

Lokesh Tewari

Salesforce Developer

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Objective

To work with an organization which gives the opportunity to gain knowledge and provides a platform to innovate, learn technologies and execute different responsibilities, while significantly contributing to the business needs of the organization.

Technical Skills

Skills	Salesforce CRM, Apex Language, Lightning Web Component, Aura Component, Apex Triggers, Apex Sharing, Apex Scheduler, Batch Apex, Queueable Apex, Future Method, Salesforce Integration with Xero, Salesforce Integration with AWS, Salesforce CPQ, Process Builder, Approval Process, Workflow Rules, Conversion of Flow to Apex, Data Loader, Migration, Flows, Workbench, PeopleSoft Campus Module, Basics of Visual Force, JavaScript, CSS, Trigger, PeopleSoft Campus, C++, HTML, Process Builder.
Tools	Data Loader, Visual Studio Code, Workbench, MS-Word, Libre Office writer, Kingsoft Office, Hands on experience Atlassian Jira and Trello.

Work Experience

- Achievement driven professional with an experience of more 4 years in Salesforce Development & Administration. Also, in Oracle PeopleSoft Campus module.
- Designing and implementing solutions (using industry standard best practices) with functions in the organization that utilize and access Salesforce.com.
- Interaction and requirement gathering from Client working on Business requirement document along with its development, testing and migration.
- Designing Candidate Manager Page by using Lightning Web Component for Package available in App Exchange.
- Establishing Salesforce integration with AWS using Lightning Web Component and Apex.
- Establishing Salesforce integration with Xero using Aura Component and Apex.
- Apex Sharing for Users and Group of users with Lead and Opportunity records based on custom criteria to eliminate Salesforce limit of sharing rules.
- Customizing Amend Asset Process Using Aura Component and Apex of Salesforce CPQ to eliminate Package limit for DML operations.
- Group Billing for Deposit, Progress and Final in Salesforce CPQ using Aura Component along with its Xero Integration for creating Invoices and Manual Journals.
- Managing project status, Progress and its releases and migration in Atlassian Jira and Trello both.

- Creating Test Script for the user as a reference for their UAT.
- Administering and maintaining Salesforce implementation for 700+ licenses.
- Customization in Non-Profit cloud in Salesforce using Apex.
- Deployment using Change Sets and Packages.
- Apex trigger to implementing Standard functionality of Conversion of Lead into Account, Opportunity and Contact in Force.com platform.
- Proficiency in SFDC Administrative Task like creating new Profile, Roles, Users, Page Layout Email Services, Approvals, Workflows, Process Builder, Flows, Position Validation rules, Triggers, Task and actions, Permission set, Creation of Sandbox, Deployment.
- Defined Lookup and master-detail relationships on the objects created junction object to establish connectivity among objects.
- Experienced with migration of data from excel to SFDC through apex Data loader to import, export and update the data.
- Experienced in Requirement gathering, Technical Design, Development as per the Client/Company's requirement and creation of Functional Document for PeopleSoft Campus.
- Developed design document for data loader-based integration.
- Manage instance to ensure data integrity.
- Real time support for the client.
- Proficiency in Oracle PeopleSoft Campus Administrative task like Creating Profile, Roles, User, providing access to that profile giving access as per the Instructor Type.
- Provide high quality support via both ticket and email system.
- Expertise in process problems for taking corrective action with key focus on Teamwork, Self-improvement and Client/Company's standard.
- Principal Functional Consultant of SRDT for the customized ERP.
- Strong analytical, problem solving and organizational abilities, possess a flexible and detailed oriented attitude.
- Excellent communication and inter-personal skills, accustomed to working in both large and small team environments.

Project Description



Resonant Cloud Solutions | Salesforce Developer | 2021 - Present



Monika (Billing CPQ)

- Formulate best practice for performance enhancement and application development, including testing, integration and software deployment.
- Aura Component and its Controller class for Deposit Group Billing on Parent Account record page which shows all its child Account related Opportunities with its integration with Xero to create Invoices based on the Deposit Percent enter by the client along.
- Customizing Standard CPQ Amend Asset process to avoid hitting CPQ limits for DML Operation which Includes creation of Aura component for Asset Bundle selection and doing Amendment based the selection to create Amendment Opportunity, Quote, Quote Line Groups and Quote Lines by creating apex controller and batch classes.

