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| A person posing for the camera  Description automatically generated Preiansh Kumaar |

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| Mumbai |  |
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| kumaarpreiansh@gmail.com |  |

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Supply Chain Management, IT Applications Delivery & Project Management professional with Master’s in Business Management and 13 years of seasoned experience driving profitable growth for organizations, looking for opportunities to expand areas of influence and mutual growth.

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| **Skills / Practice** | **Domain** | **Technology** |
| * IT Applications & ERP delivery
* Project Management (**Prince2**)
* Business Analysis
* User Experience Management
* Category Management
* Procurement Transformation
* Spend Analytics
* Tail Spend Management
* MIS, Reporting & Analytics
* Business Mobilization / Transition
 | * Supply Chain Management
	+ Logistics, Procurement, MRO
	+ Retail, FMCG, Manufacturing
	+ Procure to Pay
* Strategic Sourcing
	+ Source to Pay & Contract
* Supplier Relationship Management (SRM)
* Shipping / Ship management
* Port and Terminals
 | * MS Projects
* Power BI
* Coupa
* SAP
* Ariba
* Remedy
* Logstar (TOS)
* SRM
 |
| **Achievements** |  | **Strengths*** Meticulous
* Proficient Planner
* Skilled Analyst
* Smart Collaborator
* Articulate communicator
* Enthusiastic collaborator
* Skilful Coach
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| * Lead Onsite Transitions / Implementations Terminal Operating System 2018 & till date
* Lead Onsite Transitions / Mobilization Accenture 2015 & 2017
* 15% Cost Savings on $600M Spend, Accenture 2016
* Lead Procurement Leadership Meeting Accenture 2017
* Implemented Inventory Management Tool – APMT 2013
* Performance Improvement Project – APMT 2013
* Highest Savings achieved in Independent Source Projects – Logstar 2018
* Implemented 3 TOS Transformation Project – Logstar 2018
* Implementing 8 TOS Transformation Projects – Logstar 2019
* Onboarded 20 Customers through Pre-Sales – Logstar 2019,2020
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| **Experience** |  |  |
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| * Project and Implementation Manager (Terminal Operating System)
 | Logstar ERP India | 05/2018 – Present | Mumbai, India |
| * Sr. Sourcing Lead – Knowledge Services
 | GEP Solution India | 01/2018 – 04/2018 | Mumbai, India |
| * Service Delivery Lead - Procurement Ops
 | Accenture Service | 09/2014 – 01/2018 | Mumbai, India |
| * Manager Supply Chain – Sourcing & Procurement
 | Smaaash Entertainment | 05/2014 – 09/2014 | Mumbai, India |
| * Senior Executive – Operations
 | APM Terminals IS | 09/2012 – 05/2014 | Mumbai, India |
| * Senior Executive – Procurement
 | NYK Line India | 01/2011 – 08/2012 | Mumbai, India |
| * Asst. Superintendent / Purchase Officer
 | EMS Ship Management | 11/2009 – 10/2010 | Mumbai, India |
| * Technical Procurement Officer
 | BSM Shipmanagement | 09/2007 – 10/2009 | Mumbai, India |
| * Project Engineer
 | Capital Controls India | 05/2007 – 08/2007 | Mumbai, India |
| * Store Associate
 | Hyper City India | 04/2006 – 07/2006 | Mumbai, India |

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| **Roles and Responsibility** |
| **Project and Implementation Management*** End-to-end project life-cycle management and domain expertise as SME to spearhead application development & implementations for Terminal Operating Systems and Procurement applications within the Port, Terminals, and Ship management domains.
* Report to Executive management on project performance and product maturity road map.
* Set up and execution of project management processes per PMI standards and Agile methodologies including Project charter preparation, scope management, budgeting, planning, SLDC operations, change management, quality control, risk management, communication of project deliverable with stakeholder expectations and realignment of faltering projects previously missing delivery milestones and timelines.
* Statement of Work (SoW) management, acceptance criteria management, product backlog management, prioritization of features, WBS and Schedule management, documentation, team resourcing, resource availability, allocation, resource planning, hiring, staffing, training, and appraisals
* Pre-Sales support on RFQ, RFP reviews, competitor analysis, and pre-sale tasks for demos, Research key customer accounts on salesforce, customer quotes and RFP responses to facilitate up-selling and cross-selling, industry and domain trends.
* Product ownership for a closely-knit team of 12 technical architects, software developers, and Testers, delivering objectives to a strict timeline, budget, and service level.

**Sourcing & Procurement Operations*** Centralize all strategic procurement & vendor management global processes to unlock value for the organization through a systematic and structured process across the following streams:

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| --- | --- |
| * Strategic Sourcing / Buying
* Indirect Sourcing
* Tail Spend Spot Buy
* Category Management
* Source to Contract
* PR to PO
* L2 Support Desk
 | * Tail Spend Spot Buy
* Spend Analytics
* Vendor Master Management
* Invoice Exceptions
* Material Data Master
* Content Management Indirect
* E-Sourcing
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* Manage the company's supply portfolio, and drive process optimization for:

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| --- | --- |
| * SLA Management
* Risk management
* MIS creation and management
* Improved work processing
* Customer satisfaction
* Client visibility
* Stakeholder management
* Business requirements development
 | * Commercials Management
* Supplier relationship management
* Client value creation
* Identify growth opportunities
* Rapid negotiations
* Cost savings
* Operations management
* Customer Service & Surveys
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* Identify and implement RPA And Workflow tools to enable savings opportunity assessments for all primary spend categories. Assist in preparation of service level agreements (SLAs), PO’s & CAPEX with all the vendors.
* Also experienced in procurements for :

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| --- | --- |
| * Direct Categories
* Indirect Categories
* Routine Categories
* AMC for IT equipment
* MRO Category
 | * Manufacturing Spare Category
* Global record Management Services
* Annual Group Mediclaim Policy (GMC)
* Office Transportation & Travel services.
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| **Academics & Certifications** |
| * Prince 2 Practitioner
 | AXELOS Limited | 2020 | Mumbai, India |
| * Microsoft Power BI
 | Udemy – Certification | 2020 | Mumbai, India |
| * Digital skills: web analytics
 | Accenture – Certification | 2020 | Mumbai, India |
| * Weighing and Leigh – UK
 | MBA – Marketing Operations | 07/2010 – 06/2012 | Mumbai, India |
| * Sikkim Manipal University
 | BBA – Retail Operations | 07/2008 – 07/2011 | Mumbai, India |
| * M.M.J.SHAH Polytechnic
 | Diploma - Mech Engineering | 04/2004 – 07/2007 | Mumbai, India |
| * Rajiv Gandhi HSC School
 | Higher Secondary – 10th | 06/2003 – 03/2004 | Mumbai, India |

**DOB**: 19-07-1986 | **Nationality** – Indian | **Passport** : B1 / B2 Visa active