

GHANTASALA SNEHA

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Professional Summary

- To extend my skills to help the Company in all its endeavours and grow professionally and personally in the guidance of the Organization I work for.
- Hard-working, talented and a quick learner with industrious and systematic approach to learning information. Open and clear worker with disciplined execution and methodical nature.

Skills

- Customer Service
- Teambuilding
- Organization and Time management
- Critical thinking
- Good Communication Skills
- Conflict resolution
- Data management
- Analytical and Logical skills
- Teamwork
- Project Management
- Web Technologies : HTML 5, CSS
- Office Automation Software : MS Word, PowerPoint, Excel
- Database : MS SQL Server

Education

MBA: Leadership Practice

Edinburgh Napier University

Jul 2020

United Kingdom, Scotland, Edinburgh

Bachelor of Technology: Computer Science And Engineering

Vellore Institute of Technology (VIT)

- Graduated with 8.21 GPA

Jun 2016

India, Vellore

Work Experience

Business Development Associate

Think and Learn Pvt. Ltd, BYJU'S

Aug 2016 - Sep 2017

Bengaluru, Karnataka

Internship Student

Infosys

Jan 2016 - May 2016

Mysore, Karnataka

Internship Student

UV Softs Technologies

Jun 2015 - Jul 2015

New Delhi

Accomplishments

MBA

- **Dissertation:** Evaluating the Effectiveness of Digital Marketing on Consumer Interaction.

BYJUS

- Arranged potential client contacts, cultivated relationships and followed through all service needs.
- Maintained extensive knowledge of company products and services to provide top-notch expertise to customers.
- Sought out and engaged with customers to drive sales and service using suggestive selling and meeting targets.
- Developed new business strategies by networking with prospects and valuable customers by arranging home demos for the potential leads.
- Negotiated contracts and closed sales with new and existing clients.

INFOSYS

- Final Semester Project : Online Shopping Website; Languages: HTML, CSS, PHP