

#### Hariharan

**Work**: 570-575-0475

#### **Summary:**

- 20 years of experience in Software Analysis, Design, Development & Testing involving Client/Server Architecture and Web Based Applications mostly with Financial Services Domain.
- Insurance domain expert with LOMA certification
- Certified Salesforce Developer (DEV 401)
- Certified Salesforce Platform Developer (Certification Number: 5682155)
- Certified Salesforce Platform Developer II (Certification Number: 20222305)
- Certified Salesforce Platform App Builder (Certification Number: 19714605)
- Certified Salesforce Administrator (Certification Number: 20377881)
- Certified Salesforce Service Cloud Consultant (Certification Number: 20404219)
- Certified Salesforce Field Service Lightning Consultant (Certification Number: 20448424)
- Certified MS Dynamics CRM consultant (MB2 631, MB2 632, MB2 633)
- Expert in **Salesforce** implementation with hands on experience in migration of data from other CRM like MS CRM, Goldmine etc
- Proficient with the Continuous Integration process with Github and Salesforce DX.
- Configured Salesforce CPQ with Product options and Bundles. Optimized Bundled Quote Lines.
   Configured Option Types, Product Rules, Pricing Methods, Discounting Tools, Home Security and Subscriptions & Renewals.
- Developed Salesforce & Force.com Strategies, Best Practices and Approaches.
- Synchronized Salesforce with Act-on which helps in lead intelligence, Alerts and prospects.
- Customized Service Cloud Console to handle most of the service requests and implemented KB.
- Developed and implemented several custom workflows, entities, objects, attributes etc within Salesforce Sales and Service Cloud and Force.com applications.

- Experienced in Salesforce Classic to Lightning migration including conversion of Javascript buttons to Lightning Actions and Components, conversion of Visual force pages to Out of box functionality and Analysis of Lightning Readiness report.
- Experience in creating Dashboards and Reports using Einstein Analytics. Worked on Data mining using Einstein Analytics.
- Experienced in Einstein Al Sales Process including Einstein Activity Capture, Einstein Lead and Opportunity Scoring, Einstein Opportunity Insights, Einstein Account Insights, Einstein Forecasting and Salesforce Inbox.
- Implemented, Customized and Integrated HealthCloud solution.
- Highly experience in Integration of Sales/Marketing Cloud with other Enterprise applications and home grown applications using Salesforce Data loader, Talend, Mulesoft, Informatica, Cast Iron etc
- Implemented several Security features for Force.com including the single sign-on, role based security setting etc and eliminating the attacks like cross-site scripting, cross-site request forgery and SQL injection.
- Experienced in **Territory Management 2.0 including Territory Models, Territory Types**, Assignment Rules (Forecast Managers & Opportunities), Hierarchies, Territories and Priorities.
- Experienced in Salesforce.com CRM application and Force.com platform. Experience in Apex Triggers and Visual Force modules.
- Proficient in developing applications based on Client Server Architecture using .NET Framework 4.0
- Worked extensively on C#.NET 2008, VB.NET 2008, ASP.NET, ADO.NET, XML Web Services, VC++6.0 MFC, ATL COM and OLE Automation Controller / Server & Visual Basic 6.0.
- Worked with advanced WWF (Windows Workflow Foundation) while designing and developing SharePoint applications.
- Worked extensively with Microsoft Application Blocks for Data/Exception Management & the .NET Enterprise Library for data access, exception handling, and application configuration tasks
- Deep understanding of relational database concepts with extensive experience in design, creation, normalization, programming (complex queries using joins, stored procedures, triggers, views etc), and maintenance of databases (SQL Server 7.0/2000/2005, Access 2000).
- Expertise in designing, developing and publishing reports using Crystal Reports (VS.NET bundle/XI) and SQL Server Reporting Services **SSRS**(2000/2005).
- Knowledge of both White & Black box testing methodologies and various phases of testing
- Excellent analysis, documentation and problem solving skills in developing database intensive Client/Server and Web applications.
- Experience with full Software Development Life Cycle (SDLC) and the different phases of the Project Life Cycle.
- Experience with deployment projects for .NET applications using Microsoft's MSI packages.

