



RONAK JAJPURA

Professional Summary:

- 6+ Years Total experience in IT industry including 3.9 years of Experience in **Salesforce** Configuration and custom development and 2.1 years in **Web UI Development**.
- 3 Years of experience in **Salesforce CPQ**, and **Advance Approval** manage package implementation.
- Got onsite opportunity to **Japan** and have experience of working with Japanese clients.
- Good at implementing **Price Rules, Lookup Queries, Price Conditions, Price Actions** and Quote Configurator Plugin (**QCP**).
- Good knowledge of **Approval Chain, Approval Rules, Approval Conditions, Approval Variables** and **Approvals** objects in Advance Approval Manage Package.
- Worked on implementing **Product Rules, Option Constraints, configurable bundle, Contracted Price** and **Custom Actions**.
- Worked on **Import Format, Import Columns** and **Search Filters**.
- Basic Knowledge of Salesforce CPQ Guided Selling, Quote Templates and subscription Products.
- Experience on Implementing **Workflow rules, Process Builder, Email templates, Email alerts**.
- Worked on Sharing Settings OWD, Criteria Based Sharing Rules, Owner Based Sharing Rules, Profile, Roles, Validation Rules, page layout, page layout assignments.
- Good at **Lightning Aura bundle** development, as well as **Apex, Visualforce Page** and **Apex Triggers**.
- Good at creating Apttus **X-Author for Excel** Apps.
- Experience on **end to end development of project** and deployment of project using **Ant Tool** and **Change Set**.
- Knowledge of version controlling, experience of working on **Tortoise Git, Bitbucket, Auto Rabbit**, and **Source Tree** tools.
- Experience on **HTML, CSS, Javascript, jQuery** and **Bootstrap**.
- Experience of working as **Dev. Lead and Tech Lead** managing team of 10 members at a time.
- Good at attending client meetings, **requirement gathering, managing tasks, story estimation**.
- Conducting interview and onboarding of new team members in team.

Professional Certifications:

- **Salesforce.com Certified CPQ Specialist**
- **Salesforce.com Certified Administrator (ADM-201)**
- **Salesforce.com Certified Salesforce Platform App Builder**
- **Salesforce.com Certified Salesforce Platform Developer I**
- **Salesforce.com Certified Sales Cloud Consultant**

Educational Qualification:

- B Tech in Computer Science Engineering from JECRC in 2014, Rajasthan Technical University

Skill Set:

CRM	Salesforce CPQ, Advance Approval, Lightning Aura Bundle, VisualForce Page
Programming Languages	C, C++, Apex Classes, Apex Triggers, SQL, SOQL
Web Technologies	HTML, Javascript, CSS, Bootstrap
Operating Systems	Windows 7, Windows XP
Tools	Eclipse, Ant, SourceTree

Experience Summary**Client: Novartis, Alcon****September 2017 to Present****Project: Novartis-Alcon****Role: Development Lead****Project Description:**

Alcon is the global leader and the largest eye care device company with businesses in Surgical and Vision Care. Working in over 70 countries and having patients in 140 countries.

First company to deploy a global application on Salesforce CPQ in Japan**Responsibilities:****As Team Lead**

- To create a scalable global application to cater Quoting and Discounting of Alcon products.
- To gather complete business knowledge in application.
- To daily get in sync with onsite team and gather requirements and provide LOE's
- To task out the problems and assign them among developers.
- Provide solutioning for the critical issues and create scalable application.
- Extended the scope of CPQ to be used in Japan to cater dealer logics.
- Sending out weekly status report to management.

- Keeping track of upcoming opportunity.
- Interview and hiring of new team members in team.
- Ensure smooth onboarding of new members in the team by providing knowledge of project and its process.

As Developer

- Managing multi-currency and language translations.
- Worked on creating X-Author application for Excel.
- Participated in UAT and got onsite opportunity to Japan.
- Ensure proper deployment of sprint from Dev org to Production org through number of intermediate orgs.
- Working with deployment tools like Auto Rabbit and Source Tree.
- Creating lightning component, apex class, triggers and VF pages.
- Setting up advance approval objects.
- Working on Price rules and QCP.
- Checked sharing settings of all objects and created sharing rules and public groups.

Technologies: Salesforce Steelbrick CPQ, Salesforce Lightning, Advance Approval Manage Package, x-Author for excel. Managing multi-currency. Worked extensively on Price Rules, Product Rules, Configurable Products, option Constraints, Contrated Price.

Client: Schneider

May 2017 to September 2017

Project: Schneider Electric

Role: Developer

Project Description:

A web application on salesforce to enable sales process of maintain data through lightning internal portal. Also, to enable Schneider Electric customers to check product information on a community portal.

Schneider Electric provide energy and automation digital solutions for efficiency and sustainability. It combines world-leading energy technologies, real-time automation, software and services into integrated solutions for homes, buildings, data centers, infrastructure and industries. We make process and energy safe and reliable, efficient and sustainable, open and connected.

Responsibilities:

- To collaborate and get in sync with different teams working on same application.
- To create fascinating user interface by following wireframe designs.
- To make existing lightning components responsive enough to get fit in Desktop Tablet and Mobile devices.
- Worked on lighting enterprise application and a community application in lightning.
- Created text comparator application for internal users.
- Implemented Platform events.

Technologies: Salesforce Lightning, Visualforce page, Apex, GIT Repository

Client: Verve
2017

January 2017 to May

Project: Verve Mobile
Role: Developer

Project Description:

A web-based salesforce application for sales process.

Responsibilities:

- Application was in UAT phase when I joined the project.
- Mostly involved in bug fixing and deployment of application to production org.
- Delivered training to the client and explained the whole process of application

Technologies: Visualforce page, Apex, Triggers, Salesforce configuration, DataLoader, Approval Process.

Client: Honda

September 2016 to January 2017

Project: Honda North America
Role: Developer

Project Description:

A web-based salesforce application for service requests and handling cases for Honda products. Creating interface for different Honda portals like Honda Power Equipment, Honda Marine, Honda Motorcycles, Honda Aircraft etc. to log cases to salesforce application.

Responsibilities:

- To learn and build different service cloud functionalities. Also, to design responsive pre chat forms.
- Setup Live text and quick text functionality.
- Worked Apex classes and Test classes.
- Worked on Permission sets, sharing rules, Validation rules, Sharing Rules and user setup.

Technologies: Service cloud, Live Agent, Live Text, Pre-chat forms, Bootstrap

Client: MTN, Vodafone

June 2014 to August 2016

Project: Symbox
Role: Developer

Project Description:

- Symbox is a UK based company that works on Business Process Management applications.
- Created a complaint management system in telecom domain for MTN, and Vodafone clients.
- Created a process for Assessment and managing assessment form.

Responsibilities:

- Created a process for complaint management.
- Developed SYMBOS application for creating BPM applications.
- Created charts using KendoUI, Highcharts plugin.
- Created responsive tables using Datatable plugin.
- Lead a team of 3 members.
- Participated in requirement gathering and client calls.
- To develop a robust application that could create responsive web pages, and to provide fascinating user interface using CSS , Javascript and Bootstrap.

Technologies: Web UI Development, HTML CSS, Javascript, Bootstrap, KendoUI, DataTable.
