**XENIA ANGEVIN**

LLB (Hons) | PgDip (ADR) | MBA | MRes (2021) | MSc Psy (2021)

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# **SELF-EMPLOYED CAREER: PROFESSIONAL COACHING AND MENTORING:**

2019 - to date: **Faculty Member, Oxford Negotiation, Oxford Said Business School**

2018 - to date: **MBA Coach / Lead MBA Coach**, **Business Education and Development Ltd**. Lead Coach at IE Madrid, ESADE Business School Barcelona, EM Lyon Business School, Grenoble École de Management, Vlerick Business School Brussels and Ghent, SDA Bocconi Milan.

2019 - to date: **Personal Coach for cross-cultural transitions, Mandarin Consulting**

2019 - to date: **Faculty Member, Leadershape** Ltd

# **CORPORATE CAREER:**

2014 – Sept 2019: **Head of Research and Government Liaison/ Deputy Head of Policy**

**The Royal Household of The Queen Elizabeth II, Buckingham Palace**

Managed teams supporting The Queen’s role as a Head of State across 16 Commonwealth Realms:

* Supported Her Majesty’s role as a Head of the Commonwealth. Facilitated Royal principals’ engagement in The Commonwealth Heads of Government biennial summit.
* Organised formal meetings and conferences with Heads of European Royal Households.
* Liaised with FCO on international and diplomatic affairs. Provided policy advice on overseas Royal visits in support of Her Majesty's UK Government’s objectives.
* Advised on public & constitutional law and public policy to Royal principals. Represented Royal interests in Courts of law; liaised with Government Legal Service and senior advocates.
* Advised on lifetime Royal events and future constitutional transitions to the Royal Households of TRHs Prince of Wales and Prince William.

2008 – 2014: **Legal and Business Affairs Manager/ Business Manager, BBC News**

Managed Legal and Business aspects of international operations across 30 bureaux:

* Acted as lead negotiator on commercial, regulatory, legal, intra-BBC group and cooperation matters reporting to the BBC Global News Board and BBC Trust.
* Represented BBC in Afghanistan, Syria, Israel, West Bank, Gaza, Egypt, Jordan, Lebanon, Turkey, Brazil, Russia, EU, USA, Canada, India, China, Singapore, South Africa.
* Set up and managed project teams overseas.
* Established numerous partnerships with overseas broadcasters and telecoms companies.

2006 – 2008: **Commercial Manager**, **BBC Operations**

Commercial post reporting to Legal and Finance Management directors:

* Managed BBC’s contractual relations with strategic management consultancies, including negotiating commercial elements of framework agreements and call-off contracts.
* Took part in major procurement exercises to assess commercial feasibility of contractors’ bids for professional services. Assessed over 100 pitches from market leaders.

2006: **Contracts Representative**, **Bloomberg LLP, London**

Contracts post at the financial, software, data, and media company founded by Michael Bloomberg:

* Assisted UK, US and Japan Sales teams with commercial and contractual side of sales.
* Developed new business with Emerging Markets teams.

2004 – 2006: **Client Services Representative**, **Russia and CIS, Christie’s UK & Europe**

Represented Christie’s in Russia and CIS:

* Developed and managed relationships with clients in the region.
* Led bids on behalf of specialist departments to gain business vis-à-vis Sotheby’s.
* Developed partnerships within real estate, private banking and wealth management.

#  **EDUCATION:**

2020 – to date: **MSc Psychology (conversion)**/ University of East London

2017 – to date: **MRes in Social Science Research**/ Birkbeck, University of London

Training in doctoral-level research techniques alongside courses in social and behavioural sciences.

2012 – 2015: **MBA, International Management** / Royal Holloway, University of London

Specialisms in Cooperation Strategy, Leadership in organisations and International HR Management**.**

2008 – 2009: **PGDip in** **International Mediation** / Queen Mary, University of London

Specialisms in Multi-party & cross-cultural negotiation and Labour disputes.

2001 – 2004: **Bachelor of Laws** (LLB Honours)/ Holborn College, University of London

With specialism in Public international law and Commercial law.

# **VOLUNTEERING:**

2019 – to date:**European Mentoring and Coaching Council**, Diversity & Inclusion Work Group

2015 – 2017: **Coach and mentor,** [Ahead Partnership](http://www.aheadpartnership.org.uk/) / Westminster City School

2017 – 2019: **Scholarships, Bursaries & Awards Panel Member,** University of London

# **SELECTED FELLOWSHIPS AND SCHOLARSHIPS:**

**Scholarship Recipient, University of East London**

**Special Funding Recipient, Research, The Royal Household, Buckingham Palace**

**Fellow (Mediation), Chartered Institute of Arbitration (CIArb), 2008**

“Achieving Fellowship demonstrates an outstanding commitment to achieving the highest levels of knowledge, skills, and behaviour” “reserved for very competent and very experienced.” (CIArb)

**Fellow, Westminster Abbey Institute, 2018**

Westminster Abbey Instituteworks to revitalise moral and spiritual values in public life.

**Tsinghua University/ London School of Economics Scholarship, Beijing, 2016**

The programme included study period in China and field trips to Gansu, Hebei, Shanxi, Shaanxi, Henan, Shandong, Jiangsu, Anhui, Zhejiang, Shanghai, Hunan, Chongqing, Sichuan and Yunnan.