



Mohit Bajpai

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PERSONAL STATEMENT

A dynamic professional with total 6 years of professional experience and relevant experience of 2+ years in Salesforce.com CRM and Force.com platform with proficiency as an App Builder and Administrator & Developer. Experience on setting up Users, Profiles, Roles, Permission Sets, Custom Object, Relationship, **Validation, Workflow, Process Builder, Flow**, Reports and Dashboard and customization experience on various salesforce.com standard objects like Campaign, Lead, Accounts, Contacts, Opportunities and Cases.

PROFESSIONAL EXPERIENCE:

EDGE SOLUTIONS PRIVATE LTD : Salesforce Associate Developer
(Apr 2021 to May 2023)

Key Deliverables:

- Experience in SFDC Configurations and customization (**Sales and Service Cloud**)
- Expertise at administrative tasks such as User management, creating Profiles, Roles and Permission Sets, Workflows, Process Builder, Public Groups, Queues, Role hierarchy, Field level security, Record types, Queues, Reports, Dashboards, and identification/documentation of bugs.
- Tasks and Events, Email alerts and templates.
- Supported data management activities including using data migration tools such as Data Loader, and Work Bench.
- Have good experience in **Trigger, Apex, Test Methods, Salesforce API** and writing **SOQL** and **SOSL queries**.
- Governor Limits and Batch class.
- Provide training and support.
- Involved in Requirement gatherings.

Tejas Networks Ltd: Networking Engineer
(Mar 2017 to Mar 2021)

Key Deliverables:

- As Network Engineer in **Tejas Networks Ltd** , Worked for the implementation of GPON networks for Wi-Fi & High-Speed internet(HSI) services.
- Provided various types of internet services for **BBNL** Organization.
- Maintain daily base installation & commissioning of N/w elements(TJ1400 OLT & TJ2100 ONT) .
- Troubleshooting GPON issues by tracing proper OCLAN integration b/w STM or OCLAN & TJ1400 OLT.
- Monitor the Node level issues with the help of Network Management System(NMS)
- Use Hyperterminal, Teraterm or Putty to verify the health status of the node in network..
- Worked on networking tools like optical power meter, light source, Ethernet tester, etc.
- Ensuring that all nodes are visible in Tejas EMS(TJ500 EMS) & BBNL C-DOT NMS.

TECHNICAL SKILLS:

- Salesforce Administration and Configurations
- Apex Data Loader and Data Management
- Reports and Dashboards
- **Automation through Workflow, Process Builder, Flow**
- Validation Rules
- Sales & Service Cloud Basics
- Object Relationships
- Apex, Trigger, Batch Class, API
- User Training and Management

SALESFORCE COMPETENCY:

- 2x Certified Salesforce Professional (**Administrator & Platform Developer I**)
- **Admin Cer.Id** - 2609287
- **Pd 1 Cer.Id** - 2986472

PROJECT WORKED ON :

Project#1-:

Title : **Pharmaceutical**

Role : Salesforce Admin & Developer.

Technology : Salesforce CRM, Apex

Description :

Roles, Responsibilities and Key Achievements -:

- Developed various Custom Objects, Tabs, Entity-Relationship data model, **validation, workflow rules, Flow, Process Builder** and formulas on the objects and tabs on requirements.
- Creating users, roles and profiles and creating changes sets, Reports and dashboards as a Salesforce System Administration.
- Involved in Configuration of Accounts, Contacts, Opportunities and Cases standard objects.
- Created Sandboxes for developers.
- Communicate with the Clients and gathering the requirements.
- Analyzed requirements, involved in the development of all modules related to configuration.
- Designing and Developing the Classes, Triggers, Standard Controllers, Custom Controllers, Controller Extensions as a Salesforce System Developer and Developing Batch Apex classes.

Environment : Salesforce CRM, Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Sandbox, data loading.

Project#2 -:

Title : **Hardy O&G - COMMERCIAL IT COE**

Role : Salesforce Admin & Developer.

Technology : Salesforce CRM.

Client: : Hardy Oil and Gas

Technology : Salesforce.com, Apex, Lightning Components

Description: -

Hardy Oil & Gas Currently Hardy SFDC Single Org project integrates the current Hardy Oil & Gas, Hardy Power & Water project implemented earlier into Hardy ES SFDC implementation. It has many modules such as Opportunity Management, Content Management, PRM, Marketing, and Risk process, Accounts, Big Machines, Apttus Service Cloud and Service Max etc. This project uses SCRUM methodology and has followed releases.

Roles, Responsibilities and Key Achievements -:

- Designed and deployed Custom tabs, Approval Processes for automating business logic.
- Involved in the design phase to convert functional specifications into technical specs.
- Worked on enhancements for Salesforce application in production requested by business users from time to time.
- Creating users, roles and profiles and creating changes sets, Reports and dashboards as a Salesforce System Administration.
- Involved in Configuration of Accounts, Contacts, Opportunities and Cases standard objects.
- Created custom objects depending on the requirements of the client.
- Provided support for on-going Salesforce.com maintenance and administration services including periodic data cleansing, custom objects, workflow, campaign management
- Created test scenarios on Sandbox environment, created packages and moved it between Sandboxes and Production environments to place final implementations.
- Designing and Developing the Classes, Triggers, Standard Controllers, Custom Controllers, Controller Extensions as a Salesforce System Developer and Developing Batch Apex classes.

Environment: Salesforce CRM, Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Sandbox, data loading.

EDUCATION:

- 2010-14:** Completed Bachelor Of Engineering In **ECE** From **Dr.B.R.Ambedkar University, Agra**
With aggregate percentage **74.87%**.
- 2010:** 12th from **C.B.S.E Board** with aggregate percentage **69%**.
- 2008:** 10th from **C.B.S.E Board** with aggregate percentage **69.2%**.

DECLARATION:

I hereby declare that all the information provided by me in this application is factual and correct to the best of my knowledge and belief.

Date:

Mohit Bajpai