**Mahesh Babu Goli** A picture containing drawing

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| **PROFESSIONAL SUMMARY** |

* Over all 3.2 years of professional experience in Software Development with strong technical skills including Salesforce.com and Force.com platform both as a developer and an administrator
* Over 2 years of **Lighting** experience in Software Development
* 3 months of LWC Knowledge
* Worked on Sales Cloud, Service Cloud, Community, Payer-CRM- Health Cloud.
* Expertise in **Visual Force, APEX Database, and APEX Triggers. Designed** **Visual Force pages** with **custom controllers**and**controller extensions** to build custom controller
* Experience in **APEX Programming**by creating **Custom Triggers** and perform **Asynchronous calls** to implement the business logic as per the requirements
* Efficient in monitoring Apex asynchronous processing using **future methods**, **batch apex**, controlling processes with **queueable apex** and scheduling jobs using **apex scheduler**
* Used **SOQL**and**SOSL** Queries within **Governor Limits** for data fetching and manipulation needs of the application.
* Experienced in **deployments** of Apex and VF pages across **DEV, Test**and**Production** instances
* Excelled in working with various **Salesforce.com Standard Objects** like Accounts, Contacts, Opportunities, Products, Cases, Leads, Campaigns, Forecasts, Reports and Dashboards.
* Created **Custom Objects** and outlined **lookup**and**master-detail relationships** and **Junction objects** to implement many-to-many relationships on objects and **Roll-up Summary fields** to aggregate data from child records on the parent. Modified data object relationships with the help of **Schema Builder.**
* Created **workflow rules** that defined related tasks, email alerts, and field updates.
* Experienced in Customizing records with **Approvals**, Automating Business Processes with **process Builder** and Delayed actions with **workflow** by collecting data from users and operating on it.
* Excellent understanding of Salesforce.com in terms of **Organization hierarchy, Roles, Profiles, Users, object level security, field level security, record level security and**
* Quick learner and ability to adapt to dynamic work environments.
* Upgraded some Apps from **Salesforce Classic**to**Lightning Experience** to develop rich user interface and better interaction of pages. Enabled **Aura Framework**, by adding **Aura Attributes**and**Aura Handlers**for**Events**to focus on Logic and Interactions in Lightning Applications.
* Minimized code in **JavaScript Controllers** by adding reusable functions in **Helper Component**.
* Experience in Scratch org , VScode and Jira, agile methodology

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| **PROFESSIONAL SUMMARY** |

* B.Tech in the year 2015 with 72% under J.N.T.U Kakinada, A.P

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| **EXPERIENCE SUMMARY** |

* Currently working as a sr. Software Eng. at Persistent system limited from May/2019 to till now
* Previously worked as a Software Eng. at Merlin softech and telecom Pvt Ltd , Hyderabad from Feb- 2017 to May/2019

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| **TECHNICAL EXPERTISE** |

**Salesforce :**Salesforce CRM, Lightning Application, Apex Custom Controllers, Apex Classes,

Apex Triggers. **Asynchronous Operations,** Visualforce Pages/Components, Apex Web Services, SOQL, SOSL, Workflow and Approvals, Reports and Dashboards.

**Salesforce Tools :**Eclipse, Force.com Eclipse IDE Plug-in Change Sets, ANT Tool

Force.com Import Wizard, Data Loader, **CPQ,** VS code, JIRA,

**Languages :**Apex, SQL, SOQL, SOSL.

**Lighting :** Lightning Components, and Salesforce Lightning Design System Server-side

Controllers

**Web Technologies :**HTML, XML, CSS, Java Script.

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| **PROJECT SUMMARY** |

**Project 1 : GHP Health Insurance Payer CRM NOV/2019 to till date**

**Client :** Healthgrades

**Role :** Salesforce Developer

**Description :**

Healthgrades provides information about physicians, hospitals and health care providers. GHP PCRM is Insurance Providing for LOB Group , Medicare, Individual Prospect / Members with different type of Products from Organization or external team . Product type has different plans . Healthgrades has providing medical experts with transparency’s as well

**Roles & Responsibilities**:

* Implemented Project from scratch
* Implemented apps,Objects ,Fields, Formula fields and Validations,Permissionsets,Sharingrules
* Implemented Quick actions with page layouts and Data Management
* Created Lighting-flows from quote and different objects and added as quick actions in different layouts
* Implemented apex class with **Triggers**
* Used **SOQL** and **SOSL**statements within Governor Limits for **data manipulation** needs of the application using platform database objects.
* Created **App Builder**  and Record pages in Lighting
* Scheduled **Apex Batch jobs** for processing large records.
* Created many **Lightning Components** and **server-side controllers** to meet the business requirements. Experienced in migrating the standard and custom objects in standard experience to lightning experience
* Created multiple **Lightning Components**, added **CSS** that makes the Lightning component look and feel better.
* Used Sandbox migrated the code and deploying inbound and outbound change sets instance after testing. Updated the **APEX Controller**and**Helper functions** regularly making the **Component Context Aware** as per business requirement.
* Worked in agile Methodology and tools are VS code , Source tree, bit bucket , Jira.

**Project 2 : Evariant Engagement Center May/2019 to Nov/2019**

**Client : Evariant**.

**Role :** Salesforce Developer

**Description :**

Evariant, enables providers to optimize growth through smarter consumer acquisition, patient retention, and network utilization strategies through healthcare’s only Patients for Life Platform. customers high-value service line growth, improving provider network utilization and planning and extending patient lifetime value. Engagement center is providing appointments for Patients from providers and events. It enables call center agents to deliver on-the-fly, highly personalized, world-class interactions that result in improved patient engagement, smarter patient acquisition and optimized health system growth.

**Responsibilities:**

* Implemented **Apex class** with Test class
* Used **SOQL** and **SOSL**statements within Governor Limits for **data manipulation** needs of the application using platform database objects.
* Implemented the requirements on Salesforce.com platform using VSCode and Source Tree
* Scheduled **Apex Batch jobs** for processing large records.
* Created many **Lightning Components** and **server-side controllers** to meet the business requirements. Experienced in migrating the standard and custom objects in standard experience to lightning experience
* Created multiple **Lightning Components**, added **CSS** that makes the Lightning component look and feel better.
* Worked on scratch Org for implementation for Business requirement and also used in Source tree , Jira, bitbucket and agile methodology

**Project 3 : Pharmaceuticals Services Nov 17 to May 2019**

**Client :** Planetdrugsdirect.

**Role :** Salesforce Developer

**Description :**

Planetdrugsdirect is one of the world’s leading Danish Multinational generics and specialty pharmaceutical companies, providing products to customers in number of countries and territories. The company maintains one of the industry’s broadest and highest quality product portfolios, which is regularly bolstered by an innovative and robust product pipeline.

**Roles & Responsibilities**:

* Requirement analysis, Developing design approach and development.
* Created **visual force pages, apex classes and triggers**.
* Involved in creating auto **approval process using apex** and **apex sharing rules**.
* Created test classes for code coverage of **Controllers** and **triggers**.
* Developed Custom Objects, Custom Reports and configured the Analytic Snapshots to dump the data on regular basis for the sales performance and lead generation statistics.
* Migration using ANT from Sandbox to Production.
* Work with client in gathering business requirements for data migration needs.