- Aura Component and its Controller class for Progress Group Billing on Parent Account record page which shows all its child Account related Opportunities with its integration with Xero to create Invoices based on the Progress Percent enter by the client.
- Aura Component its Controller class for Final Group Billing on Parent Account record page which shows all its child Account related Opportunities with its integration with Xero to create Invoices.
- Creating Custom Buttons/Links by creating Components along with writing Triggers and Apex Classes for avoiding CPQ Limit.
- Converting Flow into Trigger for Ordering Quote, creating custom Objects, Fields, Custom Labels and Custom Setting.
- Writing more than 30 test classes.
- Deployment from Sandbox to Production with proper maintaining Deployment Tracker along with real time support to the client with a Test script for their reference.
- Manage instance to ensure data integrity.



R-ATS (Available in Appexchange)

- Develop, manage and maintain change management documentation to comply with IT change management processes.
- Lightning Web Component for Candidate Manager Page to show list of contacts for particular Campaign along with its inline editing to change its Status, Sub Status, write some note and download CV for particular Contact.
- Lightning Web Component to insert a file and make its Integration with Amazon Web Services and to store that file and get the File path as a response and store its path details in Salesforce custom Object.
- Worked on Apex classes as a controller classes for Lightning Web Component.
- Designed and maintain end-to-end integration between product go-to market applications.
- Remained current on industry trends and recommended solutions beyond Salesforce to meet business needs.
- Creation of Custom Object its fields which include Formula and Roll-up Summary fields.
- Worked on Test Classes and done its Unit Testing.

BIZCAP

BizCap - Small Business Loans

- Requirement gathering from the client and providing solution with salesforce best practice.
- Apex sharing for users and Group of users of custom sharing criteria with Lead records having same Lead Source value to eliminate Salesforce limit of sharing rules.
- Worked on writing Trigger and its helper class.
- Creation of custom objects, fields which include Look-up fields and Master detail relationship.
- Apex sharing for users and Group of users of custom sharing criteria with Opportunity records having same Lead Source value to eliminate Salesforce limit of sharing rules.
- Deployment from Sandbox to Production using different deployment tools..
- Performing hands-on software development and testing.
- Work with Manager to provide scope and timelines.
- Worked on Record Types, Page Layouts, Reports and Dashboard.



DRIVA – Your perfect loan match in minutes

- Work directly with Business POC's and independently perform development, testing, implementation and documentation relates to the SalesForce.com development.
- Worked on Aura Component for uploading file in Account object by using drag and drop functionality.
- Implemented out of box functionality for customer portal along with customizations.
- Developed and built solutions on force.com platform using OOB features, Visualforce, LWC, Apex, Aura Component.
- Implemented various rules, workflows, triggers, controller as per the business requirement.
- Used sandbox for testing and migrated the code to the deployment instance after testing.
- Implementing various Profiles and Layouts.



Nikon

- Provide global day-to-day end-user support (including system configuration, complex formulas and system maintenance) and assist users with proactive best practices to enhance and increase their knowledge of Salesforce.com
- Worked on Aura component to capture Campaign record as per the client requirement.
- Worked on Aura Component for Account Object as per the customer requirement.
- Experience to respond to production support request and troubleshoot issues.
- Maintain user roles and profiles, security settings, access settings etc. (User Profiles, Role Hierarchy, Sharing Rules and Security)
- Provide support for project execution involving new solution if required.
- Provide recommendations on how to improve our Salesforce operational platform.



