**Nimeet Deshpande**

**512-387-4185**

**nimeet4185@gmail.com**

**PROFESSIONAL SUMMARY:**

* Around **8 years** of software development experience with **6 years** as a Salesforce Platform **Developer** & **Administrator** and also having experience as Java/J2EE developer.
* Well versed with **CRM processes** like Sales, Marketing, Customer service, Customer support, Business processes and recommended solutions to improve using SFDC.
* Having good experience in all phases of **SDLC** like Requirement gathering, Analysis, Designing, Development and Testing.
* Proficient in designing the components using **Objects** and **Fields**, **Page Layouts**, **Visualforce pages, Apex classes, Controllers & Triggers.**
* Well experienced with **Approvals & Workflows** for automating different business processes and other components as per the client requirements.
* Experience in SFDC development in implementing **Apex classes, Apex triggers, Visualforce** and working on **Force.com IDE, Change Sets** and **ANT Migration Tool**.
* Worked on salesforce.com standard objects like **Campaigns, Leads, Accounts, Contacts, Opportunity, Forecast, Cases, and Reports.**
* Worked on different CRM modules like **sales cloud**, and **service cloud**; working knowledge on **Apttus CPQ**, **Apttus CLM, ERP applications.**
* Expertise in working with **SOAP** and **REST API’s.**
* Experience in **Sales cloud, Service cloud, Custom cloud, Chatter** and **App Exchange** applications.
* Technical Knowledge about **Salesforce lightning schema builder**, **process builder, app builder, components and lightning connect**.
* Experience in building **re-usable Lightning components** and using Lightning Framework.
* Experience in using client side and server-side controllers in **Lightning Design**.
* Worked on designing and developed Lightning Components using Lightning Design System.
* Worked on creating Lightening pages inside **Lightning Community Builder**.
* Effective hands on experience in using **Salesforce Lightning Framework** to drive the client server management and **Lightning APP builder** to using Visualforce pages for **Lightning experience**
* Technical Knowledge about Salesforce lightning schema builder, process builder, app builder, components and lightning connect.
* Experienced in Object Oriented Analysis and Design and Object-Oriented Programming and Design Patterns under MVC (Model View Controller) Architecture.
* Created many **Email Templates** and **Mail Merge Templates** and was involved in doing the mail merge for different standard and custom objects in lightning experience.
* Hands on experience in **Java**, **JSP, Servlets, REST** Web services, **Struts** for design, coding, performance tuning, testing and maintenance of software applications.
* Work experience on various languages like **SQL, Oracle, XML**, and **JSON.**
* Hands-on experience in designing the front-end pages using scripting languages like **HTML, CSS, jQuery, JavaScript** and **AJAX**.
* Experienced in **Java&J2EE** Design patterns like **MVC**.
* Expert in using version control systems like **GIT** and **SVN**.
* Excellent written and verbal communication skills to keep executive staff and team members apprised of goals, project status, and resolving issues and conflicts.
* Expert in customizing and implementing **with Validation Rules, Workflows Rules, Process Builder, Approval process, Record Types, Assignment/Sharing Rules, Reports** and **Dashboards**.
* Experience in Salesforce.com **Apex Classes, Apex triggers, Visual force, Force.com API, complex SOQL&SOSL queries, DML statements** and **S objects**.
* Self-motivated and capable of rapidly learning new technologies and processes and applying them to projects and operations.
* Working as a part of **UAT team** to **test** the **Apttus** implementation Project before going live.
* Executed **Wave Analytics,** created **datasets, dashboards and apps for Opportunity, Accounts and Cases.**
* Responsible for the **data maintenance and data integrity within the Force.com platform.**

**TECHNICAL SKILLS:**

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| --- | --- |
| **SALESFORCE.COM** | Salesforce CRM, Salesforce Admin, Service Cloud Console, SSO, Apex language, VisualForce (Pages, Component & Controllers), Apttus CPQ, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, salesforce offline Edition, Analytic Snapshots, Lightning,Case Management System, SOQL, SOSL. |
| **SALESFORCE TOOLS/INTEGRATION TOOL** | Cast Iron, Eclipse IDE, Apex Data Loader |
| **METHODOLOGIES** | MS SQL Server DBA, MS SQL Server 2008, SDLC, OOAD |
| **PROGRAMMING** **LANGUAGES** | Java, Apex, SQL, HTML, CSS |
| **RDBMS** | MS Access, Oracle |
| **OPERATING SYSTEMS** | Sun Solaris 8.0, Windows95/98/ XP/2000/vista, UNIX |
| **DATABASE TOOLS** | Oracle 10g/9i/8i, Enterprise Manager, Query Analyzer, SQL Server Profiler, DTS, Business intelligence Studio. |

