



# Shivani Pradeep Nagarkar

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Having 3+ years of experience as a Salesforce Admin in IT industry and I would like to continue my career in Salesforce platform to obtain a creative and challenging in an organisation to continuously upgrade my technical skills and knowledge.

## PROFESSIONAL EXPERIENCE

### Blueflame Labs Pune

02/21 - 08/22

#### Associate Technical Consultant

Associate Technical Consultant with 1.7 months of experience in Salesforce Admin and Data Migration

- Have a good knowledge of Salesforce CRM
- Knowledge of data management tools like Data Import Wizard, Dataloader, Salesforce Inspector and Workbench.
- Have good working knowledge of SOQL query to fetch the data using Salesforce Inspector, Workbench and Developer Console
- Have a good knowledge of Configuration of Page Layout
- User validation and user management.
- Assign user profiles, set user validation rules, set up user accounts, assign new users their roles, and allow for varying degrees of data access so that teams can work efficiently and access the right objects.
- Data Management
- Managing the users in the Salesforce team, also managing all of the data stored on the platform. Managing the data that is saved will determine how the team proceeds with future goals.
- Managing the platform to ensure clean, accurate data is captured and stored. Knowledge of importing data into the Salesforce.com platform
- Worked on the creation of CPQ Product rule and Price rule.
- Ability to Translate Ideas into Processes
- Knowledge of how business processes work.
- Knowledge of the Salesforce process builder.
- Flexible Communication and Leadership Skills
- Working with integrity, creatively solving problems, and making quick decisions.
- A good admin can communicate effectively at various levels of the organization.
- Knowledge of Contract Lifecycle Management
- Worked with Triggers, Batch Apex and visualforce

### Sotftech Cloud Technologies

08/19 - 01/21

#### Salesforce Admin

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- User validation and user management.
- Assign user profiles, set user validation rules, set up user accounts, assign new users their roles, and allow for varying degrees of data access so that teams can work efficiently and access the right objects.
- Data Management

- Managing the users in the Salesforce team, also managing all of the data stored on the platform. Managing the data that is saved will determine how the team proceeds with future goals.
- Managing the platform to ensure clean, accurate data is captured and stored. Knowledge of importing data into the Salesforce platform.

## EDUCATION

<b>Spark Institute</b> <b>Android development - A</b>	<b>08/19 - 12/19</b>
<b>Trinity College of Engineering(SPPU)</b> <b>Bachalors Of engineering - 62.78</b>	<b>08/15 - 05/18</b>
<b>Jayawantrao Sawant Polytechnic(MSBTE)</b> <b>Diploma In IT - 67.89</b>	<b>08/11 - 05/14</b>
<b>Pune Police Public School (SSC)</b> <b>SSC - 67.25</b>	<b>05/10 - 05/11</b>

## PROJECTS

<b>Simplus Hyland</b>	<b>06/21 - 08/21</b>
<ul style="list-style-type: none"> <li>• Requirement gathering and Analysis.</li> <li>• Customisations on various Salesforce.com standard objects : Account, contacts, Campaign, Lead, Opportunity, Product, Pricebook, Case, Task, Events</li> <li>• Creating Profiles, Roles, Email Template, Pagelayouts, Workflow, Workflow Actions, Permission Set, Group Permission Set and Approval Process.</li> <li>• Security : Role Hierarchay, Custom Profiles, Public Group, Creation of different Process, Queues, User management</li> <li>• User Provisioning, License Managrment, Profile Setup</li> <li>• Tools Used : Data Loader, Workbench, Salesforce Inspector.</li> </ul>	
<b>Powerside</b>	<b>07/21 - 09/21</b>
<ul style="list-style-type: none"> <li>• Requirement gathering and Analysis.</li> <li>• Customisations on various Salesforce.com standard objects : Account, contacts, Campaign, Lead, Opportunity, Product, Pricebook, Case, Task, Events</li> <li>• Creating Profiles, Roles, Email Template, Pagelayouts, Workflow, Workflow Actions, Permission Set, Group Permission Set and Approval Process.</li> <li>• Security : Role Hierarchay, Custom Profiles, Public Group, Creation of different Process, Queues, User management</li> <li>• User Provisioning, License Managrment, Profile Setup</li> <li>• Tools Used : Change Set, Workbench, Salesforce Inspector.</li> </ul>	
<b>Tigergraph</b>	<b>07/21 - 08/22</b>
<ul style="list-style-type: none"> <li>• Requirement gathering and Analysis.</li> <li>• Customisations on various Salesforce.com standard objects : Account, contacts, Campaign, Lead, Opportunity, Product, Pricebook, Case, Task, Events</li> <li>• Creating Profiles, Roles, Email Template, Pagelayouts, Workflow, Workflow Actions, Permission Set, Group Permission Set and Approval Process.</li> <li>• Security : Role Hierarchay, Custom Profiles, Public Group, Creation of different Process, Queues,</li> </ul>	

User management

- User Provisioning, License Management, Profile Setup
- Worked on CPQ testing
- .Tools Used : Data Loader, Workbench, Salesforce Inspector, Gearset, GetFeedback, Hubspot, DupeCatcher.

## **ACHIVEMENTS**

- Trailhead 2x Ranger
- Completed Journey2Salesforce Program
- Completed Administrator and Platform App Builder Superset

## **LICENSE AND CERTIFICATION**

- Completed Salesforce Admin Certification
- Completed Salesforce Platform Developer 1 Certification

## **SOCIAL ACCOUNTS**

- Linked URL : <https://www.linkedin.com/in/shivani-nagarkar-0408b0138>
- Salesforce Trailhead Profile : <https://trailblazer.me/id/shivanin2012>

## **KEY SKILLS**

- Salesforce Platform : Sales Cloud, Marketing Cloud and Service Cloud
- CPQ : Price Rule, Product Rule and CLM
- Development Skills: Visualforce, Triggers, Rest and soap api

## **INTERESTS**

- Hearing song
- Dhol Vadan