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| Abhay Lalpotu alalpotu@gmail.com (+91)-9766696177  |  https://drm--c.na114.content.force.com/servlet/servlet.ImageServer?id=0153k00000AH6hb&oid=00DF0000000gZsu&lastMod=1571903578000 https://drm--c.na114.content.force.com/servlet/servlet.ImageServer?id=0153k00000AH6s0&oid=00DF0000000gZsu&lastMod=1571915093000 https://drm--c.na114.content.force.com/servlet/servlet.ImageServer?id=0153k00000AH6sA&oid=00DF0000000gZsu&lastMod=1571915344000 |

# Experience Summary

Certified Salesforce.com professional with over 12.8 years of IT experience with around 7.5 years of strong experience in Salesforce.com serving and guiding technical teams to optimize performance. Identifying business needs and bridging the gap between functional groups and technology to foster targeted and innovative solution development.

* Manage the technical delivery of the Salesforce solution including custom development, integrations, and data migration.
* Estimate efforts by providing multiple design options and distribute development tasks to team members and mentor developers towards solution development and successful delivery of project engagement.
* Direct involvement of developing business requirements, technical specifications, and process flows, application design, application configuration, testing and deployment.
* Manage the technical aspects of development teams to deliver full lifecycle SFDC implementations
* Provide **High Level Design** Documentation and **Low Level Design** documentation of each component of the solution such as **Custom Development**, **Configuration**, **Integration** and **Data Model**.
* Involved in various phases of entire project from requirement gathering, architecture development, and implementation and training to the end users.
* Provide detailed **Deployment Plan** including pre-deployment & post deployment after project Signoff.
* Maintain customer satisfaction through the delivery of high-quality, timely and thorough solutions to customer problems.
* Provides mentoring and guidance to other team members, including offshore team members.
* Support internal practice development activities such as training, recruiting, **RFP** (Request for Proposal), R&D and POCs.

# Certifications

* Salesforce Certified Service Cloud Consultant
* Salesforce Certified Sales Cloud Consultant
* Salesforce Certified Administrator

# Technical Summary

* Experience working across various SFDC implementations that are covering **Sales Cloud, Service Cloud** Functionalities.
* Workedon **Lightning** **Components**, Salesforce Lightning Design System(**SLDS**) and Lightning Data Services(**LDS**) and Lightning Web Component(**LWC**).
* Worked on enterprise integration tools and extract, transformation and load (**ETL**) tools preferred
	+ **IBM Cast Iron**
	+ POC on **Mulesoft** – Two way integrations with service now and rally
* Worked on big objects to save storage space and archieve data to be accessible within salesforce
* Experince on Sales Cloud, Service Cloud and Apex Programming On Force.com Platform.
* Experience with SFDC Service Console, Case Management, Knowledge Base.
* Expertise in **Integration** Design Patterns –
	+ UI Integration using Canvas, iFrame
	+ Process Integration using REST/SOAP API/Outbound Messages
	+ Data Integration using ETL tools
* Salesforce-**Heroku –** Case data archieve on postgress and accessed using external objects in salesforce.
* Salesforce-**Microsoft SharePoint** Integration – Using NTLM authentication
* Salesforce **Google Sheet** Integration – Integration using JWT flow – using service account
* AppExchange – Zuora CPQ, Sertifi, Conga Composer for Salesforce
* Expertise in SFDC configuration, customization, programming with APEX Class / Batches / Triggers / APIs, Visual Force, SOQL, SOSL and implementing new instances of Salesforce.com application from scratch.
* Visualforce Custom Design Patterns –
	+ Show and Hide component based on actions using Jquery
	+ Reduce the number of navigations – create parent & child records from same visualforce page
	+ Reduce the number of button clicks, CRUD operation without page refresh using Ajax
* Asynchronous Apex Design Patterns – Batch Apex, Future call, Schedule Apex, Queueable Apex
* Experience in Salesforce.com security and sharing model
* Expertise in configuring and administrating SalesforceCRM environment.
* Extensive experience using Force.com, Creating Roles, Profiles, Page Layouts, Workflow Alerts, Actions.
* Expertise in maintaining the Functional areas of Data Management, Accounts, Contacts, Leads, Campaigns, Opportunities, Quotes, Activities, Dashboards and Reports.

