**Naga Bharath**

**US IT Recruiter**

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**OBJECTIVE:**

To work in a healthy, innovative and challenging environment extracting the best out of me, which is conducive to learn and grow at professional as well as personal level thereby directing my future endeavour’s as an asset to the organization.

**Summary:**

* Having 3.8 year of extensive experience in the field of US IT Recruiter
* Maintaining good and healthy relationships with Account Managers, Vendors, and Consultants.
* Experienced in using several job boards like Dice, Monster, Career Builder, indeed etc., in-order to post a profile and to search requirements.
* Experienced in working with candidates of visa status such as Citizens, GC, GC-EAD, H1-B, OPT, H4-EAD, TN, EC, H1-transfers – specifically for contract (Corp-to-Corp) positions.
* Experienced in retrieving passive/Active requirements through Google and LinkedIn social networks.
* Understanding the client requirements and sourcing suitable candidates for different technical positions.
* Experienced in negotiating rates with vendors based on their visa, experience, skill set and location while making submissions.
* Updating consultant about the status of the submission either it is submitted or rejected.
* Getting tips from the superiors while handling rare skill set/tough profiles marketing.
* Pre-screened consultants via phone to ensure that they were qualified for the positions if they are lacking in either technical or communication skills.
* Responsible for achieving sales target in terms of number and revenue of the organisation.
* Expertise in connecting the telephonic calls to employees of respective departments from various clients.
* I will maintain good relationship with other Co-workers and work as a team.

**Technical Skills:**

* **Programming Languages:** C language, Basics of Java.
* **Operating Systems:** Windows XP/7/8

**Professional Experience:**

**Technipros LLC** October 2018- January 2021

**Role: Technical Recruiter**

**Responsibilities:**

• Involved in full cycle Recruitment involving sourcing, identifying, interviewing, screening and placing personnel in quick turn around time in contract, contract to hire.

• Understanding the clients requirements, coordinating for short listing and screening including preliminary interview of the candidates.

• Having experience in performing needs analysis, requirements definition, consulting on sourcing strategies, recruiting, screening, scheduling interviews, reference checking, negotiating, making offers, creating contracts and closing candidates that can help actualize corporate missions etc.

• Experienced in Contract placements. Recruiting in consulting and project based environment.

• Get requirements from US IT staffing companies in all locations across USA.

• Effectively recruited candidates through Internet research, internal database, referrals, and other strategies

• Handled all the IT Technologies involving combination of complex skill sets and rare technologies.

• Searched profiles based on various technologies like Microsoft, Java, Testing, DBA, ERP etc.

• Extensive experience of Internet Recruiting for candidates and industry leads, pre-screening to quality potential candidates.

• Experience dealing with consultants on H1B, EAD, GC and CITIZEN, and TN Visa, etc.

• Negotiating the rates/salaries for Contract, Contract to hire, Fulltime/Permanent Position.

• Coordinating, Scheduling & Conducting Interviews.

• Follow up the progress of submission and provide the updates to the individual.

• Expertise in using job portals like Dice, Monster, Corp-Corp, Career Builder, etc.

• Keeping track of responses & short listing Profiles

**Advansoft International, Inc** May 2017 – October 2018

**Role: US IT Recruiter**

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**Academic Profile:**

* **B-Tech,** CSE from **Lakireddy Balireddy College of Engineering**, Mylavaram , affiliated to JNTU KAKINADA .
* **Intermediate** from **Narayana Junior College**, Vijayawada**.**
* **S.S.C** in **SRI SIR ARTHUR COTTON Public School** from Board of Secondary Education**.**

**Personal Details:**

Year of Birth: 1995 Location: Vijayawada