- Experience with N-tier system architecture and Service Oriented Architecture.
- Experience in working with WCF web services.
- Avid self-starter, quick-learner with strong analytical and problem solving skills, capable of performing with minimal supervision & excellent team player with exceptional communication, interpersonal, deadline management skills and trouble-shooting capabilities.

#### **Technical Summary:**

Operating Systems	Win95/98/2000/XP/VISTA, WinNT
Programming Languages:	Apex,C#.NET 2008, VB.NET 2008, ASP.NET, Web Services using WWF, VC++, MFC, ATL COM, Active X, C, C++, and JAVA
Packages	MS-Office 2000, Adobe PhotoShop
Deployment Tools	Install Shield v6.2, Install Shield v12, Site.com
Version Management Tools	PVCS v8.1.3,PVCS v6.8.10, Visual Source Safe v8.0
Scripting Languages	VB Script, Java Script, JScript, Perl, PHP
Web Tools	HTML, DHTML, XML, CSS
GUI	Visualforce,.NET2008, Visual Basic 6.0, Crystal Reports, VC++ 6.0 using MFC,ATL COM, DEVELOPER 2000
Databases	SQL Server 2000 /2005, MS-Access 2003
Reporting/Design Tools	Crystal Reports XI, SQL Server Reporting Services <b>SSRS</b> (2000/2005), Microsoft Visio 2002/2003, Rational Rose
Testing Tools	Rational Robot 5.0 / 6.13

#### **Education:**

• B.Tech – Regional Engineering College, Trichy, TN India.

#### **CERTIFICATION:**

- Insurance Domain certification LOMA
- 6 Salesforce Developer & Consultant certifications
- MS Dynamics CRM Certifications MB2 631, MB2 632, MB2 633
- Sun Java Certified Programmer

#### **Professional Experience:**

Optum Salesforce COE(Centre of Excellence)
Optum Technologies, Hartford CT
Salesforce CRM Architect

Sep '16 – Till Date

Optum is a Health Services and Innovation company. Optum has several verticals including Optum Bank, Optum 360, Optumcare, Optumlabs, OptumRX and Optum Insights spanning across various solutions including Employers, Government, Health Plans, Life Sciences, Providers, Individuals and Families.

Optum is the technology spin off from United Health Care(UHC). UHC has around 80 instances of Salesforce and one of the biggest client for Salesforce. UHC is often presented as success story by Salesforce at various developer and business forums.

IE(Integrated Eligiblity), Health care in a Box, Wellness Coaching, EPIC hearing healthcare and Providerforce are some of the applications that were architected and developed.

#### Responsibilities:

- Solution Architecture: Integrating with numerous United Healthcare applications including the upstream, downstream and other Enterprise applications.
- Integration of Sales Cloud with Marketing Cloud (Exact Target) using Cloud Connector.
- Marketing Cloud Emails were triggered from the Sales Cloud.
- Experience in creating Dashboards and Reports using Einstein Analytics. Worked on Data mining using Einstein Analytics.
- Implemented Einstein Al Sales Process including Einstein Activity Capture, Einstein Lead and Opportunity Scoring, Einstein Opportunity Insights, Einstein Account Insights, Einstein Forecasting and Salesforce Inbox.
- Configured Salesforce CPQ for EPIC Hearing Healthcare with Product options and Bundles.
   Optimized Bundled Quote Lines. Configured Option Types, Product Rules, Pricing Methods, Discounting Tools, Home Security and Subscriptions & Renewals.
- Created the Field service application using the FSL(Field Service **lightning**).

