**Ashok Reddy Kandi Mail Id:** mailtoashok.kandi@gmail.com

SAP CPQ Developer **Contact:** +91 9962498969 **SUMMARY**I specialized in SAP CPQ having 2+ years of experience as SAP CPQ Developer. Being CPQ Developer, providing a rich customer experience by empowering sales team and partners to offer complex Product Configurations, Pricing / Discounting structure, Workflow / Approval Process, Customization in UI and great-looking proposal output documents and also having knowledge across the complete development life cycle of a CPQ. Adept at end to end project design & development including requirement gathering, documentation, coding, unit & integration testing. One of my key accomplishments in my current company has handled the 2 major big projects at an earlier stage of my career and I’m confident that I can help your team get better results here. Client's satisfaction is my first priority.

**PROFESSIONAL EXPERIENCE**

**Boston Harbor Consulting, LLC. May’2019 - Current**

**Chennai.  
  
1. Project - (13 July 2020 - 2 April 2021)**

**Client :** Palo Alto Networks, California  
**Role :** CallidusCPQ Engineer

**Project Description:**

Enthusiasm towards new things that push me into grasping the system quickly in terms of business and functional knowledge. So In this project, I worked on introducing the new product configurations, new discounting structures for all products based on the regions, and a new workflow matrix, Integration CPQ with Salesforce CRM & third party services and production support.

**Responsibilities:**

* In this project, I coordinated with project managers to gather the requirements and completed 100+ enhancement stories and three subprojects to be implemented in the CPQ system with new and advanced configurable products.
* In this project, I set up a new workflow matrix and also implemented the new Discounting structure for the whole project.
* I worked on the Salesforce API to pass the data and request the data to CPQ.
* Based on new requirements, suggesting new system design in the form of proof of concept to the product managers with estimated time of system design for better understanding.
* I worked on Production support tickets which were raised by client’s.
* I will help the Team in terms of development & functional wise doubts.
* Followed by every CPQ release update and will analyse the system what to impact based on the recent release of CPQ.

**Key achievement:**

Well! I made them feel happy with my work which was assigned to me. As a developer, the biggest achievement in this project is satisfaction of work which I delivered to clients.

**2. Project - (15 May 2019 - 12 July 2020)**

**Client :** GN-Jabra, Denmark

**Role :** Associate CPQ Developer

**Project Description:**

In this project, I grasped the whole business and functional knowledge of the system end-to-end in a short span of time. And I worked on new enhancement's development as per the client's requirements like new pricing structure from third party sources, Workflow / Approvals and Notifications, Product Configurations, CPQ Integration with Microsoft Dynamics CRM and Documentation Templates.

**Responsibilities:**

* Everyday support tickets will come in Production which are reported by Sales Ops, so I took that and analyzed it then reported it back to them.
* Being a developer, I played a key role in system design whenever client's requested new requirements as per their business model.
* Parallel, I am working on new enhancement development.
* I developed new product configurations, a new workflow introduced and setup new Approval Rules including the notifications.
* I worked in this project, pricing structure for products based on the region-level.
* I worked on Output Templates design for a better quotation document.
* Daily tracking the Production how it's behaving in terms of performance.
* Maintenance of the system stability that's my responsibility.

**Key achievement:**

I have handled the project independently with Business Analyst and also I delivered quality work in time to the client.

**TECHNICAL SKILLS**

* **Languages:** Iron-Python, SQL, HTML, CSS, JavaScript, KnockoutJs
* **OS:** Windows, Mac OS
* **Applications:** SAP Callidus CPQ, SalesForce Administrator, Microsoft CRM, API’s

**EDUCATION**

**Bharath University, Chennai**  **Jun’2015 - May’2019**

Computer Science

**Additional Information**

**Languages Known:** English, Telugu