

Shashank Mehra

Techno - Functional Consultant

Seasoned Techno - Functional Consultant with offering 3.5+ years of industry experience. Expertise on Salesforce and Apttus QTC Solutions like CPQ, CLM, Billing and X-Author on Salesforce Platform. Proficiency in working on complex enterprise customer implementations with various end to end responsibilities. Projects Experience from Pharma Health Care, Finance, Sales & Marketing, Information Management and Educational Industries around the globe.



Work History

**2020-09 -
Current**

Business Analyst

Apttus + Conga (Formerly Apttus), Ahmedabad

- Requirements Gathering from various business stakeholders.
- Analyzing/Documenting Requirements and Designing Solutions as per Salesforce - Apttus best practices.
- Creating user stories for Developers/Configuration engineers and leading build cycle.
- Configure / Customize as per the project need.
- SIT/UAT Phase planning and support.

**2019-09 -
2020-08**

Developer

Apttus Software Pvt. Ltd., Ahmedabad

Design, Configuration and Customization of Apttus Solutions as per best practices on Salesforce. Technical Design, Integrations, Code Reviews, Deployments planning and SIT/UAT Support etc

**2017-06 -
2019-08**

Associate Consultant

Apttus Software Pvt. Ltd., Ahmedabad

- Implementation of CLM (Contract Life Cycle Management) & CPQ (Configure Price Quote) solutions for Enterprise Customers.
- APEX, SOQL, Visual Force Pages, Controllers, Triggers, Security Control, Deployments, Data Migration and X-Author Templates.



Contact

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Software

APEX, SOQL, VF, Lightning etc.

Soap & Rest API's

Apttus API's & Callbacks
Workflows, Process Builder & Flows etc.

Security Controls

Deployments & Data Migration

BitBucket / GIT

Apttus X-Author

JIRA & Confluence



Education

2013-07 -
2017-04

B.Tech: Electrical Engineering Minor in Computer Science

Indian Institute Of Technology - Gandhinagar



Accomplishments

- Quarterly Award Winner in Apttus for performing exceptionally well in project.
- Onsite Exposure with US and Australia based customers.
- US B1 Visa Holder.
- Salesforce Trailhead - <https://trailblazer.me/id/shashankmehra>



Skills

Salesforce Expertise
Apttus QTC Expertise
Strong Client Facing skills
Sound Technical Skills
SFDC Best Practices
Quality Deliverables



Certifications

Apttus QTC
Apttus CLM 201
Apttus CPQ 201, 202 and
401