

Contact

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(LinkedIn)

Top Skills

Salesforce.com
Business Analysis
Team Management

Languages

Gujarati (Native or Bilingual)
English (Full Professional)
Hindi (Full Professional)

Certifications

Salesforce Certified Administrator
(SCA)
Salesforce Certified Sales Cloud
Consultant
Salesforce Certified Service Cloud
Consultant
Salesforce Developer Certification
Salesforce Certified Advanced
Administrator (SCAA)

Honors-Awards

5x Kaizen Awarded for process
automation in Salesforce CRM
@Milacron

NISHANT GANDHI

Business Consultant at Zensar Technologies
Pune

Summary

10+ years of Salesforce Techno Functional experience in Manufacturing, Healthcare & Finance domain. I am a quick learner and self motivated person. Interested in Salesforce solution and design process along with learning new technologies which can help to enhance my skill set being a business consultant.

I am continuously nurturing my self with best practices like communication skill, interpersonal skill, body language, motivation training, leadership and technical skills.

I like to play Table Tennis and cricket. In my idle time I like to watch movies. A career oriented person along with family first philosophy.

Experience

Zensar Technologies

Salesforce Business Analyst
September 2019 - Present (1 year 4 months)
Pune Area, India

1. Post Production Support and Solution Provider for globally implemented ServiceMax
2. Implemented ServiceMax for Russia and Saudi Arabia business units for MNC client of healthcare products
3. Proactively participated in requirement gathering, transferring requirements and designing solution with the help of technical team, ITA and UAT testing
4. Leading team of DevOps and BA s for this project and successfully implemented ServiceMax

Milacron

Salesforce Business Analyst
March 2016 - September 2019 (3 years 7 months)
Ahmedabad

1. Role - Salesforce Techno Functional Analyst
2. Implemented Field Service Lightning (FSL)

3. Customized & Implemented Oracle CPQ BigMachines
4. Sales Cloud - Leads, Accounts, Contacts and Opportunity Management
5. Integration Support - Magic XPI integration with Salesforce, Oracle CPQ BigMachines & Oracle ERP

Sailfin Technologies

Salesforce Administrator

February 2012 - March 2016 (4 years 2 months)

Surat, Gujarat, India

1. Team Lead- Salesforce Application Support. "Account Receivable (AR)", Enterprise SupplierManagement & Procure to Pay (P2P) tools product support, implementation and customization for morethan 30+ MNC clients
2. ETL process analysis and process continuation.
3. JIRA Administator and scrum master.

Infibeam.Com

Data Analyst

August 2011 - February 2012 (7 months)

- 1) Analysis of data related to consumer goods which are selling online as "E-commerce" business concept
- 2) Worked with team of 10-15 professionals
- 3) Providing feedback and proper way to analysis of data and vendor management
- 4) Worked with MS Excel ,Word as well as surfing strategies on internet

Maestros Mediline Systems Ltd

Sales and Service Engineer

December 2008 - May 2009 (6 months)

- 1) Created strategies for marketing and sales of medical equipments
- 2) Worked as Hardcore sales and service engineer
- 3) Analysis of current market trend and setting target on basis of that
- 4) Worked with team and leads with proper examples

Education

Gujarat Technological University,Ahamedabad

MBA Finance (Sectorial subjects Banking & Insurance), Major Finance · (2009 - 2011)

L.D College of Engineering - Ahmedabad

BE, Biomedical · (2004 - 2008)

Shri K.N.Shah Modasa High School Modasa,S.K.,Gujarat
S.S.C and H.S.C, SSC with technical subjects and HSC with science
subjects · (1997 - 2004)