# Competencies

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| Salesforce configuration & Force.com | Sales Cloud, Service Cloud,Apex Classes/Controllers, Apex Triggers, SOQL, SOSL, Visual Force Pages/Components & Controllers, Apex Web Services, Apex Data Loader, AJAX, Lightning, Custom Objects, Force.com Eclipse IDE Plug-in, CastIron, Workflow rule, Approvals, Process Builder. Custom Object development, Field creation, Page Layout creation/editing, Related list customization, Record Types, Field Level and Object level security, role hierarchies, sharing models, Workflow: time-dependent actions, field updates, email alerts, Email Services, Formula Fields and Cross Object Formula Fields, Overall User Management. |
| Software tools | VS Code, Force.com IDE, Salesforce Data Loader, ANT |
| Web Development | PHP, Javascript, JQuery, AJAX, HTML/ HTML5 JavaScript, CSS. |
| Design, Architecture |  SOA, MVC |
| Database | MYSQL, SOQL |
| ETL/Integration Tools |  CastIron, Force.com workbench, Heroku, Mulesoft (POC) |

# Professional Summary

* Currently Working as **Sr. System Analyst** with Cybage Software Pvt Ltd Since Apr 2018 to till date.
* Currently handling 3 projects in salesforce, also actively involved in Centre of Excellence activities like preparing RFP, POC.
* Working as Team Lead for past 7+ years, managed team having resource size from 4 to 9 members.
* Worked as **System Analyst** with Cybage Software Pvt Ltd Since Apr 2013 to Mar 2018.
* Worked as **Sr.** **Softwate Engineer** with Cybage Software Pvt Ltd Since Apr 2010 to till Mar 2013.
* Worked as **Softwate Engineer** with Cybage Software Pvt Ltd Since Feb 2008 to till Mar 2010.
* Conducted training for freshers and Experienced members, awarded as Trainer of the Month.
* Worked closely with onsite team, went onsite multiple times.

