

Surya prakash G
Certified Salesforce Lead Developer
Phone: 9502256656
Email: gspc5655@gmail.com

Professional Summary:

- Around 7+ years of professional Software Development Experience with strong Object - Oriented Analysis, Designing and Programming skills with extensive experience including 6 plus years in Salesforce CRM and Force.com platform with proficiency as a Developer, Administrator.
- Experience in Administration, Configuration, Implementation, Aura Lightning, Lightning Web Components, and support with Salesforce platform.
- Customized existing Visualforce to align with Salesforce new Lightning UI experience.
- Lead the testing and implementation of software development efforts, including coding, configuration, maintenance, installation, testing, and debugging.
- Worked with automated release pipelines and automated test packs in Copado.
- Applied best practice in architecture, design, development, and deployment.
- Worked on Copado Developer Application for Creating Project, Sprint and User story and validating metadata Managed timelines and producing technical documentation
- Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
- Experience in Salesforce CPQ platform and involving in various phases of Software development including SFDC Administrator, SFDC Development, Business analysis, System Analysis, Design, Testing, Production Support, Implementation of SFDC and Web based Applications.
- Involved in emphasizing Sales Cloud and Service Cloud and Oversee Current Sales Cloud & Service Cloud environments while assisting with the vision and standards for new Salesforce.com solutions.
- Used Salesforce Lightning Design System (SLDS) for developing Lightning Components, Actions, Event and Server-Side Controller.
- Worked on Marketing cloud with email studio, journey builder, automation studio, contact builder, subscription and contact list etc.
- Familiar with Steel Brick for subscription, billing, invoicing and can take control of sales process from Quote to Cash Generated Revenue recognition status automatically with Steel Brick CPQ.
- Strong Experience in creating, managing Applications, Custom Objects, Custom Tabs, Fields, Relationships, Page Layouts, Record Types, Validation Rules, Email Templates, Report Types, Workflow Rules and Approval Process, SOQL, SOS Land Governor Limits.
- Creating Lightning Components and used Salesforce SLDS to convert existing Visualforce pages to lightning components.
- Created Apex methods for the lightning controller and helper methods to perform DML operations on the case records.
- Proficiency in administrative tasks like Custom Objects, Analytic Snapshots and Dashboards, Creating Roles, Profiles, Users, Email Services, Page Layouts, Actions, Reports and Approval Processes.
- Expertise in SFDC Development using Lightning Application, Apex Language, Visual Force Pages. Classes. Controllers, Triggers. Indexes. Components. Apex Web services, Org - Wide default. Sharing rules. Workflows.
- Knowledge on WSDL. web services SOAP API, BULKAPI, REST API.force.com callouts, Batch and Schedule Apex.
- Experienced working with various App exchange products or CPQ products like Salesforce CPQ (formerly Steel Brick) IBM sterling CPQ, APPTUS.
- Programs. experience in Salesforce.com CRM integration, developing and deploying custom integration solutions.
- Hands on experience in writing queries using SOQL and SOSL in Apex Classes, Triggers and Governor Limits.
- Experienced in scripting languages like HTML, XML, CSS, JSP, AJAX, APEX Web Services API development skills and Java Script. Web Services-Axis.

