

# Anshu Bansal

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Contact: +91- 9463797099

## CAREER OBJECTIVE

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Resourceful Salesforce CPQ Developer with good knowledge of SFDC ecosystem. Looking forward to associating myself with an organization that would provide me an exciting and challenging environment blended with value creation opportunities.

## PROFESSIONAL SUMMARY

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- 5 Years of professional experience in IT industry, 3 years of experience in Salesforce CPQ platform and SFDC Administrator.
- Worked with native Salesforce Quote to Cash functionalities such as Opportunities, Product Configurations, Product Rules, Pricing Rules and Methods, Discounts, Subscription, Quotes and Contracts.
- Good knowledge of security at object, field, and record level for different users at different levels of organization. Created various profiles and configured Permission sets based on the Organizational hierarchy.
- Worked on analyzing business requirements, entity relationships and converting to salesforce custom Objects, lookup and master-detail relationships.
- Worked on various Salesforce.com standard objects link Accounts, Contacts, Opportunities, Leads, Cases, Reports and Dashboards.
- Worked with Data loader and Workbench for loading the data into salesforce.com, related to standard objects and custom objects.
- Complete understanding of AGILE framework (SCRUM) including product backlog grooming, story estimation, prioritization, etc.
- Experience in working with multiple vendors and geographically distributed teams.

## CERTIFICATIONS AND AWARDS

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- Certified Salesforce Administrator
- Won OATI Best Performance Award for quarter ending December.

## EXPERIENCE

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- **Aug 2020 - Till date:** Working in OATI as **Salesforce CPQ Developer**
- **June 2018 - July 2020:** Worked in OATI as a Software Developer in web-CTRM (Commodity Trading and Risk Management)

## TECHNICAL SKILLS

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- Languages : SOQL, SQL, C#
- Frameworks : Salesforce Lightning
- Web Technologies : HTML, CSS
- Packages : Salesforce CPQ
- Others : OOPS Concepts

## PROJECT PROFILE

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### Project#2

**Client Name** : T-Mobile

**Technology** : Salesforce

**Package** : Salesforce CPQ

**Period** : Aug 2020 – Till date

**Description** : T-Mobile US provides wireless voice, messaging, and data services in the United States mainland including Alaska, Hawaii, Puerto Rico and the U.S. Virgin Islands under the T-Mobile and Metro by T-Mobile brands. The company operates the second largest wireless network in the U.S. market with over 95 million customers and annual revenues of \$32 billion.

### **Roles & responsibilities:**

- Worked on Salesforce CPQ for various T-Mobile plans like Adaptive Mobility and Corporate Mobile Plus etc.
- Ensuring all the Plans and Third-Party devices are configured as expected in the Salesforce CPQ.
- Working knowledge of product configuration, product/pricing rules, defining product bundle structure, options, and features.
- Worked on Salesforce CPQ pricing using Block, Percent of Total, Optional, Price rules and User Discounts.
- Worked on administrative tasks: like Creating Roles, Profiles and Users, User Interface, Tabs, Custom fields, Custom objects, etc.
- Data Migration using data loader and workbench.
- Responsible for following up on the complete user stories for the Sprint and reporting the status and giving the Demos to the client.
- Responsible for mentoring other team members, and involved in the deployment activities, involved in providing the technical solutions.
- Involved in delivering the fixes raised in production environment in defined time.
- Provided day-to-day end user support with best practices to improve and increase Salesforce knowledge.
- Focus on reusability and creating reusable components.
- Worked on field dependency, Validation Rules, Data security using different levels of access, page layouts.

## **Project#1**

**Client Name** : EKIN, MHEB, GPM

**Technology** : C#, SQL, Extension JS

**Period** : June 2018 – July 2020

**Description** : It is a tool for trading with different commodities, and designed to provide traders granular control on their forward exposure which enables them to trade with Physical, Future, Swap and Option Commodities. It also has the ability to help in Financial Trading, Risk Management and Settlements.

### **Roles & responsibilities:**

- Communicating with clients and stakeholders for problem resolution, requirement gathering, analysis and design.
- Developing custom menus, customizing product menu, fulfilling client's requirement according to their business needs.
- System testing, Integration testing and user acceptance testing on staging environment once the code deployed and validates the result at module level.
- Debugging and resolving high impact production issues, which have high priority for our client.

## **EDUCATIONAL BACKGROUND**

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- Completed B. Tech in Computer Science & Engineering, from Chitkara University, with 7.1 CGPA
- Intermediate (12<sup>th</sup>/ XII) from GMSSS 35-D Chandigarh (CBSE Board) with 80.2%
- Matriculation (10<sup>th</sup>/X) from Gem Public Sr. Sec. School, Mohali (CBSE Board) with 9.4 CGPA

## **DECLARATION**

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- I hereby declare that the details and information given in my resume are complete and true to the best of my knowledge.

Anshu Bansal