



WORK EXPERIENCE

09/2020-Present. "Mekvahan.com"
Business Head

Responsible for overseeing the go-to market strategy, improving key metrics, auditing, acquiring new customers, planning & salesforce configuration, salesforce development, supply chain and execution of an organization's marketing and advertising initiatives. Believes in improving rather than proving things and implement them in a very quick time for the better productivity of the organization. In last two quarters I have achieved 15000+ customer traction along with 25Lac+ GMV through my planning and execution

01/2020 - 08/2020 "Squareyards Pvt Ltd."
Business Development Manager

Responsible for B2B tie-ups under the BD Team. Along with that responsible to maintain relationship with existing customer and new customers and complete the target as per as company demand.

07/2018-12/2019 "MekPark.com"
Product Architect

Lead and develop projects from early concept through design development. Prepare drawings, specifications, and documents. Notice customer behaviour to determine their requirements. Work with teams across business lines, in remote locations, and coordinate with subcontractors. Resolve complex design issues with innovative and practical solutions and IT solutions. Modify existing plans and elevations to fit customer and sales needs

04/2017 - 07/2018 "Squareyards Pvt Ltd."
Business Development Executive

Responsible for B2B tie-ups under the BD Team. Along with that responsible to maintain relationship with existing customer and new customers and complete the target as per as company demand.

06/2016 - 12/2016 "TATA MOTORS. Ltd."
Project Trainee

The project responsibilities is to apply JH method on the allotted workshop and prepare a check sheet regarding this work, so that we reduce the breakdown and increase a productivity.



EDUCATION

2013 - 2017 "RTU "
(B.Tech)Hons.,Mechanical Engg.

Arya College Of Engg & I.t

2011 - 2013 "CBSE"
Intermediate(Science)
St. Micheal's High School

SKILLS AND EXPERTISE



Entrepreneurship

Market Analysis and Design,

Business Development,

Product development,

Leadership,

Time Management

SMM,

SEM,

Scrum

CSS,

Analyst

Microsoft office™

ACHIEVEMENT & CERTIFICATE



- Pratibha samman , awarded by "Hindustan Media" Pratibha
- samman ,awarded by "Prabhat khabar"
- Pratibha samman awarded by "Edicus and Optimus"
- Awarded "GYANOTSAV 2075"
- Win many state and university level debate and quiz competitions.
- Winner of "Manthan" organised by PB & LS of AIACTR.
- Win awards at state level on National AIDS day and many social causes.
- Attended various UGC sponsored national seminars and win prize.

LANGUAGES



English || Hindi || Sanskrit

INTERESTS



Physics || Sustainability|| Reading