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Dynamic result oriented Certified Professional Scrum Master with 5.5 years. Interested in a Product/Scrum analyst opportunity where I can enhance my skills, thought process, and contribution leading to satisfaction and growth of both the entities-my organization and me.

# **CAREER SYNOPSIS**

- Diversified experience in Business analysis, Product Management & consulting in IT, Power, Oil Industries
- Demonstrated history of working in Agile and Waterfall life cycle leveraging Agile approach
- Skilled in Agile Methodologies and frameworks with global local handling large scale project development
- Strong experience of Agile estimation, Planning, Road mapping and Managing releases
- Well versed in Scrum Ceremonies Sprint Planning, Sprint Retrospective, Sprint Demo, Sprint Review
- Served in various capacities as Scrum Master, Product owner, Business Analyst, Techno-functional consultant
- Excellent communication and inter personal skills with strong promoter of collaborative environment by bringing transparency, trust and motivation
- Skilled in coaching and mentoring team/Clients on Agile Principles and Mindset
- Championed in empowering the team to self-organized in pursuit of enhance productivity

## Dec'2018- Till Now Tech Mahindra- Business Analyst | Salesforce CRM

- Facilitate Scrum events Sprint Planning, Sprint Retrospective, Sprint Demo, Sprint Review
- Worked with product owner to ensure the requirement are well groomed and is maintained ongoing basis.
- Tracked Sprint status and maintained data points such as Schedule, Capacities, issues, risk, dependency
- Tracking and managing weekly status report encompassing sprint health, risk, issue, blockers and next step for executive stakeholder's review.
- Managed Agile Project using JIRA/Confluence tools management for monitoring progress and make action wherever required
- Conduct Sprint Retrospective sessions to reflect on the learnings and performed adaptive/corrective action
- Participate in Scrum of Scrum and recommend ideas/improvements with tailoring approach to improve productivity
- Release Planning & Delivery, E2E releases for commercial applications with scoping, prioritization, business requirement, user acceptance testing, signoff and client communication
- Apttus CPQ implementation and CLM cases worked with US/UK clients such as Open Society Foundation, Century Link.

## Jan'2017-Feb'2018 Tycon Automation- Sales and Marketing | Domain Consultant

- Understand the Pain points and the requirement of the Client during discovery period.
- Gather Requirements and suggest suitable Salesforce solution like Sales Cloud, Service Cloud based on the requirement and share suitable timeline to implement the solution.
- Prepared documentation User Story, RFP, RFI, REQ SOW, BRD, Test script, End User Document and Implementation Manual.
- Perform UAT based on the scope document and user story being shared at the starting of the project.
- Create Business requirement and Functional requirement documents for enhancement releases with timely signoff approval from user/client
- Release Planning & Delivery, E2E releases for commercial applications with scoping, prioritization, business requirement, user acceptance testing, signoff and client communication
- Evaluate risks related to requirements implementation, testing processes, and project communications
- Facilitate monthly/weekly meetings with clients to understand requirements and explore potential solutions
- Bridge the gap between the Client and the Technical team and handle all the conversation from the company side by giving weekly status demo to the client and share status report on daily basis.
- As part of presales team, engage with prospects and give them demo based on business vertical.

### Jun' 2014-Dec' 2016 Yash Paper Pvt Ltd- Techno-Functional Consultant

- Interacted with stakeholders to understand requirements and create business, functional & technical specification documents
- Worked in various project from initiating, planning, executing, controlling till closer and achieve goals and meet criteria in specified time
- Eliminated manual processes, Automated reporting processes which reduced efforts time by 40%
- Designed organizational charts/cross functional flowcharts using Visio for business requirements
- Worked on Salesforce administration sales cloud/Service cloud on various standard objects like Reports and Dashboards.
- Created impactful dashboards & account's weekly reports for onshore and offshore management review
- Handled a team of five people

#### **Additional Skills**

- Proficient in Microsoft Office (Word, Excel, Outlook, PowerPoint, Visio)
- Knowledge of SQL and relational database management systems
- Familiar with Agile software development methodology and ALM tools
- Salesforce.com administration
- Certified: Apttus CPQ (201 & 202), Business Analyst (Udemy)

## SCHOLASTICS

- B.Tech (Electrical Electronics Engineering) from Shri Ramswaroop Memorial College of Engineering and Management affiliated to UPTU, Lucknow with 78% in 2014
- 12th (UP) from St. Joseph Inter College, Lucknow with 72% in 2010
- 10th (UP) from St. Joseph Inter College, Lucknow with 70% in 2008