**PROFESSIONAL EXPERIENCE:**

**Client: PlainsCapital Bank -- Dallas, TX Jan 2019 to Till Date**

**Role: Sr. Salesforce Consultant**

**Roles & Responsibilities:**

* **Incharge** of the complete salesforce development activities for the entire organization after the initial package deployed by **Salesforce.com.**
* Involve in developing visualforce pages, triggers and apex classes based on the requirements.
* Create **page layouts, search layouts** to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Implement pick lists, dependent pick lists, lookups, junction objects, **master detail relationships, validation** and **formula fields** to the custom objects, **Web to case, Email to case**.
* Worked on various scenarios of **Salesforce.com** **APIs** like **SOAP, REST.**
* Designed, developed and deployed **Apex Classes, Controller Classes, Extensions** and **Apex Triggers** for various functional needs in the application using the **Eclipse IDE**.
* Designed, and developed the **Custom objects**, validation rules, Page layouts, Custom tabs, components, VisualForce Pages to suit to the needs of the application.
* Adhered to the Best Practices by avoiding Governor Limitsin **SOQL** and **SOSL statements** within the custom **Controllers, Extensions,** and **Triggers.**
* Created Workflow rules, Process Builder, Visual Flows and defined related tasks, email alerts, and field updates for Business Automation.
* Worked extensively on managing Products, Categories, Product Attributes, and defining Product Visibility for Apttus CPQ package.
* Developed **Apex Classes, Apex Triggers, Visual force Pages** and Custom Controller classes for various functional needs in the application.
* Experience with the integrating **SFDC** and **AppExchange** partners such as **CPQ/Apttus.**
* Adhering to the best Practices while creating **Triggers.**
* Used Salesforce Automation for Territory Management and Opportunity Management.
* Worked extensively with **Salesforce.com Sales cloud** sharing model, user management, workflows, assignment rules, validation rules, records, dashboards and Reports. Architected solutions to meet business needs mostly within **Salesforce.com Service Cloud.**
* Integrated **Salesforce.com** with External Applications like using **SOAP/REST API** based **web services.**
* Worked on **Salesforce Lightning (Lightning Design Systems, App Design and Lightning Components).**
* Created and modified templates using **Apttus CPQ & Author CLM**. Modified profiles and permission set access as per requirement.
* Developed solutions on the **Force.com** platform, strong understanding of Apttus Contract Lifecycle Management (CLM) and **Apttus Configure Price Quote (CPQ).**
* Worked on designing and developing **Lightning** Community Builder and developed **Lightning Components**.
* Assisting in migrating existing functionalities from **Salesforce** classic interface to lightning interface.
* **Refactoring** of code to fix the existing issues in the sequence of operations on real-time.
* Worked closely with users to understand the issues and fix them.
* Develop **test classes** and maintain sufficient organizational code coverage.
* Worked closely with **informatica** and other **middleware** teams for fixing issues.
* Monitoring of informatica jobs to ensure smooth and error-free operations.
* Incharge for fixing **deployment** issues and ensure successful deployment through changesets and Force.com IDE.

**Environment:** Saleforce.com platform, Informatica Cloud, Agile–TFS,Force.com API, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Visual Force,Salesforce.com Data Loader, Apttus CPQ, Security Controls, HTML, Java Script, Sandbox, Change Sets, Eclipse IDE Plug-in.