# Projects Undertaken

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| **Project:** Email Message data Archieve using Big Objects  |
| **Client:** TravelClick Inc., USA |
| **Technologies:** Force.com, Apex Classes, Batch Class, SOQL |
| At TravelClick the storage space is always a critical issue. Due to huge amount of emails and communication on cases including email attachments. The storage usage is almost hitting 105%. In order to address this typical scenario, an extensive analysis of objects with huge data is performed and result of analysis showed lot of areas where data has scope of archieve. The options were whether to move the data outside of salesforce and access it using external objects, preferred system here was Heroku. Another option was using big objects, data will be archieved in big objects and it will be available within salesforce outside the storage usage limits. The challenge here was if we delete the email message then the linking with attachment will be lost and in addition we have to deal this use case in lightning UI. Migration of attachment to be carried to contentDocuments as well. This was a typical use case where we successfully gave a solution without compromising on data and staying well within salesforce for ease of maintenance and ease of data accessibility of archived data. The users usability is not affected.**Role:** Technical Lead / Team Lead**Contribution / Highlights :** * Gathering high level business requirements & design, functional specifications, estimation.
* Architect, design, development configuration, build of applications force.com
* Data archive process automation using batch apex in Big Object
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| **Project:** Migration from Classic to Lightning UI  |
| **Client:** TravelClick, US |
| **Technologies:** Salesforce Lightning, Apex, Rest API, LDS  |
|  Migrated client from classic UI to lightning UI. The existing system has lot of actions for which we have created lightning aura components. Existing system had many s-controls for which complete new lightning components were required to create.  Even conga tool migrated from classic to lightning. It was great learning experience to successfully migrate to lightning UI. The project had very strict deadline so we have to plan accurately and had no scope for delay. Used LDS, navigation, Application and component events, callback for Rest API callouts. Many of the VF pages were tweaked to match the lightning UI.**Role:** Technical Lead / Team Lead**Contribution / Highlights :** * Learning the Lightning UI development and mentoring , grooming junior team members to bring them up to speed and working.
* Involved in identifying, planning and implementing new Salesforce.com features and functions (new screens, workflow, force.com objects, and apex code) to meet business requirements.
* Having milestones defined and achieved in timely manner to meet the deadlines as committed.
* Perform code reviews, coach and mentor Salesforce developers**.**
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| **Project:** Booking Flights and Order Management, Customer Support Integration  |
| **Client:** JR Technologies, Greece, Europe |
| **Technologies:** Force.com, Lightning Web Components, Aura Component, Canvas, Canvas SDK, PHP, Jquery |
|  At JR Technologies, we have fully committed ourselves to helping the airline industry evolve from the commoditized, ticket-based reality of today, to the customer-centric world of tomorrow. JR Technologies Retailing Platform is the Offer and Order Management system. JR Technologies’ pure NDC/ONE Order infrastructure is based on the goal of presenting a personalized offer to your customers, transforming that offer to an order through your payment processes, and finally ensuring the fulfillment of the order to the customer; while recognizing the cost and revenue adjustments in real time.  They have there booking engine UI developed in angular. Micro services are created for checking inventory while booking. The customer support is handled in salesforce. Due to multiple system it is difficult to provide proper timely service to the customer. In order to resolve this as solution provider we proposed canvas application so that the UI development is centralized and support executive can access the order details related to case from within salesforce. This improved the case resolution and customer satisfaction.   **Role:** Technical Lead **Contribution / Highlights :** * Gathering high level business requirements & design, functional specifications, responsible for estimation, task assignments.
* Involved in identifying, planning and implementing new Salesforce.com features and functions (new screens, workflow, force.com objects, apex code, **LWC**) to meet business requirements.
* Implemented the dynamic parameter passing from Salesforce to Canvas
* Developed PHP local site page and used Canvas **SDK** to publish and subscribe event from and to site.
* Developed/Reviewed several **LWC, Aura Components**, **Apex Classes** and **Visual force Pages** as a part of an application development.
* Created/Reviewed page layouts, search layouts to organize fields, custom links, related lists and other components on record detail pages and edit pages.
* Perform code reviews, coach and mentor Salesforce developers using **Canvas SDK.**
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| **Project:** Migrating existing org to new Org and set up order management flow  |
| **Client:** PlaceExchange, USA |
| **Technologies:** Force.com, ANT, Data Loader, GoogleSheet Integration, Web-to-Lead, Snowflakes |
|  Place Exchange’s patented technology delivers true real-time bidding via open auctions and private deals, DSP workflows that unify OOH with other media, support for standard online and mobile creative including display and video, true impression-level data for planning, optimization, and analytics, and granular device-level attribution unified with other channels. Client had an existing Salesforce Org which is having a different business line and now they wanted to start a new business line as Place Exchange to deal with OOH advertisements. They purchased a new Salesforce org. We have migrate the existing org to this new org. Post migration now the client wanted to change the process for product sales to match the new business. We proposed using quote and order management flow to ensure support for on hold, cancellation scenarios which were very prominent during COVID crisis.The web to lead functionality developed to support multiple forms with or without attachments. Co-ordinated with web development team to ensure smooth execution of this functionality. The finance team use Google sheets heavily for reporting purpose they export the Salesforce report data and manually update this data in Google sheet on daily basis which took almost 2 hours per day. Being manual process this was error prone. We suggested a solution to automate this by doing integration with Google sheet. Used service account and JWT flow for this integration. Created a batch and scheduled job to process the data on daily basis and update this data in Google sheet with required data manipulation within Salesforce. Implemented exception handling and error logging mechanism to ensure verification of execution of the job.**Role:** Technical Lead**Contribution / Highlights :** * Gathering high level business requirements & design, functional specifications, responsible for estimation, task assignments.
* Implemented **Google Sheet** Integration with Salesforce using **REST** APIs.
* Involved in identifying, planning and implementing new Salesforce.com features and functions (new screens, workflow, force.com objects, apex code) to meet business requirements.
* Used the VS Code for development and code promotion.
* Developed/Reviewed various Custom Objects, Tabs, Entity-Relationship data model, validation rules, Components and Visual Force Pages.
* Developed/Reviewed several **Triggers**, **Apex Classes** and **Visual force Pages** as a part of an application development.
* Created/Reviewed page layouts, search layouts to organize fields, custom links, related lists and other components on record detail pages and edit pages.
* Created/ Reviewed workflow rules and defined related tasks, time triggered tasks, email alerts, field updates to implement business logic.
* Perform code reviews, coach and mentor Salesforce developers using **Apex PMD.**
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| **Project:** Document & Contract Management  |
| **Client:** TravelClick, USA |
| **Technologies:** Salesforce.com - Sales Cloud. AppExchange – Conga Composer, eSertifi |
| TravelClick as part of their BCR (Business Capability Review) Programmed intends to improve on their current IT systems with the solutions by replacing, upgrading or enhancing the current systems. Cybage has completed a diagnostic study of the existing CRM systems and identified some gaps and made a set of recommendations. The scope of the project to be performed by Cybage –* Document & Contract Management
* Electronic Signatures.

