

# ABHISHEK KUMAR

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## Career Objective

Passionate about software development, strong problem solving and logical skill. Possesses the ability to effectively prioritize and execute tasks within high-pressure environments. Excellent written, presentation, and verbal communication skills with experience in communicating technical concepts across all levels.

## PROFESSIONAL SUMMARY

- 4+ years experienced in Salesforce Developer.
- 3.5+ years experienced Salesforce CPQ Developer.
- Project Expertise in Salesforce CPQ, Pricing Rule, Product Rule, Product Configurations.
- Extensive expertise in Salesforce.com (SFDC), on-demand CRM tool.
- Experience in translating the customer's requirements using SFDC best practices.
- Created profiles and assigned permission set to the user as per the requirement.
- Worked on writing Apex Classes, Triggers, for various functional needs in the application.
- Proficient in Change Set deployment tools.
- Requirement gathering and client interactions on regular basis.
- Exposure to all phases of software development and testing life cycle.

## PERSONAL TRAITS

- Good problem-solving skills with a strong technical background and good interpersonal skills.
- Quick learner and excellent team player, ability to meet tight deadlines and work under pressure.
- Self-motivated and goal oriented.
- Can juggle multiple tasks and develop a positive work environment.

## Experience Summary

### Software Engineer

*Innova Solution Pvt. Ltd*

*(Client: Tata  
consultancy  
Services)*

Sep 2022 - Present

**Project:**  
(IFF Service Delivery)

- Hands on experience on Org configuration and setup, Salesforce objects customization, Lightning App Builder, Reports and Dashboards, Workflow, Process Builder, Flow, Approval process, SOQL queries.
- Responsible for Advance approvals, waterfall model, price strategy, payment term approval.
- Responsible for Approvers record and payment term, price settings.
- Worked on various use cases for Sales and service cloud.
- Expertise in Salesforce CPQ for Agreement, Quote, Renewal and Amendments, Price setting, Price Strategy etc.

**Salesforce Developer**

*HCL Technologies L.td*

Aug 2021 – Sep 2022.

**Project:**  
(Llyod Register)  
(Hilton)

- Responsible for Product bundle, MDQ Product, Pricing Rule, Product Rule, Product.
- Responsible for Discount schedules & Guided selling process, waterfall model.
- Hands on experience on Org configuration and setup, Lightning App Builder, Reports and Dashboards, Workflow, Process Builder, Flow, Approval process, SOQL queries, developing Triggers, Apex Classes.
- Project Expertise in Salesforce CPQ, Pricing Rule, Product Rule, Product Configurations

**Salesforce Administrator**

*Fixholics.com*

June 2020- July 2021

**Project:**

(Mundail - Finance)  
(Screenhunter - Multimedia)  
(Baron – Commerce cloud)

- Responsible for Product bundle, MDQ Product, Pricing Rule, Product Rule, Product.
- Responsible for Discount schedules & Guided selling process, waterfall model.
- Worked on various use cases for Sales and Service and Support Applications
- Product bundle, MDQ Product, Pricing Rule, Product Rule, Product Configurations.

**Associate Software Engineer**

*NIIT Ltd., GURGAON.*

March 2019 - May 2020

**Project:**

(Verizon - Telecommunication)

- Responsible for Product bundle, Validation rule, Approval process, formula fields.
- Profile, email templates, custom object, standard Object , tabs ,page layouts, workflow, process builder. Validation rule, Approval process, formula fields. Proficient Ability to work on CRM and MS Office.
- Configuring and setting up of data, Creation of Accounts.

**Educational Qualification**

- Bachelor of Technology in Information Technology with 67.14% from Rajkiya Engineering College, Azamgarh in the year 2019.
- Intermediate with 78.80 from DR.CV Raman Intermediate College, Kanpur in the year 2014.
- High School with 81.16% from DR.CV Raman Intermediate College, Kanpur in the year 2012.

**Technical Skills**

- Salesforce administration and development
- Lightning Web Components
- knowledge of **Apex, Java, SQL, HTML, CSS, JavaScript, Python.**
- Proficient in **MS Office** (Word, Excel, PowerPoint)

**Certifications**

- **Salesforce Certified Administrator from Salesforce in 2021.**
- **Salesforce Certified Platform Developer 1 from Salesforce in 2021.**
- **Trailhead DOUBLE STAR RANGER and completed 200 modules in Trailhead.**

**Workshops**

- Entrepreneurship Awareness Camp (2018) Three days Entrepreneurship Awareness Camp conducted by Rajkiya Engineering College, Azamgarh, Uttar Pradesh, India- 276201.
- Communication Connects (2018) A Workshop Organized by Indian Institute of Information Technology, Allahabad

**Project**

**Disease Prediction from HealthCare Communities Using Machine Learning Algorithms (08/2018 - 03/2019)**

I have worked on a Disease Prediction from Health Care Communities Using Machine Learning Algorithms. There are 4 member in my project , it could be used for finding the accuracy of diseases.

**Achievements**

- Achieved **RANGER** rank on Trailhead.
- Completed **Security Specialist** Super badge in Trailhead.

**Extra-Curricular Activities**

- Member of Industry Institution Interaction Cell, R.E.C., Azamgarh.
- Member of Training & Placement Cell of R.E.C., Azamgarh.
- Member of organizing team of Rajkiya Premier League- 2019, a Cricket Event of R.E.C., Azamgarh.

### **Hobbies**

- Cricket
- Listening to music

### **Strengths**

- Self-dependent
- Optimistic
- Self-motivated

### **Personal Details**

- **Father's name** : Mr. Ramchandra
- **Date of Birth** : 11 June,1997
- **Nationality** : Indian
- **Marital Status** : Single
- **Languages known** : English and Hindi
- **Address** : 99 Sarai Meeta Panki Kanpur Nagar

### **Declaration**

I hereby declared that the above-mentioned details are true to the best of my knowledge.

(ABHISHEK KUMAR)

