**Mohit Raghani – Lead Business Analyst/ Salesforce Admin**

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| **Summary** |
| * Visionary enterprise technology professional leveraging over 7 years of experience as Business Analyst/Scrum Master across entire domain experience of Banking Payments, Ecommerce, Salesforce, US Healthcare, and Investment Banking (BFSI) domain**.**
* Experience with Investment Banking for Derivative Markets, Debt Markets & Equity Markets & provide solution for end customers to

manage current holdings, Transaction History, Gain/Loss in stocks, compare stocks, Check risks, Liquidity & Latest News. |
| Professional Experience |
| * Worked with PSDtoANY from Jan 14 – Mar 20 as Sr. Business Analyst
* Worked with Standav labs pvt ltd Apr 20 – Apr 21 as Sr. Business Analyst
* Below are the client details which I served being payroll to PSDtoANY.

Client Role Time DurationAccenture Business Analyst May 16 – Jul 19Boeing Sr. Business Analyst Aug 19 – Feb 20 |
| Roles & Responsibilities |
| * Handled SDLC for project development through Agile methodology & process improvement through lean approach.
* Responsible to create User stories, prepare sprint planning & do sprint grooming.
* More often to that prepared documents like FRD, BRD, SRS, Test Cases & User Manual.
* Knowledge on API integration through REST & SOAP API messages for GET, PUT, POST and DELETE data
* Involved in BPM modelling using Cameo tool, by following TOGAF Framework.
* Involved in Presales consultation for Government Tenders & International Clients.
* Prepared Training material like User Manual, Presentation & Videos.
* Worked with several stakeholders for project update, sprint grooming, solving technical queries, SQL Database design & defining architecture flow for the project.
* Hands on Experience with implementation of different modules of salesforce like CPQ, CLM etc.
* Perform Data Visualization using the data in Tableau & Excel for data analysis by performing V Lookup, H Lookup, Pivot Table & Reports.

•Assist in making wireframes by using tools like Just in mind, Balsamiq, etc.•Developed many UML diagrams using Creately & Lucid chart tool for better understanding of project flow.•Participated in Client meeting for requirement gathering, request change, project sprint update & demo. |



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| **Skills** | **Projects** |
| * Documentation
* Wireframing
* Project Management
* Client Communication
* UML Modelling
* UAT
* SQL
 | * **Electronic Health Record/Revenue Cycle Management/Order & Logistics ManagementOverview:** Experience with US Health care for patient data record management their claim processing & order management between physicians & laboratory.

**Platform:** SaaS Platform**Roles & Responsibilities:*** Requirement Gathering
* Preparing BRD/FRD and User manual
* Conducting Daily stand-up meeting, doing sprint planning & retrospective.
* Writing user stories with a detailed acceptance criteria.
* Involved in four ceremonies of agile methodology.
* Performed UAT before releasing sprint demo.
* **Learning Management System**

 **Overview:** LMS developed in WordPress for government course selling and giving &  integrated with zoom video calling for online classes.**Roles & Responsibilities:**- Creating UAT Models &amp; Data flows for one/two-way data sync from one product to other.- Preparing BRD documents to get sign off from the client on the scope of the project.- Involved with developers for solution architect for the project &amp; database design.- Writing User Stories with proper acceptance criteria & doing sprint grooming for each story to get story points for each user stories.- Coordinating with several stakeholders - developers, designers & testing team for regular updates.* **ATCO** - Salesforce B2B site integration with Salesforce & Oracle**Overview:** Different Product Configuration on cpq & managing quote & order process with Billing on oracle. **Responsibilities:**- Requirement Gathering
* Understanding As is & defining To Be solution
* Writing User Stories
* Preparing Flow Chart, FRD Document.
* Handling Salesforce Admin activities like data security, user role set up, email marketing, Data Mangement etc..
* **Silicon Expert** - Salesforce CPQ project**Overview:** Different Product Configuration on cpq & managing quote, order, Billing, renewal & Contract for different Business users. Customize price list calculator**Responsibilities:**
* Requirement Gathering
* Understanding As is & defining To Be solution
* Writing User Stories
* Handling Salesforce Admin activities like data security, user role set up, email marketing, Data Mangement etc..
* **Walking with Purpose**

**Overview:** WordPress & shopify site integration with Salesforce, creating product price, orders & invoice. **Web:** https://walkingwithpurpose.com/ **Salesforce:** https://walkingwithpurpose.my.salesforce.com/?ec=302&startURL=%2Fhome%2Fhome.jsp **Platform:** SaaS Platform **Roles & Responsibilities:*** Requirement Gathering
* Project planning
* Preparing documents
* Wireframing
* Performing UAT
* Coordinating with developers, designers & testing team for regular updates
* **Loan Processing Management, Commercial Banking & Payments via Mobile Banking**

**Overview:*** Instant Payday loans for salaried customer with tenure of 25days Maximum.
* Available channel to avail loan Loans on mail, Mobile banking, Net Banking.
* Implemented different payment procedures in internet banking like NEFT, RTGS, and SEPA & UPI.
* Involved in process of commercial credit/Debit cards to different companies.
* Payment Settlement, CHIPS & International Fund Transfers through GPP using different swift messaged for transaction.

**Roles & Responsibilities:*** Involved in Requirement Gathering, consulting client for the solution.
* Preparing FRD & Flowcharts for product customization.
* Writing User Stories
* Performed Sprint Grooming, solving queries for the internal development team.
* Coordinating with several stakeholders - developers, designers & testing team for regular updates.
* Prepared wireframes
* Performed UAT Testing.

**Shortroundsupply****Overview:** Integrated ecommerce website & Mobile App with Salesforce CPQ & handled two-way sync.**Platform:** Magento**Database:** MySQL**Integration**: Salesforce CPQ**Roles & Responsibilities:**- Preparing FRD & Flowcharts.- Writing User Stories - Creating Data flow forB2B/B2C Customer, Product, Order, Invoice & Shipment data from Magento to Salesforce, vice versa.- Created different objects in salesforce as per the business requirement.- Performed UAT on staging server before release. |
| **Tools** |
| * JIRA
* Confluence
* Balsamiq, Justinmind
* Lucid Chart, Creately
* Tableau
* Excel
* MsWord
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| **Personal Details** |
| **Date of Birth**30-January-1994 **Martial Status** Unmarried **Languages Known**English, Hindi, Gujarati, and Sindhi**Hobbies**Watching Movies, Travelling, Gymming & Swimming**Personal Details Personal D** |