

Datla Sri Teja Babu

Salesforce Consultant

CONTACT

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HOBBIES

Playing Chess, Cricket

Meditation

LANGUAGES KNOWN

English

Hindi

Telugu

CAREER OBJECTIVE

Self-motivated, hardworking, and seeking an opportunity to work in a challenging environment to enhance and explore my skills and utilize my knowledge of various technologies and tools for the growth of the organization.

JOB DESCRIPTION

1. I am working as a **Salesforce Developer** with 4 years of experience.
2. I have an excellent leadership experience and work management.
3. Worked on Sales Cloud, Service Cloud, Experience Cloud in different Projects.
4. Resolved Customer's issue by providing them solutions within short period of time.
5. Maintain and customize all aspects of the Salesforce platform including objects, fields, layouts, security, reporting, validation rules, Approval processes, workflows, Approval Processes, data manipulation and migration.
6. Worked on Apex classes, Future methods, Asynchronous jobs, Test methods, Triggers, UI Development, VF pages, SOQL, SOSL and LWC.
7. Designed and developed solutions based on functional, migration and integration requirements for SFDC platform.

WORK EXPERIENCE

Stratos Studio PVT LTD

Salesforce Consultant

03/10/2021 To 31/12/2022

Ashoka Buildcon LTD

Technology Analyst

24/11/2019 – 15/09/2021

PNC Infratech LTD

Salesforce Developer

14/08/2018 – 15/10/2019

PROJECTS

Role:SalesforceAdministrator

Responsibilities:

- Designed and deployed the custom objects, custom tabs, entity-relationship data model, validation rules, auto-response rules, pagelayouts, components, visual force pages to suit to the needs of the application.
- Experience with migration of data from excels to SFDC through apex data loader. Developed and configured various custom reports and report folders for different user profiles based on the need in the organization.
- Developed reports, dashboards, and processes to continuously monitor data quality and integrity
- Onsite point of contact for Salesforce for the inside sales team
- Managed ongoing support request and administrative needs of users
- Assisted users with report design and management.
- Created user groups and configure workflows and assignment rules to enable proper routing of leads to the marketing members.
- Configured Profiles and Administrative permissions to grant/deny users access to platform features.
- Created Customized dashboards for the case team member to keep track of the cases assigned to them and to share insight across the company. Implemented pick lists, field dependencies, lookups, master-detail relationships, validation, and formula fields to the custom objects.
- Granted access to accounts based on the characteristics of the accounts by territory management which is an account sharing system to enable the company to structure your salesforce data and users the same way to structure sales territories of the client.
- Redesign through customization and applications within salesforce.com, including the implementation of Solutions and Leads Training of salesforce.com globally for the Sales and Marketing Teams.

Role:SalesforceDeveloper

Sales Cloud :

Responsibilities:

- Developed Visualforce pages for the customer portal using Visualforce templates developed Visualforce components as part of the customer portal customization.
- Developed apexclasses,controller classesandapextriggersforvariousfunctionalneedsintheapplication.
- Worked on sales cloud module such as web-to-lead, auto-response rulesonstandardobjectslikeaccount,contact,lead,campaigns.
- Used Triggers to update Account and Contact information like updating Contact email whenever Account email is updated.
- Used Triggers on Contacts to send email notification whenever the respective contact information is updated.
- Used **ShowToastEventLightening Web Component** on Contact record for key information display.
- Used **Breadcrumbs Lightening Web Component** to show the path of the page relative to parent page.
- Used **Lightening-record-form** to quickly create forms to add, view or update record.
- Used **back to top button** in LWC that allow users to quickly navigate to the top of the page.
- Developed salesforce lightning applications using lightning components, controllersandeventsandusedcustomCSSinthecomponents.

Service Cloud :

Responsibilities:

- Worked on the service cloud module such as web-to-case, escalation rules, and assignment rules.
- Used Triggers on Case object to update bulk of records.
- Written Triggers to send email notification to Case Owner whenever a Case is created or closed.
- Worked on draw loop templates and other applications by installing from appexchange.

Experience Cloud :

Responsibilities :

- Worked on Header Components.
- Worked on Notification and Navigation menus display.
- Worked on records button.

EDUCATION

National Institute of Construction Management and Research (NICMAR)

Post

Graduation Year: 20

18

Percentage: 75.5

Maharaja Vijayarama Gajapathi Raj College of Engineering

Under

Graduation Year: 2016

Percentage :

67.6 University/Board: JNTUK

Certifications and Achievements

- Salesforce certified Administrator.
- Salesforce certified Platform Developer I.

SKILLS

- **Programming Languages** :Java and APEX.
- **Databases** :SOQL,SOSL,MYSQL,Oracle
- **Web/Internet Technologies** :HTML,XML, CSS.
- **Tools** :ANTMigrationTool, DataLoader,Workbench
- **Related Skill sets** :Operating Systems, Software Engineering and Computer Networks.
- MS Excel,MSWord
- BasicNetworkingfundamentals
- Softwaretoolsasperprojectrequirements
- Proficientwritingskills
- Scrumcalls
- Leadership

DECLARATION

I hereby solemnly declare that all the statements made above are true to the best of my knowledge and belief and nothing has been concealed, suppressed or fabricated.

Sri Teja.