- Integration of Sales Cloud with downstream applications using **Informatica and Salesforce Data loader.**
- Created Best practices in Integration patterns with Salesforce with consideration of the Governor limits in Salesforce
- Implemented HealthCloud for ProPhysicians(a subsidiary of Optum) for Care Coordinators for managing their Patients and provide efficient service. Build Patient Communities where Patient can log a case and it will be reviewed by the Providers including Physicians and Nurses. Assessments for Health Surveys were developed.
- Customized Salesforce Shield for **HealthCloud** for protection of HIPPA-PHI information.
- Implemented the Salesforce Territory Management 2.0 for several Sales clouds within Optum.
- Created canvas applications within Salesforce and the required integrations methods in Java/J2ee application.
- Projects developed using Agile methodology and helped the Scrum master in standups.
- Developed and implemented Salesforce Lightning components using Aura framework and JavaScript components using AngularJS.
- Utilized the Lightning App Builder to build the Lightning Pages.
- Created Lightning Best Practices which includes Data Retrieval, Data Caching, Iteration, third party Java Script libraries.
- Synchronized **Salesforce with Act-on** which helps in lead intelligence, Alerts and prospects.

**Environment:** Salesforce, Force.com platform, Java, J2ee, Agile methodology

MassMutual Salesforce Field CRM and Wholesalers CRM MassMutual Financial Group, Springfield MA Salesforce CRM Architect

Sep '15 – Aug' 16

MassMutual is a mutual insurance company providing a range of financial strategies and solutions in the way of life insurance, annuity, retirement savings product like a 401(k). Massmutual financial strength ratings among the highest of any company in any industry.

Field CRM is a Salesforce instance where hundreds of Massmutual's Agents, Brokers, Broker dealers and other contracted Financial professionals login to see the client relationships, activities, policy values, create illustrations, create applications, create proposals, upload forms, create Financial Plan and create Policy or Investment accounts.

Wholesalers CRM is another Salesforce instance where Internal and External Wholesalers login to see the **Territory assignments**, Trust assignments, Zone planning, Activity Dashboards, Reports and dashboards, Blue Chip Circle members etc

#### Responsibilities:

- Solution Architecture: Integrating with numerous Massmutual applications including the upstream, downstream and other Enterprise applications.
- Created several custom .Java/J2ee/Spring applications that utilize the Salesforce API.
- Integration of Sales Cloud with downstream applications using **Informatica and Salesforce Data loader.**
- Create a Java application to run the Salesforce Data loader in Batch and perform the data transformations needed for MARS application.
- Force.com custom application using Force.com platform, Apex and Visual Force pages.
- Projects developed using Agile methodology and helped the Scrum master in standups.
- Developed and implemented Salesforce Lightning components using Aura framework and JavaScript components using AngularJS.
- Utilized the Lightning App Builder to build the Lightning Pages.

**Environment:** Salesforce CRM, Force.com application, Java, J2ee, Agile methodology

Voya Salesforce Voya Financials, Windsor CT Salesforce CRM Architect

Jul '14 – Aug '15

Voya Financial, Inc. (NYSE: VOYA), is composed of premier retirement, investment and insurance companies serving the financial needs of approximately 13 million individual and institutional customers in the United States. The company's vision is to be America's Retirement Company™ and its guiding principle is centered on solving the most daunting financial challenge facing Americans today — retirement readiness. Voya has access to 13 million customers through approximately 225,000 points of distribution with \$524 billion in total AUM and AUA

Voya Salesforce applications include Smartworks 2.0, RIM, Employee Benefits, Life, Annuities, HR & Finance built on Salesforce.com and Force.com platform. Sales Cloud, Service Cloud and Marketing Cloud products have been implemented. The CRM & Broker Development team is responsible for all aspects of the web supporting the Individual Market Brokers and Wholesalers. The team has established standards and defines the Enterprise Architecture for the Web and CRM (Salesforce.com) for the

enterprise. Voya is one of the biggest Salesforce customers with 7000 licenses. Integration with upstream and downstream applications makes Voya Salesforce one of the most critical for the business.