- Strong knowledge of SFDC standard data structures and familiarity with Force.com Explorer, Data loader and Import Wizard.
- Experienced working with salesforce.com sandbox. production environments, also with Eclipse IDE Force.com Plug-in environments.
- Expertise in maintaining the functional areas of Data Management. Campaigns. Leads. Forecasting Accounts. Contacts.
- Opportunities. Quotes. Activities. Dashboards and Reports.
- Implemented Salesforce Service cloud and Opportunity Management (Case management. Entitlement management. Product & price book, High volume customer portal, Partner portal. Visualforce sites) for business support and technical support for its channel customers.
- Experienced working in development support for System Testing, User Acceptance Testing and Production support.
- Worked on Agile/Waterfall development methodology. Have knowledge on Integration Tools like CTI (Computer-Telephony Integration).
- Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
- Worked on Salesforce 1 Platform to build Mobile App by enabling Lightning Components for use in Salesforce1 mobile platform to make Lightning Application mobile.
- Worked on Vlocity, for 360-degree customer views, customer history feed, and complete policy information in simple, card• based formats, driving new business and renewals, and tracking producer credentials. Coordinated and transferred knowledge to the offshore team.
- Designed and implemented custom Vlocity Omni script pages for customer information.
- Worked on A/B Testing for differentiate the testing based on the marketing emails template
- Worked on the Journey builder with difference data sources like salesforce, csv, data extensions etc
- Worked on the Engagement slip and decision split function and contact re-entry functionality in journey
- Experienced on Data manipulation in different ways and Data Structures like list and data extensions, subscription list and publication list.
- Worked on Marketing cloud with email studio, journey builder, automation studio, contact builder, subscription and contact list etc.
- Experienced on Salesforce Shield Encryption for set up and Enable Salesforce Shield Encryption
- Worked on Configure Platform Encryption and Set up Field-Level Encryption
- Experienced on Monitor Event Monitoring, Create Transaction Security Rules and Configure Shield Platform Security

Technical Skills:

Salesforce Technologies	Apex Classes, Controllers and Extensions, Triggers, Visual Force Page, SOQL, Lightning Application, Apex Custom Controllers. Apex Data Loader. Apex Language, Apex Classes. Apex Triggers.
SFDC Tools	Force.com Eclipse IDE. Plug-in, Force.com Explorer. Force.com Excel Connector, Force.com Platform (Sandbox and Production) Exact target, Sales cloud. Service Cloud. Marketing Cloud. CPQ
Programming Languages	Apex. Java. C. C++, SQL. SOQL. SOSL. CSS
Web Technologies	HTML, JavaScript, AJAX, CSS, XML, WSDL, REST, SOAP, jQuery.
Databases	MS SQL Server, MySQL
Operating System	Windows, Unix, Linux.

Certifications:

- Salesforce Certified Administrator (SCA)
- Salesforce Certified Platform Developer I
- Salesforce Certified App Builder
- Salesforce Certified Sales Cloud

Education:

- Bachelor- Information technology (Vignan university)

Work Experience:

Client: Listos (State Project), CA.

July 2022 to Till Date

Role: Salesforce Developer

Responsibilities:

- Created modern Lightning Apps combining Lightning Design system. Lightning App Builder. and Lightning Component features.
- Built Lightning components using Controllers, Handlers and using these components in Visual force pages and integrate on using Lightning Out.
- Upgraded Some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
- Developed the Salesforce project using Agile Methodology.
- Experienced using Force.com IDE for creating, modifying, testing and deploying force.com Applications.
- Developed strong preferences for Agile created a design document that details the system and Products, and updated cost of items of resources.
- Partnered with business unit to design and build data integration processes (Java/Spring, Salesforce REST web services, Velocity) Data Raptor app, etc) and loading of initial groups of customers/affiliates.
- Extensively used Agile Scrum Methodology to reach our business team goal by gathering day-to-day requirements and building them using Force.com platform.
- Used SOQL and SOSL statements within Governor Limits for data manipulation needs of the application using platform database objects.
- Developed applications using Force.com CRM.
- Created Public Groups, Queues, Permission Sets, Profiles, Users & Security settings based on role hierarchy. Involved in data migration from three Legacy Systems to Salesforce.
- Implemented Salesforce Service Cloud & Opportunity Management (Case Management. Entitlement Management.
- Product & Price Book. High Volume Customer Portal. Partner Portal. Visual Force Sites) for business support and technical support for its channel customers.
- Involved in Daily Standup meetings, Scrum. This resulted to bring good solution to the business requirement.

