

**Pawan P. Raut**

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## Objective

To work in a place, where there is scope for me to constantly improve and use my technical skills and potential for the betterment and growth of the Organization.

## Professional Summary

- ✓ Overall **8+ years** of experience as a Software Developer.
- ✓ **6.5+ years** of experience as **Certified Salesforce Developer** comprising of Salesforce Configuration, Customization and Integration. I have been involved in implementations of Salesforce.com and Force.com projects.
- ✓ **1+ year** of experience in the area of software development and Programming in J2EE environment.
- ✓ Currently associated with **Accenture as Application Development Tech Lead.**
- ✓ Good Experience in Customization Implementation of SFDC Application using Apex Classes, Visualforce pages, Triggers, Workflows, Process Builder, Flows, Lightning, LWC etc.
- ✓ Good Experience in **Conga (Apttus) CPQ and CLM.**
- ✓ Salesforce Lightning Migration experience.
- ✓ Worked on Salesforce Einstein Bot and Community builder.
- ✓ Good Experience in CRM Fundamentals.
- ✓ Good knowledge of Integration using REST API's.

## Organizational Scan

- ✓ **Accenture Pune** [Jan 2021 – Present]

## Project Overview:

- **Name of Company** :- Accenture, Pune
- Details** :- The Conga (Apttus) CPQ and Conga CLM (Contract Lifecycle Management) integrated in salesforce to maintain customer's Quote to cash using Conga (Apttus) CPQ and Agreement (Contract).
- Accountabilities** :-
  - Design and Develop Lightning components, Visualforce pages and Apex Classes to implement custom business logic for various functionalities.
  - Configure Products, Product groups, Constrain rule, Bundles, Price Rules and Pricelist across all products.
  - Customize Aura components for quote action like configure products, view cart, cancel quote etc.
  - Create Batch classes to perform pricing by calling Rest api.
  - Create Apex test classes with test coverage of org above 90% and performed Unit Testing of the application to verify the desired functioning of the application.

✓ **ITC Infotech Pune** [Jan 2020 – Jan 2021]

**Project Overview:**

- **Name of Company Details** :- ITC Infotech, Pune  
:- The Salesforce Application has been implemented in community cloud and Lightning Design System and acts as account(Outlet) management. The application provides product information with their incentive and incentive activity to their community user.
- Accountabilities** :-
- Designed and developed workflow rules, validation rules, and configuration within Salesforce.com.
  - Implemented Community pages.
  - Design and Develop Apex Classes and Visualforce pages, to implement custom business logic for various functionalities.
  - Create Apex test classes with test coverage of org above 90% and performed Unit Testing of the application to verify the desired functioning of the application.

✓ **Cognizant Technology Solutions Pune** [May 2018 – Jan 2020]

**Project Overview:**

- **Name of Company Details** :- Cognizant Technology Solutions, Pune.  
:- The Salesforce Application has been implemented in Service cloud and Lightning Design System and acts as account management as well as case management. The Application provides a smart, integrated and easy case and customer information processing solution with Salesforce. The customer is on boarded into the system via step-by-step information gathering and then integrating with multiple legacy system to send the information across and also to collect the data from other systems to show on the interface. The Application comprises bi-directional integration with multiple legacy systems.
- Accountabilities** :-
- Involved in the Requirement gathering, Analysis and providing estimates.
  - Implemented Einstein Bot builder, Community Builder.
  - Design and Develop Apex Classes and Visualforce pages, to implement custom business logic for various functionalities.
  - Created Apex classes for Apex callouts to and from Legacy system.
  - Developed Security Controls, Sharing settings, Profile CRUD.
  - Create Apex test classes with test coverage of org above 90% and performed Unit Testing of the application to verify the desired functioning of the application.
  - Deployments using Change Sets to the connected ORGS.
  - Maintaining coding standards and best practices set by Salesforce.
  - Involved in preparing the technical Implementation plan documents of project.

