

ABHISHEK KUMAR

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Career Objective

Passionate about software development, strong problem solving and logical skill. Possesses the ability to effectively prioritize and execute tasks within high-pressure environments. Excellent written, presentation, and verbal communication skills with experience in communicating technical concepts across all levels.

PROFESSIONAL SUMMARY

- 4.2 years experienced in Salesforce Developer.
- 4 years experienced Salesforce CPQ Developer.
- Project Expertise in Salesforce CPQ, Pricing Rule, Product Rule, Product Configurations.
- Extensive expertise in Salesforce.com (SFDC), on-demand CRM tool.
- Experience in translating the customer's requirements using SFDC best practices.
- Created profiles and assigned permission set to the user as per the requirement.
- Worked on writing Apex Classes, Triggers, for various functional needs in the application.
- Proficient in Change Set deployment tools.
- Requirement gathering and client interactions on regular basis.
- Exposure to all phases of software development and testing life cycle.

PERSONAL TRAITS

- Good problem-solving skills with a strong technical background and good interpersonal skills.
- Quick learner and excellent team player, ability to meet tight deadlines and work under pressure.
- Self-motivated and goal oriented.
- Can juggle multiple tasks and develop a positive work environment.

Experience Summary

Software Engineer

Innova Solution Pvt. Ltd

*(Client: Tata
consultancy
Services)*

Sep 2022- 13 May 2023

- Hands on experience on Org configuration and setup, Salesforce objects customization, Lightning App Builder, Reports and Dashboards, Workflow, Process Builder, Flow, Approval process, SOQL queries.
- Worked on various use cases for Sales and service cloud.
- Expertise in Priceforce CPQ for Agreement ,Quote , Renewal and Amendments,Price setting , Price Strategy etc.

Project:

(IFF Service Delivery)

Salesforce Developer

HCL Technologies L.td

Aug 2021 – Sep 2022.

- Knowledge of Salesforce CRM, User Management, Data Security, Developer Console.
- Hands on experience on Org configuration and setup, Salesforce objects customization, Lightning App Builder, Reports and Dashboards, Workflow, Process Builder, Flow, Approval process, SOQL queries, developing Triggers, Apex Classes.
- Worked on various use cases for Sales and Marketing Applications and Service and Support Applications.
- Project Expertise in Salesforce CPQ, Pricing Rule, Product Rule, Product Configurations

Project:

(Llyod Register)

(Hilton)

Salesforce Administrator

Fixholics.com

June 2020- July 2021

- Hands on experience on Org configuration and setup, Salesforce objects customization, Lightning App Builder, Reports and Dashboards, Workflow, Process Builder, Flow, Approval process, SOQL queries, developing Triggers, Apex Classes and Lightning Web Components.
- Worked on various use cases for Sales and Service and SupportApplications
- Product bundle, MDQ Product,Pricing Rule, Product Rule, Product Configurations.

Project:

(Mundail - Finance)

(Screenhunter - Multimedia)

(Baron – Commerce cloud)

Associate Software Engineer

NIIT Ltd., GURGAON.

March 2019 - May 2020

- Profile, email templates, custom object, standard Object , tabs ,page layouts, workflow, process builder. Validation rule, Approval process, formula fields. Proficient Ability to work on CRM and MS Office.
- Configuring and setting up of data, Creation of Accounts.

Project:

(Verizon - Telecommunication)

Educational Qualification

- Bachelor of Technology in Information Technology with 67.14% from Rajkiya Engineering College, Azamgarh in the year 2019.
- Intermediate with 78.80 from DR.CV Raman Intermediate College, Kanpur in the year 2014.
- High School with 81.16% from DR.CV Raman Intermediate College, Kanpur in the year 2012.

Technical Skills

- Salesforce administration and development
- Lightning Web Components
- knowledge of **Apex, Java, SQL, HTML, CSS, JavaScript, Python.**
- Proficient in **MS Office** (Word, Excel, PowerPoint)

Certifications

- **Salesforce Certified Administrator from Salesforce in 2021.**
- **Salesforce Certified Platform Developer 1 from Salesforce in 2021.**
- **Trailhead DOUBLE STAR RANGER and completed 200 modules in Trailhead.**

Workshops

- Entrepreneurship Awareness Camp (2018) Three days Entrepreneurship Awareness Camp conducted by Rajkiya Engineering College, Azamgarh, Uttar Pradesh, India- 276201.
- Communication Connects (2018) A Workshop Organized by Indian Institute of Information Technology, Allahabad

Project

Disease Prediction from HealthCare Communities Using Machine Learning Algorithms (08/2018 - 03/2019)

I have worked on a Disease Prediction from Health Care Communities Using Machine Learning Algorithms. There are 4 member in my project , it could be used for finding the accuracy of diseases.

Achievements

- Achieved **RANGER** rank on Trailhead.
- Completed **Security Specialist** Super badge in Trailhead.

Extra-Curricular Activities

- Member of Industry Institution Interaction Cell, R.E.C., Azamgarh.
- Member of Training & Placement Cell of R.E.C., Azamgarh.

- Member of organizing team of Rajkiya Premier League- 2019, a Cricket Event of R.E.C., Azamgarh.

Hobbies

- Cricket
- Listening to music

Strengths

- Self-dependent
- Optimistic
- Self-motivated

Personal Details

- **Father's name** : Mr. Ramchandra
- **Date of Birth** : 11 June,1997
- **Nationality** : Indian
- **Marital Status** : Single
- **Languages known** : English and Hindi
- **Address** : 99 Sarai Meeta Panki Kanpur Nagar

Declaration

I hereby declared that the above-mentioned details are true to the best of my knowledge.

(ABHISHEK KUMAR)

