Gaddam Aishwarya

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TATA CONSULTANCY SERVICES

Salesforce/Apttus Developer Exp-3.6 years   Mobile: +91-8519844731

Experience Summary

- Presently associated with Tata Consultancy Services Limited having 3.6 years of IT experience and also as a Salesforce/Apttus developer.
- Experience in Apttus CPQ, configuration of Products, Pricing, Promotions, Order Management, Quote Management, Constraint Rules, Product Attribute Rules.
- Expertise in creating Standard and custom objects, formulas, relationships, apex classes and triggers, validations, picklists, approval process, process builder, batch apex, visual force.
- Experience in implementing Security and sharing rules for object and field level access for different users in organisation.
- Experience in data import using Data loader, Data loader.io tool.
- Experience of deployments using Change sets and Auto Rabit tool.
- Have a basic knowledge on Salesforce CLI tool.
- Highly experienced and skilled Agile Developer.
- Have a good experience in working with team size 2 to 12.
- Effective defect tracking and reporting to improve communications and reduce delay.
- Demonstrated ability to succeed and learn quickly in challenging environment.
- Strong Analytical, interpersonal skills, ability to interact at various levels and good Communication and presentation skills.
- Provided KT to multiple resources on Salesforce/Apttus, Conducted Apttus training with in the Organization.

Professional Experience

Dates	Organization	Role
17th Aug 2017 to current date	TATA Consultancy Services Ltd.	ASE

Technology

Below is the list of important software products, tools and methods that I have worked with.

Operating Systems	Windows
Tools	JIRA, Workbench, Data Loader, Data Loader.io, AutoRABIT, Salesforce CLI, SOAP UI
Methods	Agile (Scrum Methodology)
Programming Language/Framework	Java, Apex.
Database	SQL, Oracle

Markup language	HTML, CSS, XML, Visualforce
Management tools	JIRA, ServiceNow, Confluence

Educational Qualification

Degree and Date	University	Major and Specialization	Percentage
Bachelor of Engineering, June 2017(B. Tech)	Gokaraju Rangaraju Institute of Engineering	Computer Science	84%
Intermediate (2011-2013)	Sri Chaitanya Junior College	MPC	95%
SSC (2011)	Nirmala Hrudaya High School	SSC	92.3%

Awards and Achievements

- Received Best Performer Award from Align in the Year 2019.
- Received Out Standing Performer Award from TCS in the Year 2020.
- '**Applause for Team Award**' in 2020.
- '**On the Spot Award**', **'CLP Faculty Award**' in 2020.
- Had a good feedback from the Customer for the Commitment shown in every Project Release mainly like 'IRIS Project', 'ADAPT Project' and others.

COMPANY — TCS, PROJECT — ALIGNTECH

Description: Align Technology is a global medical device company with industry-leading

innovative products such as Invisalign clear aligners, iTero Intraoral scanners, and Ortho CAD

digital services that help dental professionals achieve the clinical results they expect and deliver

effective, cutting-edge dental options to their patients.

It manufactures, Markets and Sells products to Doctor either directly or through Distributor. Price of

the products vary on the parameters like Sales Channel and Country Region.

Apttus plays a major role for Align One implementation in terms of Pricing (Managing Price Lists, Price List Items, Price Matrix, Price Matrix Entries, Incentive Management)

Responsibilities: To understand Business requirements and develop implement efficient application. Coordinate with Salesforce/Apttus development teams to identify priorities and update scope and delivery schedule.

Project Deliverables:

The details of the various assignments that I have handled are listed here.

Project#4	iTero Rental, iTero CPO, iTero Plus, Loyalty Advantage Issues
Customer	Align Tech
Period	April 2020 – Jan 2021
Description	This Project implementation mainly involves iTero Products where Align has introduced various techniques of buying the Scanner products either through rental process (or) certifying the old scanner and purchasing a CPO Scanner. Loyalty Advantage Issues is mainly of identifying the existing issues in the system and resolving it.
Role	Salesforce Developer
Tools	JIRA, Data Loader, AUTO RABIT, Confluence, Microsoft Excel
Responsibilities	- Configured Products, Pricing using Product, Price List Item, Price Matrix, Price Matrix Entry objects. - Configured Promotions using Incentive, Price Rule Set, Price Rule, Price Rule Entry, Search Filters, Formula Fields, Incentive Limit objects - Worked on Quote- to – Cash process which is used mainly for itero products. - Implemented Product Attribute Rules, Constraint Rules, Attribute Value Matrix Entry - Actively involved with Business analyst to enhance the business processes using Standard and custom objects, formulas, apex classes and triggers, validations, picklists, approval process. - Executed unit test cases covering all possible scenarios. - Solved functional and performance defects. - Explored SOAP API tool. - Explored AUTO RABIT tool. - Provided estimations for user stories in JIRA.