Safexpress Pvt. Ltd. | Salesforce Developer | 2020 - 2021

- Develops work plans or reviews other work plan timelines and manages workflows to meet project timeframes on Jira.
- Partnered with business analysts to understand requirements and provide scalable solutions in alignment with business technology strategy and architecture
- Provide technical assistance and end user troubleshooting for bug fixes, enhancements.
- Experience integrating the 3rd party Apps with Salesforce.
- Perform data integrity and manipulation tasks such as merging duplicate records and establishing proper ownership of existing accounts and contacts in accordance with sales territories.
- Experience integrating Salesforce.com with other applications via real-time, batch, synchronous / asynchronous processes.
- Converting Lead into Account, Contact and opportunity by using apex trigger and helper class in Force.com platform.
- Worked on Aura components, modal pop-up pages for their journey/travel module.
- Serve as the administrator for the support of 700+ users.

- Establish and implement best practices with regards to system maintenance, configuration, development, testing, data integrity, etc.
- Escalate process change requests, system enhancement or any other related requests through relevant mechanisms for approval prioritization
- Worked on sales cloud module such as web-to-lead, auto-response rule on standard objects like account, contact and campaign.
- Developed and configured various custom reports and report folders for different users' profiles based on the need in the organization
- Worked on creating new Profile, Roles, Users, Page Layout Email Services, Approvals, Workflows, Process Builder, Flows, Position Validation rules, Triggers, Task and actions, Permission set, Creation of Sandbox, Deployment.
- Worked on Dynamic Dashboard along with reports.
- Make recommendations for enhancements and modifications to improve system performance, efficiency, internal business process, and reporting
- Work Closely with Team Lead or Project Manager to develop solution in accordance to the system design.



Ashoka University

- Assist in developing and maintaining documentation on processes, policies, application configuration, and help related materials
- Mass data migration using by using different migration tools.
- Provide great customer support for the Salesforce platform.
- Worked on Apex Classes, Triggers, Lightning Pages, Process Builder, Workflows and Approval Process.
- Responsible for ongoing system functionality, maintenance, accessibility and updates.
- Worked on providing Global action for custom object.
- Resolve technical issue through debugging, research and investigation.
- Worked on Wave Analytic including Dynamic Dashboard.



SRDT Pvt. Ltd. | Salesforce Developer and Administrator | 2019 - 2020

- Interaction with the client for understanding their requirements and then providing the effective solution design.
- Created new custom Objects, assigned fields, designed page layouts, applying validation rules, custom tabs components
- Worked on customizing different aspect of Case Management and Knowledge Management
- Worked on providing Roles, Permission sets.
- Experienced on Apex classes, Trigger and Test Classes.
- Worked on Sales Cloud along with its customization.
- Worked on Dataloader, Workbench and Import Wizard for Data Management.



Shri Ramswaroop Memorial College of MGT & ENG | Oracle PeopleSoft Campus

- Created Functional Document as per the client requirement for the custom pages and field.
- Deploying the changes from Production environment, Implement Promotion Policy for the students, Student Financial.
- Worked on various modules of Peoplesoft Campus Solutions like Student Records, Student Financials, Gradebook, and Campus Community.
- Worked on Oracle Business Intelligence Enterprise Edition for the student feedback data
- Worked on Curriculum Management, Leisure reports.
- Worked on testing of APK for the mobile campus with different test case scenarios.



Shri Ramswaroop Memorial University | Oracle PeopleSoft Campus

- Gather user requirements and support application design discussion and documentation.
- Creation of new profiles, User account and Role hierarchy.
- Creation of FLC report and maintain dashboard.
- Expertise in Student Records, Student Financial modules, Campus Community, and Curriculum Management.

Educational Qualification and Relevant Courses

- Bachelor of Technology (**Information Technology**) From G.L.Bajaj Greater Noida.
- Higher Secondary Education from K.V Aliganj Lucknow with 62%.
- Matriculation from K.V Aliganj Lucknow with 67%.
- Summer Internship from Microsoft.
- Winner of Bournvita quiz Contest.

Personal Details

Name : Lokesh Tewari
Father's Name : Rajendra Kumar Tewari
Marital Status : Single
Nationality : Indian
Language Known : English, Hindi

Date:

Place:

Signature

(Lokesh Tewari)