesforce solutions.

### **Salesforce QA**    Cognizant Technology Solutions, Pune 2018-02 - 2021-08

- Conduct comprehensive testing of Salesforce applications, including manual testing and the creation of automated test scripts.
- Develop and execute test plans, test cases, and test scripts to verify the functionality, performance, and security of Salesforce applications.
- Participate in the planning and execution of regression testing during Salesforce releases and updates.
- Provide detailed test status reports and participate in project meetings to communicate QA progress.

## **Skills**

Salesforce Configuration and Customization  
Data Modelling and Management  
Lightning Experience  
Reports and Dashboards  
Project Management  
Strong Communication and Collaboration  
Agile Methodology  
Collaboration with Development Teams  
Strong Analytical and Problem-Solving Skills

## **Certifications**

Salesforce certified Business Analyst  
Salesforce Certified Administrator  
Certified Scrum Master

## **Education**

### **Bachelor of Engineering: Mechanical Engineering - 2017**

Savitribai Phule Pune University

Percentage: 68

### **Intermediate: PCM - 2012**

D.A.V. Public School - Patna, India

- Percentage: 78.8
- Board: C.B.S.E

### **Matriculation: Science - 2010**

Mount Assisi School - Bhagalpur, India

- Percentage: 91.2
- Board: I.C.S.E.

## **Personal Information**

- Pan Number: BPSPR2492R
- Date of Birth: 05/22/95

## **Contact**

### **Address**

B-104, Vastukalp's 9 Avenues, Wakad, Pune, Maharashtra - 411057

### **Phone**

+91 8412944844

### **E-mail**

amitrانjan98765@gmail.com