**Client: Emprise Bank -- Wichita, KS Jun 2017 to Dec 2018**

**Role: Salesforce Developer**

**Roles & Responsibilities:**

* Developed various Custom Objects, Tabs, Entity-Relationship data model, validation rules on the objects and tabs, Components and **Visualforce** Pages.
* Designed various Webpages in **VisualForce** for capturing various customer enquiries and Implemented logic for migrating cases to different queues based on the type of customer enquiry.
* Synchronized with the business process review meetings and multiple teams for ascertaining standardized workflow processes.
* Responsible for creating various Custom Objects, Tabs, Components and Visualforce Pages and Controllers.
* Created Formula Fields, Validation Rules, Workflow and approvals for the flexibility and functionality of force platform application.
* Implemented Case Management Automation to track and solve Customer's Issues.
* Worked on Service Cloud communities for sharing business process.
* Experience working across various **SFDC** implementations that are covering **Sales cloud, Service Cloud** and **Apttus CPQ.**
* Written **SOQL queries** against **force.com API.**
* Used **AJAX** to get the data from the server asynchronously by using **JSON** objects.
* Implemented **CPQ System** to improve user experience in the Quoting process using Salesforce.
* Customize **Salesforce, Page layouts, Custom objects**, and **Lightning** components.
* Worked with the **Salesforce Lightning** using lightning pages.
* Customizations of **Reports, Dashboards, Workflows, Approval Process**.
* Worked on multiple Test class components to fulfill the code coverage. Extensively worked on apex data loader.
* Worked with Business on Design and Implementation of Product catalog and product attributes to expose on **CPQ** application.
* Migrated data from **MS Excel / CSV** files to **SFDC** using **Data Loader.**
* Proficient in creating record-types, page-layouts and profiles to hide/show visibility to various fields.
* Implemented the requirements on **Salesforce.com** platform and **Force.com** IDE Plug-in using Eclipse.
* Developed **Apex Classes** and **Apex** **Triggers** for various functional needs in the application.
* Created page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Implemented pick lists, dependent pick lists, lookups, junction objects, master detail relationships, validation and formula fields to the custom objects, Web to case, Email to case.

**Environment:** Saleforce.com platform, Apex Language, Visualforce (Pages, Component and Controllers), Pages, Data Loader, Heroku, S-Controls, HTML, Java Script, Apex Triggers, Apttus CPQ, Web Services, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in.

**Client: Fluor Corporation -- Irving, TX Jan 2016 to May 2017**

**Position: Salesforce Developer/Administrator**

**Roles & Responsibilities:**

* Analyzed business needs, distinguish between needs and wants, identify gaps between business needs and standard application functionality.
* Interacted with various business user groups for gathering the requirements for **salesforce.com CRM** implementation.
* Designed, developed and deployed **Apex Classes, Controller Classes, Extensions and Apex triggers, API integration** for various functional needs in the application using the **Eclipse IDE.**
* Created the Marketing platform with customized **APEX** based business logic, Visualforce pages to capture leads via customized Web-to-Lead approaches
* Involved in **Salesforce.com** Application Setup activities and customized the apps to match the functional needs of the organization.
* Configured and customized sales cloud, service cloud Standard objects like Accounts, Contacts, Opportunities, Products, Opportunity Line Items, Leads, Campaign, Events, Tasks, Cases.
* Developed **API Callouts & WSDL’S** which host Client’s services and developed the functionality to accept the request from other system and process the request.
* Extracted **API Callouts & WSDL’S** services, hosted by third party companies to perform an action by connecting to their respective repositories and sending the request on demand.
* Developed and used JavaScript, CSS for performing validation and assigning style sheet to the visual force page and developed HTML to create Custom Email Templates inside Visual force page and under Communication templates section.
* Created page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages
* Integrated the web services by generating the necessary stubs from the **WSDL** files for extracting the data from the home-grown applications by using the home-grown web services.
* Used **SOQL & SOSL** with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Integration of Application with Salesforce.com by using SOAP web services API and WebSphere Cast iron, SAP.
* Created workflow rules and defined related tasks, time triggered tasks, email alerts, field updates to implement business logic
* In-depth understanding of **Sales Cloud, Service Cloud** and **Force.com** product.
* Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com Objects. Used it to read, extract, and load data from comma separated values **(CSV)** files.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.

**Environment:** SaleForce.com platform, Sales cloud, Service cloud, JavaScript, HTML, Apex, Visual Force, Apex Explorer, SOQL, SOSL, Triggers, Apex Data Loader, Custom Objects, Custom Tabs, Reports, Visualforce Controllers, Workflow and Approvals and Eclipse IDE, Git, Bit Bucket.

