Priya Raut

Salesforce Developer

Hadapsar, Pune.
+91-8329564435
rautpriya.d18@gmail.com

SUMMARY

A Salesforce professional with good knowledge in salesforce development and administration. With the ability and skills to design, build and configure applications to meet business process and application requirements. Also have rich experience in insurance & training. Looking forward to working as Salesforce Developer in an environment where I can best utilize my skills and further enhance my knowledge.

SKILLS

- Having hands on experience in building business application.
- **Data modelling, formula and validations, page layout and record types, report and dashboards, business process automation, lightning experience, visual flows and data security model.**
- Experience in building Visual Force Pages, Visual Force Custom Controllers/ Components, Custom Objects, Reports, Dashboards, Tabs, Tags and Components.
- Identify relationships and converting to sales force custom objects, lookup relationships, junction objects, master-detail relationships.
- Expertise in Force.com technology stack: APEX, Visual Force, SOQL, SOSL.
- Extensive experience of using declarative features like validation rules, workflows, approval processes, sharing rules automation for satisfying complex business process automations.
- Created page layouts, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages.
- Worked extensively on various salesforce.com standard objects like Accounts, Contacts, Opportunities, Products, Cases, Leads, Campaigns, Reports and Dashboards.
- Hand on experience with Apex Language, Apex Trigger, Apex Class, Asynchronous Apex and Visual Force (Page, Component & Controllers)
- Programming Languages: C, C++ & Core Java

SKILL	PROFICIENCY LEVEL
DATA MODELLING	EXPERT
BUSINESS PROCESS AUTOMATION	INTERMEDIATE
REPORTS & DASHBOARDS	EXPERT
APEX	INTERMEDIATE
VISUAL FORCE	INTERMEDIATE
CORE JAVA & C/C++	INTERMEDIATE
LIGHTENING WEB COMPONENTS & AURA COMPONENTS	BEGINNER

EXPERIENCE

Hands-On Projects with Premium Learning Systems Pvt. Ltd., Pune – *Salesforce Developer*
August 2020 – Present

Project- Project Management Application:
As a part of this project a Project Management Application was built on Salesforce. Using this application a company can manage the lifecycle of their Projects; they can create Client & Project records and maintain the relationship between them. The project manager has the authority to create new Requirements and assign tasks to the employees. Project manager can track the progress of the project and the tasks allocated to the employee. The release object can be used to send a mail to the manager and the client to inform them about the release of the new feature or project.

Project- Residential Society Management Application:
As a part of this project a Residential Society Management Application was built on Salesforce. Using this application the society management staff can create new Members and track their Maintenance records. The maintenance object keeps a track of the members who have paid the maintenance amount and which members have their maintenance amount due. Staff can also send mail to the Members reminding them to pay the society maintenance fee. On receiving the amount an acknowledgement message is sent to the member. Security guards can use the visitor object to enter data of all the Visitors that pay a visit to the members of the Society in a day and maintain all the details such as relationship with the member, contact details, and reason for the visit.

Project- BookYourShow Ticket Booking App:

This was a ticket booking application for various concerts held at various venues. When an individual book's a ticket he needs to pay the price according to the availability, for example, if the availability is less than 10% of total tickets price rise by 10% for premier concerts. Users can see the tickets booked for future dates as well as past tickets. Users can also give feedbacks about concerts attended.

My responsibility in above projects:
- Design and development of Schema
- Creating data model objects and field
- Creating Business Process Automation
- Developing Apex Class, Asynchronous Apex and Apex Trigger.

Kotak Life Insurance, Mumbai – *Branch Training Manager*
February 2019 – May 2020
- Delivery of Training Programs on **Life Insurance**, **General Insurance**, Traditional and non-traditional **insurance products**, **selling skills**, different marketing strategies, motivational stories and videos.
- Knowledge of L&D organizational plans and how it dovetails with the job areas of the audience.
- Prepare all the participants for IC-38 exam and make sure that they should clear the exam.

Max Life Insurance, Nashik – *Learning & Development Manager*

May 2018 - September 2018

- Delivery of Training Programs with consistent quality as per the calendar.
- To be aware on local learning flavors and requirements and expertise on Financial services, Insurance and facilitation skills.
- Training delivery on traditional and non-traditional insurance products, selling skills, different marketing strategies, motivational stories and videos.
- Prepare all the participants for IC-38 exam and make sure that they should clear the exam.

Quess Corp Ltd, Nagpur – *Soft Skill Trainer*

December 2016 - May 2018

- Candidate mobilization & enrolment, career counseling candidates, lining up the students for placement drives, candidate placement tracking & ensure maximum retention.
- Taking care of soft skill class & communicative English class, maintaining MIS & placement reports.

EDUCATION

Qualification	University	CGPA/Percentage	Year of Passing
MBA (Marketing & IT)	Nagpur University	8.3 CGPA	2016
BE (Electronics)	Nagpur University	57%	2013
HSC	Maharashtra State Board	64.33%	2008
SSC	Maharashtra State Board	71%	2006

AWARDS & CERTIFICATES

- Trailhead Badges: 101+
- Trailhead Profile: https://trailblazer.me/id/priyaraut
- Superbadges: 3
- Journey to Salesforce: 4 trailmixes completed
- Awarded certificate of achievement in Kotak annual awards APC star of India 2019-2020 for highest pass percentage Pan India.
- Qualified and Certified for "Good to Great" Awards in Kotak.
- Attended final workshop on strengthening capacities and processes for gender equality results organized by ADB and MORD at Delhi in 2018.
- Attended "Bharat k Kaushalzade" Program which was organized by MORD at Delhi in 2017.
- Attended Quality and MIS training program which was organized by MSRLM at CIDCO bhavan, Navi Mumbai in September 2016.
- Awarded certificate of excellence as 'Best Trainer' by Excelus for outstanding performance in Quess Corp. Ltd.

INTEREST & HOBBIES

- Drawing and Making Handicrafts
- Travelling and Exploring new Places
- Reading and Learning New Things

PERSONAL INFORMATION

Name of father- Deorao K Raut
DOB- 18 January 1991
Languages known- English, Hindi, Marathi.
Marital status- Unmarried
LinkedIn- https://www.linkedin.com/in/priya-raut-%E2%98%81%EF%B8%8F-%E2%9A%A1-098a5962/