#### Responsibilities:

- Solution Architecture: Integrating with numerous Voya applications including the upstream, downstream and other Enterprise applications.
- Development of representative and customer-facing applications for the Individual Markets using Salesforce.com and Force.com platform.
- Development of CRM applications for ING Insurance and Retirement Wholesalers.
- Customized Salesforce communities for internal projects including HR Case Management and Procurement Case Management.
- Integration with CTI platform for the enterprise Contact Center.
- Architect Single Sign-On solutions.
- Architected the Case Management System for Voya HR and Voya Finance including Email-to-Case & Web-to-Lead.
- Custom Alerts email generated using 3<sup>rd</sup> party tool
- Customized and designed the tracking system using Jira. Customized workflows in Jira using Visual Designer.
- Developed several batch jobs for data feeds from Workday and other Enterprise applications.
- Created several custom .Java/J2ee/Spring applications that utilize the Salesforce API.
- Force.com custom application using Force.com platform, Apex and Visual Force pages.
- Projects developed using Agile methodology and helped the Scrum master in standups.

**Environment:** Salesforce CRM, Force.com application, Java, J2ee, Spring, Hibernate, Oracle, Agile methodology

Alexion CRM
Alexion Pharmaceuticals, Cheshire CT
Salesforce CRM Architect

May '09 - Jun '14

Alexion is a global biopharmaceutical company that combines groundbreaking science with a steadfast

commitment to meeting the needs of patients living with severe, life-threatening and often ultra-rare diseases. Alexion discovered and developed Soliris® (eculizumab), a first-in-class terminal complement inhibitor, approved in the United States, Canada, European Union, Australia, and Japan as a treatment for patients with paroxysmal nocturnal hemoglobinuria (PNH). Alexion is working urgently to investigate Soliris and additional biopharmaceuticals as treatments for patients with other rare and severe diseases, including cancer.

Alexion CRM application is built on Salesforce.com. Different instance of the Salesforce is available to US Commercial Operations, EU, Japan and Latin American operations. Around 100,000 contacts including Physicians, Patients, Nurse, Labs, Registry coordinators, Research Coordinators is managed using Alexion CRM. COR's (Customer Operation Representative) and CM's (Case Manager) rely heavily on the custom Workflows available within Salesforce for daily operations. Clinical Trails are managed in a separate instance with custom Workflows and Plugins. Patient Medical History, Funding Sources, Lab results, Adverse Events, Orders & Campaigns are managed with custom Objects.

#### Responsibilities:

- Architecting the CRM solutions for automation of various business processes including the Case Management and COR using **Service Cloud Workflow and Custom Apex code**.
- Development of Migration strategies from MS Dynamics CRM 3.0 to Salesforce and successful execution of the Migration
- Migrated from Salesforce Unlimited to Enterprise edition for the Legal department. Created the Gap analysis document, exported Schema, manual customizations including Record types and page layouts, developed sharing model, and reviewed Ownership rules. Completed Data migration with maintain the relationships.
- Developed custom reports in Salesforce including the Region Frequency report, Calls by MD, Dosing Schedule, Infusion Visits, RAM lead Management, Stopped cases
- Cleansing the Physician Contacts against the AMA(American Medical Association) database using the external ID (ME number)
- Architecting the solution for adding new indications like PNH & aHUS
- Developed Scribe adapter packages for migration of Data from MS CRM 3.0 to Salesforce using Scribe Workbench
- Created several landing pages and promotional websites and webpages using **Site.com**.
- Custom Alerts email generated using 3<sup>rd</sup> party tool
- Developed several batch jobs for ownership alignment and Region and **Territory alignment** of the contacts based on Zip code.
- Integration with SharePoint portals including Single Sign On.
- Created several custom .NET applications that utilize the Salesforce API.
- Force.com custom application using Force.com platform, Apex and Visual Force pages.

