



# SACCHIT PATEL

## WEALTH MANAGER

### CAREER OBJECTIVE

To work in a firm with a professional work driven environment where I can utilize & apply my knowledge, skills which would enable me to grow while fulfilling organizational goals.

### CONTACT

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[sachitpatel20@gmail.com](mailto:sachitpatel20@gmail.com)

### STRENGTHS

Adaptable to any environment.  
Flexible enough to work anytime.  
Optimistic.  
Patience.  
Ability to rapidly build relationship & set up trust.

### EDUCATION

**ICFAI BUSINESS SCHOOL, MUMBAI**  
MASTER OF BUSINESS ADMINISTRATION  
2017 - 2019  
5.89 CGPA

**YESHWANTRAO CHAVAN COLLEGE OF ENGINEERING**  
BACHELOR OF ENGINEERING (ELECTRONICS & TELECOMMUNICATION)  
2013 - 2016  
6.12 CGPA

**SHRI DATTA MEGHE POLYTECHNIC**  
DIPLOMA (ELECTRONICS & TELECOMMUNICATION)  
2013 - 2016  
64.2 %

**RCES**  
10<sup>th</sup> SSC  
2010  
82.0 %

### WORK EXPERIENCE

**ICICI BANK [ WEALTH RELATIONSHIP MANAGER ]**  
Feb 2020 - PRESENT

I've been managing the entire Banking and Financial relationship with 500+ HNI clients of the bank, setting up meetings, understanding their banking & investments needs and pitching them right product according to client risk appetite, along with providing banking services to the clients. I have been managing AUM of 100 Crore.

**WIPRO GE GENWORKS [ BUSINESS DEVELOPMENT EXECUTIVE ]**  
April 2019 - Feb 2020

I managed the whole Vidarbha region by establishing sales opportunities within Wipro GE Genworks by networking, building relationship, establishing needs & closing deals. Developed sales plans & strategies for new business prospects, worked to increase revenue and KPI.

## EXTRA-CURRICULAR ACTIVITIES

Worked in Marathi movie (Shatkon).

Runner up of Clean & Clear Fresh Face.

Technical Coordinator for YASH 15.0, cultural & technical fest.

Finance Head for ICON 14.1

Represented well known designer in national level modeling show.

## HOBBIES

Modeling

Photoshoots

Live Events

## LANGUAGE KNOWN

English

Hindi

Marathi

German (A1)

## MAHARASHTRA METRO RAIL CORPORATION LTD. [ OPERATION INTERN ]

February 2018 – May 2018

Operation of Metro Station

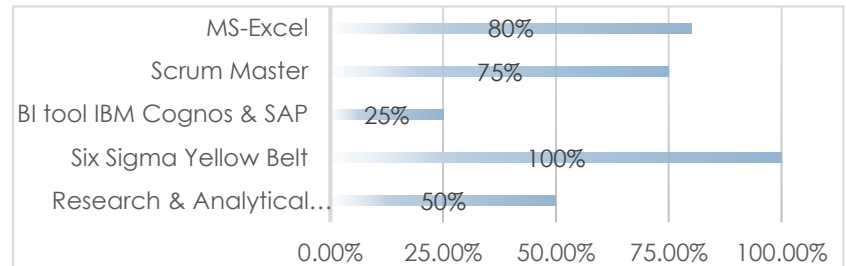
Operation of Metro Train

Operation of Revenue of Metro Railways

## PROJECT

**Title: - Automatic wheelchair** (Based on Electronics & Telecommunication)

## SKILLS



## PERSONAL DETAILS

Permanent Address: - Badkas chowk aychit mandir road mahal Nagpur.

Date of Birth: - 20<sup>th</sup> December 1993

Marital Status: - Single

Nationality/Religion: - Indian/Hindu

## DECLARATION

I hereby declare that above mentioned information is correct to the best of my knowledge and belief.