The **Conga Composer** is a contract management managed package which enables handling data in contracts and gives lots of option to download contract in work of PDF format.**Role:** Technical Lead**Contribution / Highlights :** As a Technical Lead I was actively involved in the below phases of project :* Requirement & Design Phase -
	+ Meetings with key business stack holders.
	+ Prepared BRD (Business requirement Document) & get signoff on BRD.
	+ Prepared FDD (Functional Design Document) & get signoff on FDD.
	+ POC on Conga Composer
* Development Phase -
	+ Meetings with Offshore development team & explain the BRD & FDD.
	+ Create Use Cases based on FDD & assign the use cases to offshore team and take one complex task which requires more customer interaction.
	+ Tracking use case development & Test script and report the project progress to the Manager.
	+ Demo to the key stack holders and take feedback on developed modules.
	+ Preparing reports using report type to get the required data
	+ Automating the contract signing
* UAT & Deployment Phase -
	+ Sandbox readiness – move the changes from Dev Sandbox to UAT sandbox.
	+ Prepared deployment check list
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| **Project:** Zuora CPQ Customization  |
| **Client:** TravelClick, USA |
| **Technologies:** Force.com, Zuora Managed Package, Apex trigger, Batch Class, REST API, Cast Iron, Python script |
| At TravelClick the product selling has always been an evolving process. With the changing world where product are sold in bundles and offers various payment methods, subscription based billing is the way prominent in the industry. TravelClick chose to use Zuora Managed package to be competitive in the market. To start with client created bundled offers. A lot of customization was required to make this work with the TravelClick business process. Starting with product sync to subscription sync. –* Account Management – Created CI orchestration to create 6 accounts in Zuora for each Salesforce account. Separate account for each currency.
* Currency Conversion – In Salesforce created custom object to store the currency conversion rates. On Quote Creation the products are added on opportunity and on top of it currency conversion applied to have the amount on opportunity in USD.
* Business process separation – Added custom fields to the Zuora objects in Salesforce and in Zuora. Those fields are synced using custom field sets to maintain data integrity.
* Offers Product Map – Product handling was major part of this product. The reporting has to be accurate and helpful for forecasting. Developed custom logic which converts the Zuora Quote Rate plans amount to the Salesforce products.
* Document & Contract Management
* Electronic Signatures.
* Amendment/Cancellation on Subscriptions – Used Zuora REST API to send the amendment/cancellation quote using sendtoZbilling API
* Fulfillment Process – Automation done in code to create fulfillment shells based on the offer added on the quote. Streamlined the business flow to maintain multi-property process.
* Multi-property product selling – One of the complex part was dealing multi-property selling. This required heavy customization in Salesforce from adding quote, adding products to contract generation. In overall process this was the pain area in the system. The well thought and designed approach made this possible to support selling multi-property deals.

