

Mayank Kumar

| Project Management | Consulting | Automation |

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Business Analysis / Project Management professional with extensive experience of working on IOT based supply chain / logistics automation and process re-engineering projects. Multi-industry consulting experience with some of the largest companies of the country like Ultratech Cement, Asian Paints, Sterlite Copper and JSW for implementing innovative transformation solutions

Projects

- ❖ **Parag Milk Foods: Monitoring of temperature violation**
 - Tracking of refrigerated vans for temperature and route violations using GPS, temperature, and door sensors
- ❖ **Asian Paints: E-pod**
 - GPS based mobile app solution to capture electronic proof of delivery, route and other violations during the journey
- ❖ **JSW: O2C cycle digitization**
 - O2C digitization using RFID for *in* plant tracking and GPS for enroute tracking followed by electronic proof of delivery and freight settlement. Central application deployed at AWS that runs all the units of JSW
- ❖ **Sterlite Copper: Port to Plant Tracking**
 - Tracking of Port to Plant vehicle movement of raw material using RFID
- ❖ **Ultratech Cement: Inplant Automation**
 - Tracking of vehicle movement inside the plant and weighbridge automation using RFID
- ❖ **Dalmia Bharat Cement: Unmanned**
 - Completely unmanned cement and FG dispatch system with automated weighbridges, automated MRP printing and bag counting using RFID

Key Competencies

- ❖ Sound knowledge of SDLC and Agile methodology
- ❖ Strong communication and presentation skills
- ❖ Strong analytical skills
- ❖ Excellent account management skills

Personal Details

Nationality: Indian

Languages Known: English and Hindi

Marital Status: Married

Professional Experience

- ❖ **Autoplant System India Private Limited: August 2015 till date**
 - Project Manager (April 2019 till date)
 - Single point of contact for the customer
 - Creation of project plan and tracking the progress vs plan
 - Sprint Planning based on project priorities
 - Conducting internal weekly reviews and periodic steering committee meeting
 - Resource Planning
 - Ensure that risks are addressed, projects are formally closed, subsequently reviewed and appropriate action is taken
 - Functional Consultant (August 2015 to March 2019)
 - Requirement gathering and solution design
 - Change management, process re-engineering and ensuring adherence
 - Integration designing and testing
 - Data Analysis / Root cause analysis
 - Quality gate reviews
 - User Training
 - Writing user stories and other project documentation
- ❖ **Creative IT India Private Limited: February 2015 to May 2015**
 - Business Analyst
 - Documentation of Functional Design Specification
 - Support pre sales with demos and presentations
 - Business process mapping to existing systems for prospects
- ❖ **BigSun Technologies Private Limited: November 2013 to January 2015**
 - Sales Manager
 - Requirement documentation
 - Discuss feasibility and communicate requirements to the technical team
 - Participate in the ERP/E-Commerce related discussions to continuously help evolve the system in being more effective and efficient
 - Pre-sales activities by providing demos to new prospects.
 - Effort Estimation
- ❖ **Zetabyte Solutions Private Limited: April 2013 to November 2013**
 - Associate Sales Manager
 - Lead a team of Business development executives
 - Qualify and nurture leads
 - Run email campaigns based on market research
 - Getting renewals and growing business from existing customers
 - Post sales services and managing payment cycle smoothly

Professional Qualification

- ❖ **Certified Business Analysis Professional:** Pursuing CBAP certification from IIBA
- ❖ **Bachelor in Computer Engineering** from Maharashtra institute of Technology, Pune affiliated to University of Pune

Academic Qualification

- ❖ **HSC (XII)** from Chinmaya Vidyalaya, Bokaro, Jharkhand
- ❖ **SSC (X)** from Don Bosco Academy, Patna, Bihar