

# UTKARSH KUMRA

SOFTWARE DEVELOPER

#### CAREER OBJECTIVE

To have a growth oriented and challenging career, where I can contribute my knowledge and skills to the organization and enhance my experience through continuous learning and teamwork. Looking to become an architect and solutioning expert.

SKILLS

#### Salesforce (~5 years)

- Salesforce Certified Developer II
- · Sales Cloud and Service Cloud
- Admin, Apex, SOOL, SOSL, VisualForce, Async Apex, Flows
- · API Integration, CTI Integration
- · Org Metadata and Data Migrations
- · Lightning Aura Component, LWC, VS Code
- · Data Loader CLI, Talend
- · Heroku, Salesforce Connect, IDM, SSO
- Einstein Analytics, Reports & Dashboards
- Copado and Flossum trained
- · Delivered Salesforce Talk

# **Web Development**

PHP, Javascript, HTML, CSS, MySQL - Designed multiple websites Attendance System | College Website | E-Commerce Website Product Marketing | Education Service

#### **Android Development**

- Designed android applications with API integration<sub>⊮ T I</sub> Call Details Noter | Movie King Database

- Language Fluent in English and Hindi, German
- Computer Windows, Linux, MacOS, Microsoft Office
- Computer Hardware
- Education Teach Web Designing and other tutoring to University students
- Socializing Planned, Organized and Hosted Office Annual Meet, Organized College fest, as Associate
- Volunteering- Teaching Secondary School Students in NGO, In Leaders For Tomorrow for cleanliness and plantation drives
- Certification C++ and Java from IIT
- Participation Merit positions in multiple events in school
- Sports Intra School Chess Champion, Table Tennis, Swimming
- Animal Care
- Adventure and Travelling
- Automobile and Tech Gadgets

#### CAREER SUMMARY

# **Salesforce Developer and Consultant** Deloitte India | Sep 2021 to Present

- Requirement gathering, effort estimation and LWC development with testing and Delivery
- DC Start of the month multiple times
- Firm asset development
- Candidate Technical Interviews

# Salesforce Developer and Consultant (Tech Lead) Compro Technologies | Aug 2017 to Sep 2021

- Strong understanding and hands-on on Salesforce development platform with best practices
- Configured and Customised multiple (5+) Projects successfully
- Service support to multiple clients with requirement gathering, solution designing & development and implementation and delie
- (Expert) Integrate Salesforce and third-party
- (Highly experienced)Plan and execute deployments
- Conduct UAT and gather & evaluate user feedback
- Create technical and Change Request Documents
- Create User Training Manual and conduct user training session
- Develop Hybrid Customized Salesforce Mobile
- Frequent formal and informal client interaction

#### Android and Web Developer

National Informatics Centre | 2016 ED Design website and Android Mobile App

· Apply security and monitoring

#### Coding Blocks 2016-17

Android Development Training

# Maharaja Agrasen Institute of Technology, **GGSIPU**

#### 2013-2017

Bachelors In Technology (Information Technology) - 74.2%

# Delhi Public School, Sonepat, CBSE 2006-2012

- Senior Secondary, 77.8 %
- Secondary, 9.6 CGPA
- · Merit Position throughout Class VI to IX

# CONTACT ME



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# I 'M A SALESFORCE RANGER AND CERTIFIED SALEFORCE PROFESSIONAL











# CAREER SUMMARY

Technical Lead 2021- | Senior Software Engineer 2020 -21 | Software Engineer - 2018-20 | Associate Software Engineer - 2017-18 |
Successfully implemented and delivered multiple greenfield and support enhancement projects configured and customized on Salesforce while being involved in Requirement, Estimation, Solutioning, Planning, Execution, Development, Testing and Delivery.

#### PROJECT WORK HIGHLIGHTS

#### **Education and Marketing Industry**

- Salesforce Business Analytic, Admin and Developer role
- Lightning Migration from classic
- WhatsApp Integration, CTI Integration
- · Custom Reporting on Activities
- Custom Inventory Management Solution

#### **B2B & B2C Inventory Industry**

- Salesforce Admin and Lead Developer
- · Custom CTI solution with softphone developed
- Standard Sales and Service Process on Console application
- Opportunity and Pricebook Management for different LOBs
- Custom Trigger Framework
- Banking Payment Integrations

#### OLX FCG(B2B)

- Salesforce Solutioning with Documentation
- Record Types and custom solutioning to cater different country processes
- Translation workbench for different languages
- Integration with the backend system along with log management

# **Manufacturing Industry**

- · Custom Pricing model solutioning
- Multiple record types processes for multiple LOB
- Custom Summary Reporting on Account Level compatible with Mobile
- KPI calculation logic with customizable parameters

# Online Retail Industry

- Service cloud implementation with multiple CTIs
- Lightning Aura component with real-time integration
- · Standard Inbound Integration

# Media Industry

- Lead Developer
- Custom Integration Framework
- Integration with CPQ objects

#### **Logistic and Distribution Firm**

- Standard Sales Cloud implementation
- Custom Aura Components with overrides for combined record and Task Creation
- MGH Group(Bangladesh)
- Standard Sales Cloud implementation
- Custom Aura Components with overrides for combined record and Task Creation

#### **Financial Banking Services**

 Custom Incentive system with Integration with Heroku Postgres including POC, development, testing and deployment

# **Hospitality Industry**

- Custom Aura Component Application for Reservation System
- Target and Achievement Summarization logic on millions of data set
- Custom Aura Activity Creation and Management Screen
- Custom Proposal Visualforce document

#### **Retail Transaction**

 Deployment via ANT for entire Sales, Service and Marketing Cloud with custom LWC components for CPQ

# **Operation Inspection Industry**

- Technical Lead
- Migration of two existing orgs into a single one
- All Metadata Migration via ANT and other tools
- All Data migration via custom Talend ETL scripts

# Financial Industry (current)

 Extensively custom LWC Components to implement LOR System