Project#3	**ADAPT Project**
Customer	**Align Tech**
Period	Jan 2020 – April 2020
Description	This Project is mainly to identify Low Performance Doctors and providing them a flexibility to choose payment terms. Here we are sending the Payment Term information to External System using Web Service Call. Payment Term API will be Invoked from Salesforce by other system called IDS if the Customer is signed for ADAPT. If the Customer neither Signed for ADAPT (or) the Payment Term API does not respond back to IDS, then the existing Payment Term Logic should work without stopping the Order flow.
Role	Salesforce Developer
Tools	JIRA, Workbench, AUTO RABIT Tool, Data Loader, Change Set, Confluence, Microsoft Excel

Responsibilities	• Created Rest API, Apex Class, Validation Rules, Formula Fields, Custom Objects, Custom Fields, Custom Setting, Product & Pricing Configuration • Worked on Integration Services and Web Services. • Explored REST API. • Implemented Security and Sharing rules for object field level access for different user in organization. • Created test classes to cover all possible scenarios. • Imported bulk data using Data loader. • Worked on deployment using AUTO RABIT tool. • Supported functional testing and performance testing.

Project#2	Brazil Pricing & Promotions, itero Invisalign Only, iTero LTO Phase 2, Project Gemini, Lab Aligner, Skyline Project, Migration of Promotions Using Auto Rabit tool POC
Customer	**Align Tech**
Period	March 2019 – Dec 2019
Description	Most of the Projects are introducing of new products and selling those in various countries which impact the better Business Growth and huge Revenue. Here we worked on Configuring the Products, Pricing, Promotions using Apttus Functionality. Migration of Promotion Using AUTO RABIT Tool POC: Using the AUTO RABIT tool, we automated how to deploy the promotions instead of using Data Loader. This was a huge benefit to Customers as well as Developers.
Role	Developer
Tools	Data Loader, Data Loader.io, Workbench, Microsoft Excel, JIRA, AUTO RABIT tool
Responsibilities	• Direct Client Interaction and suggesting the implementation. • Facilitated scrum meetings and maintained JIRA board to track sprint progress. • Configured Products, Pricing using Product, Price List Item, Price Matrix, Price Matrix Entry objects. • Configured Promotions using Incentive, Price Rule Set, Price Rule, Price Rule Entry, Search Filters, Formula Fields, Incentive Limit objects • Worked on Quote- to – Cash process which is used mainly for itero products. • Executed unit test cases covering all possible scenarios. • Solved functional and performance defects. • Explored SOAP API tool. • Explored AUTO RABIT tool. • Provided estimations for user stories in JIRA.

Project#1	**MAUI Projects, Geox Projects, Invisalign Flex Low Stage, iTero EVX, Invisalign Shop 3.5, 4**
Customer	**Align Tech**
Period	June 2018 –March 2019
Description	This Project is mainly about introducing new Invisalign, iTero Products in various countries and also region wise. Here we have used various Apttus OOB features/objects to implement the project. We configured the Products, Pricing, Promotions and Order Management.
Role	Salesforce Developer
Tools	Data Loader, Data Loader.io, Microsoft Excel, JIRA, Workbench, SOAP API
Responsibilities	- Direct Client Interaction and suggesting the implementation. - Facilitated scrum meetings and maintained JIRA board to track sprint progress. - Configured Products, Pricing using Product, Price List Item, Price Matrix, Price Matrix Entry objects. - Configured Promotions using Incentive, Price Rule Set, Price Rule, Price Rule Entry, Search Filters, Formula Fields, Incentive Limit objects - Worked on Quote- to – Cash process which is used mainly for itero products. - Executed unit test cases covering all possible scenarios. - Solved functional and performance defects. - Explored SOAP API tool. - Provided estimations for user stories in JIRA.