**Environment:** Salesforce CRM, Force.com application, Visual Studio 2005/2008, SQL Server 2005, IIS 6, ADO.NET, XML, XSD, XSLT, .Net Framework 3.0, VSTS, ASP.NET

Contact Management System
Phoenix Life Insurance, Hartford CT
Salesforce CRM Consultant

Nov '07 - May '09

**Contact Management System** of Phoenix Life Insurance Company is totally built on Salesforce CRM and Force.com platform. Agency Sales management is one of the integral portions of the application that allows the 500+ agents across United States to manage the leads, accounts, contacts, sales, opportunities, quotes, campaigns etc. Organizational workflow and individual level workflows enable automation of several time consuming day to day business process like life insurance application process, underwriting, policy issuance, renewals, death claim, agent management, bonuses and commission for agents.

#### Responsibilities:

- Development and execution of CRM data migration processes
- Configuration of Security controls, optimization of sharing model and security options.
- Developed several custom objects, page layouts, list views etc
- Developed custom Force.com applications using Visualforce, Apex, S-controls, Triggers, Webservices, Javascript, Ajax
- Applied profiles, OWDs, roles, public groups.
- Developed custom formulas and validation rules.
- Implementing complex multistep workflows to mirror the business processes.
- Developed Audit custom object using Apex
- Developed Force.com Strategies, Best Practices and Approaches.
- Built various CRM-related scripts and utilities.
- Set up and administration of CRM user accounts, profiles, roles, and security
- Worked with the Business Analyst to define and apply requirements to modules
- Worked closely with the Testing Team and Marketing Team to identify and resolve issues.
- Provided support for patches and enhancement project releases made to live site.

Jackson Illustrations
Jackson National Life Insurance, Lansing, MI
Senior .Net Developer / Module Lead

Nov '06 - Oct '07

Jackson National Life Insurance is a leader in variable, fixed and fixed index annuities, Whole life and Variable life Insurance policies.

**Jackson Illustrations** is a simple hypothetical representation that reflects the critical assumptions the company used to compute policy results. Insurance policies have four moving parts: Inflows from premiums and interest credits both increase cash value; mortality charges and expenses both decrease it. An illustration typically has two key components:

- \* The guaranteed illustration. This is the legally required disclosure of a worst-case scenario. It outlines policy performance based on the carrier's minimum filed credit rates for a particular policy and the maximum mortality charges based on the 1980 commissioner's standard mortality table.
- \* The current illustration. This is the insurer's representations of policy performance based on credit rates and mortality charges currently in effect.

#### Responsibilities:

- As a **Module Lead** my responsibilities include working with the business team to gather the requirements and design the application based on the needs.
- Providing the development team with detailed design to accomplish the requirements.
- Implement basic application framework for all the plug-ins to work seamlessly.
- Design and implement the interfaces between disparate systems
- Provide overall technical guidance and mentoring to the development team.
- Involved in all the phases such as Analysis, Design, Coding, Testing and Deployment with InstallShield v12 for the C# Front-end.
- Handled the PVCS Conversion from v6.8.10 to PVCS v8.1.3 for the Version Management independently for the entire project.
- Involved in each and every enhancements and maintenance tasks in this project and had over all command on all the modules of the project.
- Designed and Developed User Controls for the system, involved in Code Reviews & Used the Object Oriented Programming (OOP) techniques and created classes in C#.NET.

**Environment:** C#.NET 2008,VB.NET 2005 using Remoting, ASP.NET with Web Services, VC++ 6.0 MFC, ATL COM, ActiveX, VB 6.0, ASP 3.0, XML, Cold Fusion, MS-Access 2003, Windows XP,SQL Server 2005

Ameriprise Policy Admin Ameriprise Financials, Minneapolis MN Ameriprise Financials is a leader in variable, fixed and fixed index annuities, Whole life and Variable life Insurance policies.

#### Responsibilities:

- As a Module Lead my responsibilities include working with the business team to gather the requirements and design the application based on the needs.
- Providing the development team with detailed design to accomplish the requirements.
- Implement basic application framework for all the plug-ins to work seamlessly.
- Design and implement the interfaces between disparate systems
- Provide overall technical guidance and mentoring to the development team.
- Involved in all the phases such as Analysis, Design, Coding, Testing and Deployment with InstallShield v12 for the C# Front-end.
- Handled the PVCS Conversion from v6.8.10 to PVCS v8.1.3 for the Version Management independently for the entire project.
- Involved in each and every enhancements and maintenance tasks in this project and had over all command on all the modules of the project.
- Designed and Developed User Controls for the system, involved in Code Reviews & Used the Object Oriented Programming (OOP) techniques and created classes in C#.NET.