✓ **Carpro Systems India Pvt. Ltd. Pune** [September 2016 – May 2018]

**Project Overview:**

- **Name of Company** :- Carpro Systems India Pvt Ltd, Pune.
- Details** :- The Salesforce application is a hybrid implementation combining Force.com Platform along with Salesforce Lightning, which plays a vital role in Customer and Case Management. The Application provides 360-degree view of the Customers, enabling to deliver smarter, faster and more personalized services. Multiple System integrated with Salesforce, which shows a Customer's Overview.
- Accountabilities:** :-
- Designed and developed workflow rules, validation rules, and configuration within SalesForce.com.
  - Responsible for Creation of objects and fields, Record Types, Page layouts.
  - Creating Case Assignment and Sharing Rules.
  - Created Apex classes for Apex callouts to and from Legacy system.
  - Design and Develop Apex Classes and Visualforce pages, to implement custom business logic for various functionalities.
  - Involved in preparing the technical Implementation plan documents of project.
- **Name of Company** :- Carpro Systems India Pvt Ltd, Pune.
- Technology** :- Hibernate , Spring , JavaScript, Jsp ,jQuery.
- Database** :- Sql Server 2008
- Details** :- It is the complete software solution for Car rental companies with third party integration with debtors, adjusters, branches, insurance companies. Allows the user to create the Reservations rental as well as lease through online. The application can be integrated with SQL.
- Role** :- To develop new application/module as per client's requirement, Modification with existing one as per change request. Bug Fixing.

✓ **Codereflexion Technologies Pvt. Ltd Nagpur** [November 2014 - September 2016]

- **Name of Company** :- Codereflexion Technologies Pvt. Ltd, Nagpur.
- Technology** :- Hibernate , Spring , Core Java, JSP, Servlet.
- Database** :- Oracle
- Details** :- SMS Infrastructure ERP System is the application developed for SMS Infrastructure. It is consisting of main modules Sale, Purchase, PIS, Finance and human resource management.
- Role** :- Development of Master, Transactional forms and Report Generation.
- **Name of Company** :- Codereflexion Technologies Pvt. Ltd. Nagpur
- Technology** :- Spring, Hibernate, Core Java, JSP, Servlet.
- Database** :- Oracle
- Details** :- Training Software developed by Codereflexion Technologies Pvt. Ltd. For arranging training of train untrained staff of Maharashtra Heath Department and management system.
- Role** :- To develop new application/module as per client's requirement, Modification with existing one as per change request. Bug Fixing.

## Technical Knowledge Overview

- **Force.com:** Salesforce Configuration, Security Model, Apex including Triggers, Classes, Visual force Pages, Batch, Test classes, SOSL, SOQL, Lightning Aura, LWC, Conga (Apttus) CPQ, CLM.
- **Web Service Integration:** Integration using REST API (both inbound and outbound), SOAP Web Service.
- **Tools:** VS Code, Eclipse, Data Loader, Workbench, Ant, JDeveloper, NetBeans, SVN, GitHub, JIRA, SOAP UI, Postman, X-Author, XAE App.
- **Front End Technology:** Visualforce Pages, JavaScript, jQuery, HTML, CSS.
- **Salesforce OOB:** Einstein Bot and Community Builder.
- **Java Technologies:** Core Java, Hibernate, Spring, Servlet, JDBC.
- **Server:** Apache Tomcat, Glassfish.

## Academic Credentials

- ✓ **B.E.** (E & TC) from RTMNU Nagpur University in 2013 with **63.90%**.
- ✓ **Diploma** (E & TC) from M.S.B.T.E. in 2010 with **77.70%**.
- ✓ **S.S.C.** from Maharashtra State Board in 2006 with **52.26%**.

## Personal Information

Father's Name : Prabhakar Raut  
Marital Status : Married  
Sex : Male  
Date of Birth : 18 Jan 1991  
PAN Number : AUPPR3035F  
Passport Number : M1182256  
Address : A-1202, Estella By Prapti Homes, Wakadkar Wasti, Wakad, Pune - 411057.

## Declaration

I hereby solemnly declare that the information stated above is correct and true to the best of my knowledge and belief.

Place: Pune

Date:

(Pawan P. Raut)