**Client: Avant, LLC -- Chicago, IL Nov 2014 to Dec 2015**

**Role: Salesforce Administrator**

**Roles & Responsibilities:**

* **Incharge** of the complete salesforce development activities for the entire organization after the initial package deployed by **Salesforce.com**
* Used **SOQL & SOSL** for data manipulation needs of the application using platform database objects.
* Implemented new requirements from **sandbox to production environments using salesforce.com IDE on Eclipse platform and change sets.**
* Developed **Apex Classes, Apex Triggers, Visual force Pages** and Custom Controller classes for various functional needs in the application.
* Writing code, test cases, review code, check in to source control, fix issues and enhancement, write technical and functional documentation.
* Develop the events which work based on the flows. Used to perform the multiple actions using **process builder.**
* Developed rich UI using CSS and Bootstrap in **Visual Force Pages** and used JavaScript, jQuery for client-side validations.
* Expertise in working with salesforce Standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards.**
* Designed **Custom Objects, Custom tabs, validation rules, workflow rules, Page Layouts, Components, Visual Force**
* **Pages and Approval Process** to suit the needs of the applications.
* **Setup field level security** for custom objects.
* Defined **Lookup and Master detail relationship** on the Objects and created junction Objects.
* Created **custom Dashboard** for manager's home page and gave accessibility to dashboards for authorized people.
* Worked on **process builders** to create auto response, auto assigning cases, auto finishing cases, and auto populating fields on different objects as per the business requirements.
* Designed **Workflow rules, Approval process and its associated actions like time triggered tasks, email alerts, field updates to implement the business logic.**
* Created **page layouts, search layouts to organize fields, custom links, related lists and other components on record pages.**

**Environment:** Salesforce.com platform, CRM, Apex Classes, Apex Triggers, Visual Force, Email Marketing, Flows, Process Builders, Data Loader, API, Workflows Approvals, Reports, Custom Objects, Customer Tabs, Email Services, HTML, Web services, Sandbox, Force.com Explorer, SOSL, SOQL, SOAP API and REST API, Eclipse, Service cloud.

**Client: NAT Solutions -- India Apr 2012 to Oct 2014**

**Position: Java Developer**

**Roles & Responsibilities:**

* Used agile methodology for developing the application.
* Developed using new features of Java 1.5 like Annotations, Generics, enhanced for loop and Enums.
* Developed various generic JavaScript functions used for validations.
* Developed screens using **JSP, JavaScript, HTML and CSS.**
* Developed Web Services clients to consume those Web Services as well other enterprise wide Web Services.
* Created **DDL and DML SQL** scripts for creation of database objects.
* Created logical and physical data models putting to practice, concepts of normalization and **RDBMS.**
* Created and injected spring services, spring controllers and DAOs to achieve dependency injection and to wire objects of business classes and used Oracle as a database.
* Used Core Java Design Patterns like Singleton, Factory**, MVC,** Intercepting Filter, Front Controller, Business Delegate, Service Locator, Session Facade and DAO.
* Designed and implemented Struts **(MVC Paradigm)** components such as Action Mapping, Action class, Dispatch action class, Action Form bean, and a form set for validation and used JavaBeans to return dynamic information.
* Used Spring Inheritance to develop beans from already developed parent beans.
* Defined Multi Action, Abstract Wizard Form and Simple Form Controllers using Spring MVC framework providing very clean division between controllers, flexibility with the use of interfaces and providing thin web layer over business layer.
* Used JSF framework in developing user interfaces using **JSF UI** Components.
* Worked in all the modules of the application which involved front-end presentation logic developed using Tiles, JSP, JSTL and **java script, XML** Business objects developed using POJOs and data access layer using Hibernate.
* Involved in configuring Hibernate mapping files and **POJO objects.**
* Involved in writing Thread Safe blocks for multithread access to make valid transactions.
* Exposed the **Web Services** to the client applications by sharing the WSDL’s.
* Database development required creation of new tables, **PL/SQL** stored procedures, functions, views, indexes and constraints, triggers and required SQL tuning to reduce the response time in the application.

**Environment:** Spring, Hibernate, PL/SQL, HTML, CSS, JSP, JavaScript, POJO, DAO, MVC, JST, XML, JSF, Java 1.5, JavaBeans, Singleton, Intercepting Filter, Oracle.