

# Sumit Kumar Bhatt

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## Summary

- 5 years of Experience in development and configuration of the salesforce platform.
- 4 x Salesforce certified, Certified Administrator, platform Developer(I &II) and CPQ Specialist.
- Associated with Grazitti Interactive, Panchkula(Haryana) as a Salesforce Developer, from January ,2016 to till date.
- Worked over design, development, testing, deployment and follow up on a multitude of strategic projects within Salesforce.com as the Salesforce.com Developer and Administrator.
- Skilled in apex, visualforce, SOQL, SOSL, Javascript, Lightning aura framework.
- Experience in sales cloud, CPQ configuration, service cloud (Case Routing,Console application,ect), community development and third party integrations with complex business process

## Professional Details:

<b>Employer</b>	From January 2016– Till Date (Grazitti Interactive, Panchkula)
<b>Current Position</b>	Salesforce Developer
<b>Responsibilities:</b>	<ul style="list-style-type: none"><li>●Communication with Clients, Requirements gathering, Analysis and coding independently.</li><li>●Co-ordination with Project Manager regarding Project requirements and to keep a track on necessary requirements for project.</li><li>● Handling issues, making independent decisions for the projects worked on.</li><li>● Taking up the complete ownership of the projects worked upon</li></ul>
<b>Total Experience</b>	5 Years

## Education

Course	Duration	Grade
B-Tech (computer science and Eng.) From Tula's Institute Dehradun	4 years (2012-16)	64.5% (1 <sup>st</sup> DIV)
12 <sup>th</sup>	1year (2011)	75.16% (1 <sup>st</sup> DIV)
10 <sup>th</sup>	1year (2009)	66.67% (1 <sup>st</sup> DIV)

### **Skills:**

<b>Programming Languages</b>	Apex, VisualForce, c ,c++, Java (Core)
<b>Databases</b>	Salesforce (SOQL , SOSL) , MYSQL
<b>Web Technologies</b>	HTML, JavaScript, JQuery, CSS, Bootstrap, Ajax ,XML, JSON, RESTful API, RESTful Web services
<b>Platforms</b>	Salesforce, Tableau, Jira, Intacct,Zuora
<b>ETL Tools</b>	Boomi, Informatica
<b>Deployment</b>	Workbench, ANT, Experience with salesforce Metadata structure
<b>Version Management Tools</b>	GIT

### **Professional Details:**

#### **1. Adwords & salesforce Integration**

<b>Development/Technology</b>	Soap Api, Xml, Salesforce, AdwordsApi
<b>Description</b>	Customized the salesforce to sync the campaign information from salesforce to Adwords
<b>Role Responsibility</b>	Salesforce Developer
<b>Team size</b>	2

#### **2. Sales Cloud Configuration**

<b>Development/Technology</b>	Triggers, Classes, Workflows, Validation Rules, Visualforce
<b>Description</b>	Managed and configured the salesforce sales cloud, Worked with salesforce standard objects like lead,

	contact, account, opportunity, contract, assets, entitlement
<b>Role Responsibility</b>	Salesforce Developer
<b>Team size</b>	5

### 3. Salesforce CPQ Order Document Creation and its localization

<b>Development/Technology</b>	Translation Workbench, CPQ Translation, CPQ Quote Document, Templates Configuration
<b>Description</b>	Localized the whole order document in different languages as per the different business rules through which it will dynamically render on the basis of CPQ Quote.
<b>Role Responsibility</b>	Salesforce Developer
<b>Team size</b>	1

### 4. Salesforce to Salesforce & Zendesk to Salesforce Migration

<b>Development/Technology</b>	Data loader, RestFul Api, Apex, Webservice creation
<b>Description</b>	Done the migration of salesforce data such as opportunity, contracts ,contacts ,leads, accounts to salesforce system which has cpq implemented created the new records for cpq handling Also handled the Zendesk to salesforce migration by accessing the Zendesk Api
<b>Role Responsibility</b>	Salesforce Developer/ Process Architect
<b>Team size</b>	3

### 5. Salesforce to tableau Integration

<b>Development/Technology</b>	Tableau,Server Configuration
<b>Description</b>	Deployed and configured the sparkler application (Java Based) provided by tableau in the server in which tableau is installed for authentication between

	salesforce and tableau such that tableau dashboard can be displayed in salesforce.
<b>Role Responsibility</b>	Salesforce Developer
<b>Team size</b>	1

## 6. Salesforce Cpq Configuration

<b>Development/Technology</b>	Product Rules ,Price Rules, Quote calculator Plugin(Js & Apex), Templates & document generation, Product configuration, Pricing implementation , Steelbrick advanced approvals
<b>Description</b>	Configured the steelbrick from scratch by moving from legacy to steelbrick system created new products understand the clients business use cases and configured the CPQ accordingly
<b>Role Responsibility</b>	Salesforce Developer/Process Architect
<b>Team size</b>	5

## 7. Salesforce Cpq Migration

<b>Development/Technology</b>	CPQ object Structure, Salesforce CPQ Core Architecture
<b>Description</b>	Upgraded the business process from out of the box Salescloud to Salesforce CPQ to Create Contracts and Renewals from Existing Contracts.
<b>Role Responsibility</b>	Developement/Process Architect
<b>Team size</b>	3

## 8. Service cloud configuration

<b>Development/Technology</b>	Service console configuration, case routing, Entitlement Management, SLA as per Business Hours
<b>Description</b>	Worked over full support cycle from case creation till customer satisfaction surveys (CSAT) in including business hours and entitlement management as per SLA. Worked over Advanced reporting in salesforce
<b>Role Responsibility</b>	Salesforce Developer
<b>Team size</b>	3

## 9. Community Development

<b>Development/Technology</b>	Lightning Community, Aura Framework, Javascript
<b>Description</b>	<ol style="list-style-type: none"> <li>1. Worked on partner community with partner Central community template and modules like referrals management , Quote Request, Opportunity Management.</li> <li>2. Worked on Customer Community with modules like Search Configuration, Articles Migration, case creation, Moderation Rules, Gamification, Sharing implementation.</li> </ol>
<b>Role Responsibility</b>	Salesforce Developer
<b>Team size</b>	3

## 10. Financial Force to Zuora Integration

<b>Development/Technology</b>	Apex, Rest API, Boomi
<b>Description</b>	<ol style="list-style-type: none"> <li>1. Worked on Financial force integration to Zuora for Professional services operation</li> <li>2. Tasks includes customer, order ,subscription and charges creation from Boomi via salesforce Accounts, FF Projects and FF budgets and billing events</li> </ol>
<b>Role Responsibility</b>	Salesforce Developer/ Boomi Developer
<b>Team size</b>	3

## Personal Projects:

<b>Title</b>	Code Coverage Calculator
<b>Development/Technology</b>	JavaScript, Google Plugin development
<b>Description</b>	<p>Created a Google chrome plugin for Displaying Test Code Coverage of Apex Classes and Triggers on salesforce classic view instead of developer console as it is very slow and sometimes does not give accurate results</p> <p>One can check out the plugin here. <a href="#">Code Coverage Calculator</a></p>

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**Personal Strength:**

- Good at understanding new technology, language/platform.
- Good communication skills.
- Understanding the client's business requirements and using them when driving the implementations