Environment: Lightning Experience, Lightning Components, Apex Classes and Controllers, Salesforce.Com Platform, Force.com, HTML, CSS, Data Loader, WSDL, SOQL, SOSL, Sales Cloud, Scrum, Custom Objects, Custom Fields

Client: Banfield,
Role: Salesforce Developer

feb 2021 to july 2022

Responsibilities:

- Created modern Lightning Apps combining Lightning Design system, Lightning App Builder, and Lightning Component features.
- Performed Apttus CPQ related configuration for product setup, approval matrices, approval rules, process builders and flows.
- Conducted Confidential Analysis on Velocity Insurance Cloud functionality to shore up any process gaps between current and future state capabilities. Worked on Salesforce Platform to build Mobile App by enabling Lightning Components to make Lightning Application mobile and software analysis.
- Involved in Test configuration Apttus within Sandbox environments to ensure that once users are granted access, all the aspects are fully functional.
- Created Web-Lead, Big Deal Alerts, Custom Forecasting, Territory Management, Multiple Currency Management on Sales Cloud.
- Built Lightning components using Controllers, Handlers and using these components in Visualforce pages and integrate on using Lightning Out.
- Developed solutions on the Force.com platform, strong understanding of Apttus Contract Lifecycle Management (CLM) and Apttus Configure Price Quote (CPQ).
- Experience in creating proof of concepts that require Salesforce configurations, Visualforce, Apex Classes and methods.
- Good understanding of the Apttus CPQ.
- Made new feature enhancements on Service Cloud, Sales Cloud and Marketing Cloud using Lightning and Velocity. Involved in Setting up Sales Cloud Queues, web-to-lead setup, lead conversion mappings, assignment rules, auto response rules etc.)
- Worked on Velocity for sales cloud service and Marketing Cloud for user friendly UI.
- Upgraded Some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
- Involved in installing Agreement software name called APTIUS in the Salesforce platform and customizing APTIUS application.
- Developed the Salesforce project using Agile Methodology.
- Experienced using Force.com IDE for creating, modifying, testing and deploying Force.com Applications.
- Developed strong preferences for Agile created a design document that details the system and Products, and updated cost of items of resources.
- Partnered with business unit to design and build data integration processes (Java/Spring, Salesforce REST web services, Velocity) Data Raptor app, etc) and loading of initial groups of customers/affiliates.
- Extensively used Agile Scrum Methodology to reach our business team goal by gathering day-to-day requirements and building them using Force.com platform
- Used SOQL and SOSL statements within Governor Limits for data manipulation needs of the application using platform database objects.
- Design and Develop customer solutions in Velocity, Visualforce, Apex, CSS, JavaScript and other technologies.
- Implemented Single Sign-On on Force.com.
- Developed applications using Force.com CRM.
- Created Public Groups, Queues, Permission Sets, Profiles, Users & Security settings based on role hierarchy. Involved in data migration from three Legacy Systems to Salesforce.
- Implemented Salesforce Service Cloud & Opportunity Management (Case Management, Entitlement Management, Product & Price Book, High Volume Customer Portal, Partner Portal, Visual Force Sites) for business support and technical support for its channel customers.
- Software Development Tools, Methodologies & Environments: Rapid Application Design (RAD), Toad for Oracle SQL, PUSQL Stored Procedures, Serena Dimensions, GitHub, Business Objects, Captiva, Documentum, Docu

sign, Right fax, Ex stream, Jenkins, Vlocity, Salesforce

- Worked on Integrating SAP and Salesforce Systems using SOAP and REST API's.
- Involved in Daily Standup meetings, Scrum. This resulted to bring good solution to the business requirement.
- Experienced on Salesforce Shield Encryption for set up and Enable Salesforce Shield Encryption
- Worked on Configure Platform Encryption and Set up Field-Level Encryption
- Experienced on Monitor Event Monitoring, Create Transaction Security Rules and Configure Shield Platform Security