**Environment:** C#.NET 2008, VB.NET 2005 using Remoting, ASP.NET with Web Services, VC++ 6.0 MFC, ATL COM, ActiveX, VB 6.0, ASP 3.0, XML, Cold Fusion, MS-Access 2003, Windows XP, SQL Server 2005

Reclamation System
Albertsons Inc, Salt lake city, UT
Sr. Developer / Module Lead

Jan'05 - Apr'06

Reclamation is the process by which the 2,494 Albertsons stores are able to send back product to a regional return center for credit. The product may include damaged, unsaleable, or outdated items. Items within each category are treated separately during the Reclamation process. The various categories are Damages, Recalls, Resets, Out of codes, Discontinued etc. Recalls include product withdrawals due to quality, misbranding, tampering, and/or specifications below Albertson's or manufacturer standards. Resets consist of authorized planogram/schematic changes for items that were discontinued by Albertson's. This process is primarily, but not limited to, general merchandise items. Out of codes are outdated items that needs to be returned.

This project involves developing the application using C#.NET, ASP.NET & SQL Server 2000.

#### **Responsibilities:**

- Implemented different reusable object oriented layers (Object Layer, Business Layer, Data Access Layer) allowing each layer to work independently of the other to produce a robust System.
- Did Impact Analysis and prepared design documents for the Change Requests using UML.
- Involved in end client interactions to gather requirement for the Change Requests.
- Used ASP.NET and C# for front-end development.
- Worked on Change Requests and prepared Impact Analysis.
- Developed the User Interface (UI) application in ASP.Net 1.1, XML, HTML, DHTML, Java script with the business logic implemented using C#.
- Worked on CSS style sheets for layout of the site.
- Developed various stored procedures using SQL in SQL Server 2000 for retrieving data to the web application.
- Involved in testing and debugging while deploying the Change Request on the Production server.

Environment: C#, ASP.NET, ADO.NET, IIS, JavaScript, XML, HTML. DHTML, SQL Server 2000

Policy Life Admin Systems
Metlife Insurance, Clarks Summit, PA (Cognizant Technology Solutions)
Sr. Developer / Module Lead

Jul'02 - Dec'04

Life Admin systems owns the policy master file which has the policy facts of all the Insurance policy holders. There are around 12 million Traditional Life policies maintained by this system. The system processes around 100,000 transactions everyday which includes Payments, Recalls, Transfers, Reversals, New Issue, Change, Withdrawals, Loans, Lapse cases, dividends etc.

#### Responsibilities:

- Involved in development of enhancement features on ASP.NET(C#), XML, XSLT and Web Services.
- Involved in creating data layer using ADO.NET.
- Exposure in creating Custom Controls, Web Forms, consuming Web services in ASP.NET(C#).
- Involved in creation of stored procedures, tables, views in SQL server 2000.
- Involved in software configuration activities using IBM Clear Case.
- Involved in the deployment and build process using CruiseControl.Net.
- Co-coordinating the entire activities within the project team.

#### **Environment:**

Win XP, Languages: MS ASP.Net with C#, (.NET Framework 2.0), VB.NET, XML, XSLT, Databases: SQL Server 2000, Tools/Products: Clear Case

Reengineering of FDR Systems

First Data Resources, Omaha, NE (Cognizant Technology Solutions)

**Developer / Module Lead** 

Jun'99 – Jun'02

The objective of this project is to standardize the JCL's, PROC's, Control Cards, Sysin Cards, Include members present in the FDR system. Around 3500 Proc's and its associated Jcl's, Control cards, Sysin cards & Include members were standardized in a record time of 12 months with 10 resources.