**Role:** Sr. Technical Lead**Contribution / Highlights :**  As a Technical Lead I was actively involved in the below phases of project :* Requirement & Design Phase -
	+ Meetings with key business stack holders.
	+ Prepared BRD (Business requirement Document) & get signoff on BRD.
	+ Prepared FDD (Functional Design Document) & get signoff on FDD.
	+ POC on Zuora Rest API
* Development Phase -
	+ Meetings with Offshore development team & explain the BRD & FDD.
	+ Create Use Cases based on FDD & assign the use cases to offshore team and take one complex task which requires more customer interaction.
	+ Tracking use case development & Test script and report the project progress to the Manager.
	+ Demo to the key stack holders and take feedback on developed modules in timely manner.
	+ Prepared Configuration Workbook used for deployment phase.
* UAT & Deployment Phase -
	+ Sandbox readiness – move the changes from Dev Sandbox to UAT sandbox.
	+ Prepared deployment check list
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| **Project: C**ost **O**f **L**iving **A**djustment [COLA] |
| **Client:** TravelClick, USA |
| **Technologies:** Force.com, Zuora Managed Package, Apex trigger, Batch Class, REST API, Dataloader  |
|  Renewal business and multi-year contract are common things in TravelClick world. Most of the clients are having long term contract with TravelClick. TravelClick Finance team decided to levy cost of living adjustment on the contract anniversary. Managing these changes manually was very tedious and error prone and needed dedicated resources which is not cost effective. The challenging part was with the Zuora managed package. Any change in the existing subscription has to be made with Amendment only. The standard amendment process had limit of 10 rate plans in one callout. To address this we have to implement custom process using batch to send the charges to Zuora Billing API. This also involved other Zuora API to apply the annual increase YOY from the account/opportunity on the eligible rate plans. This required creating fall back mechanism to support failed record update before the invoice is generated. The batch is scheduled to run 45 days before contract anniversary. **Role:** Technical Lead**Contribution / Highlights :**  As a Technical Specialist & Team Lead I was actively involved in the below phases of project :* Gathering high level business requirements & design, functional specifications, responsible for estimation, task assignments.
* Responsible for all activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for data accuracy.
* Responsible for deployment to production including management of deployment by preparing check list, change set and go-live release schedule.
* Implementing solution using combination of Salesforce configuration, customization
* Developing complex web service, Apex Trigger, Batch Class, Scheduler.
* Analysis of requirements and impact analysis.
* Providing Solutions to the issues identified in Production and testing phase.
* Received client appreciations for the projects.
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| **Project:** Setup Fee / Upfront Fee Handling |
| **Client:** TravelClick, USA |
| **Technologies:**  Salesforce CRM, APEX, Visualforce, Force.com IDE  |
|  The business had two flows i.e. Bundle and non-bundle products. The setup fee was applied for Non-Bundles products only. With growing business and market trend business wanted setup fee to be applied on bundled products as well. The bundled product had monthly billing and contract anniversary it used to get the YOY applied. This had a huge impact on existing process, the setup fees to be applied only on first year of the contract. Renewal and amendment process should exclude passing setup fees. **Role:** Sr. Technical Lead**Contribution / Highlights :** * Involved in designing, developing and data modeling of the application.
* Explain tasks to onsite and offshore teams and verify after completion.
* Deploy using Force.com IDE for sandbox to production environments.
* Code review and Integration of different modules
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| **Project:** Progress to Goal [P2G] |
| **Client:** TravelClick, USA |
| **Technologies:** Force.com, Visualforce, Apex programming, Apex REST API, Triggers, HTML, JQuery, CSS  |
|  Main objective of the project is to set Goals for all the sales reps of the Organization for various products every year and all the sales reps need to achieve their respective goals by gaining the opportunities. Reports are created to show where the salespeople stand. All the Salespeople of the organization have different Opportunities which they would gain when they sell the various products of the organization. I have developed a rules engine which would calculate the Sales credit amount for every sales representative based on different product. Extended the sales force to create custom reports using Visual Force pages, Apex Classes and JQuery. Also automated the sales calculation process by using triggers and Batches. Different Modules within the project: **Rules Engine**, Bonus Calculation, **Sales credit Calculation**, Progress to Goal Reporting, User Hierarchy, **Goal Management**, Prior Period Cut-off etc.**Role:** Technical Lead**Contribution / Highlights :** * Requirement Mapping, R&D for possible solution, Design Solution.
* Design whole complex framework, generic and flexible to adopt new changes
* Complex UI using CSS, JQuery and Java script.
* Implemented Batch Processes, Scheduler and real time syncing for processing and cleaning data.
* Responsible for Code review, unit testing and finalize deployment plans.
* Manage issue tracker, analyze and Identify bugs and Change requests and take actions accordingly**.**
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| **Project:** Sabre Weekend Spotlight – Media Product with Inventory |
| **Industry:** Business to Business(B2B) |
| **Geography:** USA |
| **Technologies:** Salesforce.com CRM, Visualforce, Apex programming, Rest API, Visual WF, Process plugin |
|  Media product implemented inventory management. For existing contract with media product if salesperson want to sell inventoried products. Used process builder and visual workflow. Integrated the logic with quote flow. Due to use of VWF it made easy to reuse it from various starting points to enter the inventory i.e. from quote, Opportunity and Account etc. It made effective implementation with the help of process builder to auto launch the VWF**Role:** Technical Lead**Contribution:*** Close interaction with onsite business analyst.
* Mapped functional requirements to the Salesforce.com CRM business processes/functionalities.
* Analyze requirement in meetings, prepare task list, project plan and communicate.
* Explain tasks to team members and taking daily status meeting with team members.
* Efficiently used Apex Classes, Visual Force pages, triggers, workflows and approval processes to develop complex requirements of the customer.
* Designing, developing and data modeling of the application.
* Prepared High level and technical documents.
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| **Project:** Travel port Featured Property |
| **Industry:** Business to Business(B2B) |
| **Geography:** USA |
| **Technologies:** Salesforce CRM, Apex Class, Triggers, Heroku, Postgress, Rest API, Scheduler  |
|  The current process for selling media product was manual. The inventory for product is maintained by the GDS outside TravelClick. Travel port houses inventory for Galileo and world span products. They have their web service over share point which gives details of the market status for a property. In this project we have used **NTLM** authentication for invoking this web service to get the inventory availability for the properties. Another web service was to send the **on boarding xml** request to travel port. For the onboarding which was using basic authentication we used the named credentials. With the help of these two web service we made it successful to communicate from Travel click to Travel port.  The real problem started when the web service which gave inventory details went offline and instead client used to upload inventory in CVS file every night. Getting the entire CSV in salesforce was challenge as we were already running over the storage usage. Finally we provided solution to use heroku and store the csv file data using php/curl script in postgress and access using external objects in salesforce. |