Environment: Lightning Experience, Lightning Components, Apex Classes and Controllers, Salesforce.Com Platform, Force.com, Apttus CPQ, Force.com Eclipse IDE, HTML, CSS, Data Loader, WSDL, SOQL, SOSL, Sales Cloud, Scrum, Custom Objects, Custom Fields, Web Services, SOAP API. REST API.CPQ, Shield Encryption

Client: Covetrus | SFO, CA

april 2017- feb 2021

Role: Salesforce Developer

Responsibilities:

- Effectively interacted with the Business Users to understand the Business Flow and Organization Structure of the Firm.
- Lead the testing and implementation of software development efforts, including coding, configuration, maintenance, installation, testing, and debugging.
- Worked with automated release pipelines and automated test packs in Copado.
- Applied best practice in architecture, design, development, and deployment.
- Worked on Copado Developer Application for Creating Project, Sprint And User story and validating metadata Managed timelines and producing technical documentation
- Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
- Daily Activities Based on Managing the Offshore team subsequently onsite Interaction, used to gather requirements from
- Developed Visualforce Components and Visual Force Pages and Controllers.
- Developed Apex Classes and Apex Triggers on Force.com platform to customize application according to the functional needs.
- Extensively worked on custom Buttons using on click JavaScript functions and overridden standard view, edit and new links.
- Designed and Developed Velocity CPQ for couple of telecom clients.
- Was assigned to lead task force (executives, leaders, developers, business contacts) to work with Vlocity to troubleshoot Data Raptor performance issues preventing upscaling our data operations.
- Developed custom attachments to track the type of documents attached.
- Project involved completely emphasizing services on Service Cloud Platform, Relative Experience on Case Management, Service Console, Knowledge Base Articles, Entitlements, Tabs, and Flows.
- Advanced Features in Salesforce using Lightning Process Builder
- Created Custom Objects, Custom fields, Tabs, and applied necessary Validation rules.

- Implemented record types wherever necessary.
- Created page layouts, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages.
- Received approval to design and develop POC custom Data Integration Framework to prove viable options to replace Vlocity Data Raptor usage for high volume interfaces.
- Involved with Salesforce.com Premier Support and handled the support cases with the help salesforce.com support

Environment: Service Cloud platform, Apex Language, Visual Force Pages, Data Loader, Java Script, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Sandbox data loading, Eclipse IDE Plug-in, Windows XP.CPQ

Client: Univar | Downers Grove-IL
Role: Salesforce Developer/ Administrator

feb 2016 – Oct 2021

Responsibilities:

- Developed Controllers and extensions for Visualforce pages
- Implemented AJAX functions in Visual force pages to meet business requirements for internalforce.com site users.
- Involved in code review and Management across multiple development teams using GITHUB.
- Implemented platform security using Organization security, Network-based security and Session security.
- Involved in data cleansing and data migration using Data Loader.
- Generated Reports and Dashboards for Data Analytics team and created several custom reports to study the cross-object influences.
- Designed and implemented Automation process for custom objects using Workflow rules, Assignment rules, Escalation rules and Approval Processes.
- Created custom objects and fields. customized standard objects and created relationships fields as per business
- Deployed Apex using Force.com IDE.Force.com Migration Tool and Web Services API.
- Implemented Classes. Interfaces. Keywords and Annotations.
- Integrated Apex with External services by making callouts that used SOAP and WSDL.
- Customized different page layouts and assigned them for different profile users.
- Proficiency in SFDC Administrative tasks like creating Profiles. Roles. Users. Page Layouts. Email Services. Approvals. Workflows. Reports, Dashboards, Tasks and actions.
- Participated in requirements gathering and creating functional requirements.

Environment: Force.com IDE. web service API, Force.com Mitigation. SOAP, WSDL. Debug Logs. Trigger Handlers. AJAX. GITHUB, Platform security. Assignment rules, Escalation rules, Standard objects, Page layouts, Workflows. Apex classes.

x, Eclipse IDE Plug-in, Oracle 10g.