Lot of tools were developed to meet the challenge. Tools like integrating Endevor and Infoman for staging the elements, Automatic creation of Infoman records for implementation preparation, Automatic creation PROJCL reports. REXX & SAS was extensively used in creation of these tools. High Volume of code was installed with high productivity and quality.

On an average the team achieved 5.2 Sigma. Sigma calculations are based on the lines of code installed. On an average the team installed 40,000 lines of code per week.

#### Responsibilities:

- Lead and manage a team of four associates
- Complete ownership of the application
- Analysis of the requirement, Estimation of efforts for development
- Coding, testing and delivery of the application
- Communication and co-ordination with team & Business Users

#### **Environment:**

COBOL, VSAM, DB2, Natural/ADABAS, CICS, REXX, VB/ASP. Knowledge of Utilities like Endevor, Informan, Abendaid, Fileaid & Viasoft.

# Hariharan Kuppuraj

• South Windsor, CT, USA

### **Contact Information**

- u61-hpu-2zi@mail.dice.com (Preferred)
- 8606820175 (Preferred)

## **Work History**

**Total Work Experience: 16 years** 

- Salesforce CRM Architect | Alexion CRM Jan 01, 2009 - Jun 01, 2014
- Salesforce CRM Consultant | Phoenix Life Insurance Jan 01, 2007 - Jan 01, 2009 | Hartford CT United States
- Senior .Net Developer / Module Lead | Jackson National Life Insurance
   Jan 01, 2006 Jan 01, 2007 | Lansing MI United States
- Senior .Net Developer / Module Lead | Jackson National Life Insurance Jan 01, 2006 - Jan 01, 2006 | Minneapolis MN United States
- Sr. Developer / Module Lead | Albertsons Inc
   Jan 01, 2005 Jan 01, 2006 | Salt lake city UT United States

## **Education**

• Bachelors, No Dates Provided | National Institute of Technology

## **Skills**

- javascript | 9yrs | 2019
- force.com | 8yrs | 2019
- data loader | 8yrs | 2019
- soql | 8yrs | 2019
- visualforce | 8yrs | 2019
- apex | 8yrs | 2018
- force.com integration | 6yrs | 2016
- **software** | 15yrs | 2015
- api | 12yrs | 2015
- integration | 11yrs | 2015
- crm | 10yrs | 2015
- leadership | 10yrs | 2015
- salesforce.com | 10yrs | 2015
- architecture | 8yrs | 2015
- workflow | 8yrs | 2015
- **cloud** | 8yrs | 2015
- .net | 10yrs | 2014
- asp.net | 10yrs | 2014
- microsoft sql server | 10yrs | 2014
- reporting | 10yrs | 2014
- xml | 10yrs | 2014
- ado.net | 9yrs | 2014
- database | 8yrs | 2014
- layout | 8yrs | 2014
- xslt | 8yrs | 2014
- contact management | 7yrs | 2014
- ado | 2013
- adobe photoshop | 2013
- c | 2013
- com | 2013
- crystal reports | 2013
- database administration | 2013
- asp | 8yrs | 2010
- atl | 2006
- css | 2006
- dhtml | 2006
- finance | 2006
- html | 2006
- basic | 2006
- adabas | 2002
- cics | 2002
- cobol | 2002
- endevor | 2002
- management

## **Work Preferences**

- Likely to Switch: Most Likely
- Willing to Relocate: No
- Travel Preference: Up to 50%
- Work Authorization:
  - o US
- Work Documents:
  - Green Card
- Desired Hourly Rate: 120+ (USD)
- Desired Salary: 225000+ (USD)
- Security Clearance: No
- Third Party: No
- Employment Type:
  - o Contract Corp-to-Corp
  - o Full-time
  - o Contract Independent

## **Profile Sources**

- Linkedin: http://www.linkedin.com/in/hariharankuppuraj
- Dice:

https://www.dice.com/employer/talent/profile/6ae6163d95d5f0acc655c0547c82aa24f6ca 0f16