**ANJANAMMA.P**

**Contact Number:** 9603751928

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**Objective**

To be a part of an organization that provides a challenging job role and utilizes my technical and managerial skills for achieving the common goals of the company and self.

**Career Summary:**

2 + years of Experience as Salesforce.com Administrator and Developer at SOLOINFOTECH with a Degree in Engineering.

**Technical Expertise:**

* Proficient in SFDC administration tasks includes **creating profiles, Roles, Users, Page layouts, Record types, Approvals, Workflows, Reports, Dashboards, Actions, Tasks and Events.**
* Skilled in Customizing Standard objects like **Accounts, Contacts, Opportunities, Products, Price books**, **Cases, leads, campaigns and Custom objects** as per client need.
* Extensive experience in analyzing business requirements, entity relationships and converting to sales force **custom Objects, lookup relationships, master-detail relationships and junction objects.**
* Good Knowledge in providing **Security controllers** to users by using **Profiles, Roles, Permission sets, and OWD settings.**
* Having Good Exposure in **Visual force Pages, Apex classes and Triggers.**
* Good Knowledge on **Schedule Apex and Batch Apex.**
* Having Good Knowledge in **Data Migration Using Data Import Wizard and Data Loader**.

**Skills:**

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| --- | --- | --- |
| Technical | Salesforce & Force.com Knowledge | Salesforce CRM, Validation rules, Custom objects, Work flow & Approvals, Reports, Dashboards, Profiles, Roles, Permission sets, Organization wide default sharing, Sharing rules, Apex classes/Controllers, Batch apex, Schedule apex, Apex Triggers, SOQL, Visual force pages/Components, Test classes. |
| Tools | Data loader and Developer Console. |

**Professional Experience:**

**SOLOINFOTECH**

**1.) Project: Telecommunication**

**Role: Salesforce Administrator/Developer**

**Responsibilities:**

• Worked with various sales force.com objects like Accounts, Contacts, Leads, Campaigns etc.   
• Developed various custom objects, tabs, components and Visual Force pages.   
• Customized page layouts for standard/custom objects and assigned record types.   
• Created data validation rules and formulas as per business requirement.   
• Created workflow rules to automate tasks, email alerts, field updates and time-dependent actions.   
• Developed and configured various custom reports and report folders for different user profiles based on the need in the organization.   
• Designed, and developed Apex classes, Controller classes, Extensions and Apex triggers for various functional needs in the application.   
• Designed various web pages in Visual Force for capturing various customer enquiries.  
• Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.   
• Responsible for all the activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for the correctness of the data.   
• Packaged and Deployed customization from Sandbox to other environments using Change set.

**2.) Project: Telecommunication**

**Responsibilities:**

• Creating new Profiles, Roles, Permission sets and managing OWD.   
• Data management (Realignment of records as per sales executive relocation)   
• Developed and configured various dashboards, custom reports and report folders for different user profiles based on the need in the organization.   
• Used field level security along with page layout to manage the visibility and accessibility of fields for different profiles.   
• Implemented Web to Case, Email to Case functionalities to provide a better customer support to the customers.   
• Developed workflow rules, tasks, emails and alerts to track customer related tasks and activities.   
• Imported data from excel sheets in to Leads, Accounts, Contacts and Opportunities using Data Loader and Import Wizard.   
• Created Custom Objects and defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects. 

• Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects.   
• Created page layouts, search layouts to organize fields, related lists, and other components on a record detail and edit pages.   
• Customized User Roles, Role hierarchies, Profiles and Sharing settings to ensure that the protected data is available only to the authorized users.   
• Migrated data from external sources and performed insert, delete, upsert operations on millions of records.   
• Developed validation rules to accommodate business process.   
• Created Workflows for field updates to accomplish the business requirements. 

**Educational qualifications:**

* **Graduation in Electronics & Communication Engineering** (**2012-2016**) from **SSITS** Rayachoti under JNTU, Anantapur university with 72%.
* **Higher secondary education (2010-2012)** Sri Sreenivasa Junior College Rayachoti with 83%.
* **S.S.C** 10th standard from Sri Sreenivasa High School with 86% aggregate in **2010**

**Personal Details:**

Name: ANJANAMMA.P

Father’s name: KRISHNA.P

Date of Birth: 20/07/1995.

Marital Status: married.

Nationality: Indian

Languages known: Telugu & English

**Place: BANGALORE ANJANAMMA.P**

**Date:**