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| **Project:** Legacy firm contract management |
| **Industry:** Legacy Firm **Client**: Cosentium, USA |
| **Geography:** USA |
| **Technologies:** CakePHP, jQuery, HTML, Apache 2.2.24, PHP 5.3.26, MySql 5.6.12, Amazon S3, Amazon EBS, Amazon EC2 |
|  This project is to automate the contact management. Whenever there is any deal between the customers there are various people involved in the process till the deal is finalized. In order to have better tracking of the deal progress and better visibility and control over the entire flow/cycle, this system is automated. Different Modules within the project: Creating Deal, Assigning Roles, Role Permission’s, Deal review and tracking, storing the files on the Amazon S3.**Role:** System Analyst / Team Lead**Contributions:*** Involved in assisting teammates in coding and resolving the bugs
* Involved in Requirement analysis
* Involved in Creating Design documents (Technical Specifications)
* Taking end to end responsibility of the deliverables.
* Handling Client communications.
* Mentoring team members in resolving the issues related to the project.
* Worked as Quality Lead (maintaining Process within team).
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| **Project:** Advertiser Publisher Management |
| **Industry:** Affiliate Marketing and Internet Advertising **Client:** DirectTrack**,** Digital River, USA |
| **Geography:** USA |
| **Technologies:** PHP5, Xajax, XTemplate, jQuery, Ajax, HTML, Symfony for REST API’s, CodeIgnitor, Unix Shell Scripting, CURL |
| **Other Tools:** Zend Studio 5.5, SqlYog, WinSCP, Putty, MS - VISIO, CVS, GIT, WinMERGE, HP – QC (Bug Tracker), SRMS (Release Management System), ERAID, SAP portal (System For creating and assigning Bug tickets), JMeter |
| **Description:** Digital River is one of the key players in internet advertising industry. DirectTrack is widely recognized as one of the most versatile and trusted tracking platforms in the affiliate marketing industry. It has been translated into 8 different languages. Admin can handle affiliates and advertisers, he /she can configure appearance, i.e. if translation upgrade is enabled for admin then he / she can configure website and email in any language. Advertiser can create campaigns and creative to promote the product. Affiliates can publish the ads on their websites. Advertisers pay admin to display their advertisements and affiliate get paid by admin to display the ads. There can be different types of campaigns and creative. Different Modules within the project: Cross-Publication, Lead Management, Currency Conversion, Tracking Enhancement, Data feed Management etc.It provides extensive reports (breakdown reports and CSV) to affiliate, admin and advertiser.**Role:** Software Developer/ Team Lead**Responsibilities:*** Involved in assisting teammates in coding part of enhancement projects and resolving the bug tickets in DirectTrack
* Involved in Requirement analysis
* Involved in Creating Design documents (Technical Specifications)
* Taking end to end responsibility of the deliverables.
* Handling Client communications.
* Mentoring team members in resolving the issues related to the project
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# Academic Background

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| **Degree** |  **College/University**  | **Percentage/Avg** |
| DAC | C-DAC,ACTS Pune | 63.68% |
| BE | PES, B.A.M.U. Aurangabad (Maharashtra) | 69.67% |
| HSC | B.S.S.J.C. , Aurangabad Board | 74.67% |
| SSC | B.S.V. , Aurangabad Board | 68.93% |

# Personal Information

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