# Shradha Bansal

Salesforce Consultant

## **SUMMARY**

**4X** Certified Salesforce Technical Lead with **8.9** years' experience as below:

• Work with business stakeholders to understand their business processes, prioritize information needs and translate business requirements into systems solutions.

• Work with clients and end-users to gather, understand, and define business requirements.

• Document As-Is business processes, business requirements, and solution designs for Salesforce platform.

• Work collaboratively with internal team members to design a solution that will meet the customer's business requirements. Configure Sales Cloud, Service Cloud, communities.

• Provides feasibility analysis of solutions on the SFDC platform

• Works like solution design of business requirements and works with software engineers and architects to prioritize business requirements

- Drives effort estimation or story pointing of business requirements
- Supports formal validation with scrum-team and business testers
- Provides support on issues during Sprint and validation cycles
- Helps in backlog grooming sessions along with Product Owner
- Provides support to scrum-master on Sprint Planning.
- Provides support to development team and testers on technical solutions
- Works with external groups including integration and deployment teams on technical issues; data mapping and solution delivery
- Attends all scrum events as required or needed

Supports and strengthens technical knowledge base across the Salesforce program

Experience in working across various Salesforce.com platforms covering Sales Cloud, Service Cloud, Community Cloud, & AppExchange Applications.

Volunteering as Salesforce Community User Group Leader.

## WORK EXPERIENCE

Astrea It Services – Manager Noida, India - [Dec 2014 to Present]

**Infosys** - System Engineer Mysore, Bangalore, India - [Sep 2013 to Dec 2014]

Astrea It Services – Salesforce Developer Noida, India - [June 2013 to Sep 2013]

# **SKILLS**

- Apex
- Visualforce
- Lightning
- Integrations
- DevOps
- Visual Studio
- Workbench
- LWC

#### **TECHNICAL EXPERTISE**

- Sales Cloud Agile
- Service Cloud
- Hybrid • Waterfall
- Cloud Appexchange

• Community

#### CERTIFICATIONS

- Salesforce Certified Sales **Cloud Consultant**
- Salesforce Certified Platform Developer I
- Salesforce Certified Platform App Builder
- Salesforce Certified • Administrator

**INDUSTRY SECTORS** 

- Finance
- Insurance
- Field Service
- Manufacturing

**METHODOLOGIES** 

Healthcare

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# **RELEVANT EXPERIENCE**

#### Worked as Salesforce Consultant for **Pepsico**– Europe

This project was to provide a product for integration between different BUs using pepsico Salesforce platform.

- Working as a Salesforce Consultant on pepsico project
- Designing web services as part of a product for loyalty management with different use cases for different BUs
- Managing the sprint tasks in Jira
- Managing CICD deployments with bitbucket
- Attending ceremonies and drive calls

#### Worked as a Tech lead for a Japanese Hotel app – Japan

#### **Description:**

The project is an enhancement for a product designed and sold to the hotel industry in Japan.

#### Role & Responsibility:

- Leading implementation for the integration with Payment system Smaregi for adding details of any cash payments, getting details of orders and creating records in salesforce.
- Developing Apex Triggers/Classes.

#### My Stadia Community as a Senior Developer

#### **Description:**

The project is an enhancement of a community set up for Planter to apply for a new church.

#### **Role & Responsibility:**

- Worked closely with clients for requirement gathering and estimation.
- Worked on Designing the flow and implementing it through communities as a lead for a team of 4 people.
- Daily communication through Management tool Asana with the client.
- Developing Apex Triggers/Classes, visualforce pages.

Kid Power Visualforce site as Senior Developer(Unicef)

The project is to provide a portal for the schools in the USA for applying for the Kit under Kid Power program by Unicef.

- Worked closely with clients for requirement gathering and estimation.
- Worked on Designing the flow and implementing it through Visualforce site as a lead of a team of 3 people.
- Developing Apex Triggers/Classes, visualforce pages.
- Used Lightning Design system to create responsive pages.

**Product: Dolly Cloning App Appexchange** 

This product in salesforce is to provide a feature to admins to quickly clone metadata.

- Responsible for designing the architecture of the app.
- Use of metadata API for creation of objects and fields.
- Developing Apex Classes, Visualforce Pages.
- Responsible for creating the Test Methods to provide maximum coverage.

Product: Mogli SMS (SMS Application) on Appexchange

• Intelligent SMS used to rapidly scale a solution for intuitive and easy to use exchanges

- Complex interactions can be easily managed through SMS queries.
- It has Capability of doing Business Processes through SMS.
- Sales, Support and Satisfaction records are automatically created and tracked from a simple SMS thread
- Mogli SMS integrates with Twilio, Telerivet and other SMS providers
- https://appexchange.salesforce.com/appxListingDetail?listingId=a0N3A00000DqCytUAF

# **EDUCATION**

- Mtech- CS (2011-2013) 8.2 CGPA
- B.Tech IT (2007-2011) 75.6%
- XII (2007) 84%
- X (2005) 87%

## DECLARATION

I hereby declare that information is true and is correct to the best of my knowledge.

Date:

SHRADHA BANSAL

PLACE: