# Sakshi Arora

**Sr. Software Engineer**

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**Summary**

Sakshi Arora is a Salesforce consultant who specializes in the CPQ space. She has around 3+ years of hands-on experience in working with Apex, triggers, VisualForce, SOQL, Approval process, Apttus CLM, Adobe sign and Process Builders, Adobe sign. She has spent two years of her professional career building foundation and working on CPQ and Billing packages and has a good understanding of triggers and test classes.

Also had 1 year (M.Tech internship) experience in Java with STMicroelectronics.

**Education**

* Banasthali Vidyapith University, Master of Technology in Computer Science, June 2015
* Rajasthan Technical University, Bachelor of Technology in Computer Science, June 2013

## Skills

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| **Languages** | C, C++, Java, SQL, APEX |
| **Database** | MS SQL ,SQL, SOQL |
| **Operating System** | Windows 98/2000/NT/XP/10, SAAS(salesforce.com) - Platform |
| **IDE** | NotePad++, VS Code, Aside.io |
| **Soft Skills** | Sense of responsibility, Team Player, Good Listener, Dedicated and Self motivated |

**Certifications**

* Salesforce Certified Administrator
* Salesforce Platform Developer I
* Salesforce CPQ

## Professional Experience Summary

**Roles**

**From – To**

**Companies Worked For**

Birlasoft April 2019 – Present Sr. Software Engineer

Appirio December 2016 –March 2019 Associate Consultant

## Professional Experience Details

**Birlasoft April 2019 to present**

#### Hulu LLC

**Senior software engineer Accomplishments and Responsibilities**

* + The project is about creating Apttus Agreements or contracts for the Hulu customers to set terms and conditions negotiated by both parties.
	+ Attend daily standup meetings with project team (including clients) to understand pain points and requirements.
	+ Discuss and design the solutions to meet business needs through both configuration and customization
	+ Provided technical guidance and conducted POCs for different enhancements.
	+ Providing support and maintenance to the already build application.
	+ Self-motivated and managing workload efficiently and effectively.
	+ Tool and Technologies used Apttus, X-author (word), X-Author Template Migration tool.

**Appirio August2018 to March 2019**

#### Friesland Campina

**Associate consultant Accomplishments and Responsibilities**

* This project was about creating a system designed for Friesland Campina products to be sold to the Pregnant Moms / Moms and kids evaluating the medical condition and time span of order and details.
* Discussing design and modeling sessions with the project team.
* Design and create Apex Triggers
* Attended daily standup meetings with project team understand pain points and requirements
* Design scalable solutions to meet business needs through both configuration and customization
* Create the Test Classes for the Apex Triggers and classes with at least of 75% coverage.
* Worked as Associate Consultant using the Apex technology on developer console.

**Appirio April 2018 to July 2018**

#### Rakuten

**Associate consultant Accomplishments and Responsibilities**

* Its B2B2C e-commerce platform Rakuten Ichiba is the largest e-commerce site in Japan and among the world’s largest by sales.
* This project includes UI designing.
* Designing of all Rakuten commercial sites in Salesforce.
* Worked in UI designing using Visual Force Studio code, JS, HTML,CSS.
* Write test classes with the coverage of more than 90% as per the requirement.
* Perform pre-UAT testing and work with development team to resolve any bugs or issues
* Administer SFDC environment, providing configuration enhancement support.

**Appirio December 2017 to March 2018**

#### Hitachi Vantara - CPQ & Billing CO14

**Trainee Associate consultant Accomplishments and Responsibilities**

* Hitachi Data Systems Corporation provides information infrastructure, data storage solutions, and services for organizations. The company serves finance, education, government, health and life sciences, information technology, insurance, legal, manufacturing, retail, services, telecommunications, transportation, utilities, and other industries worldwide.
* This application involves working on Salesforce CPQ and Billing package to accommodate Orders, Renewal Orders and Billing Process.
* Worked on Steelbrick CPQ and Billing Package including the Renewal order and Invoicing.
* Invoicing process in implementing, developing and testing solutions on Steelbrick CPQ and Billing Package
* Attended daily standup meetings with project team to understand pain points and requirements
* Design and create Apex Triggers.

**Apttus June 2017 – December 2017**

#### Novartis Pharma AG

**Trainee Associate consultant Accomplishments and Responsibilities**

* Novartis has selected Salesforce CPQ for enterprise standard Configure, Price, Quote software for their Alcon subsidiary.
* This application was about integrating the existing Commercial IT framework and allow sales representatives to drive productivity while providing a standard consistent pricing framework based on discount and financing terms.
* Understanding the client requirements deeply and upcoming with solutions.
* Working as CPQ Trained resource on this project including the whole Configure Price Quote process
* Designing the Search Filters, Price rules, Product rules, Triggers, Test Classes, Issue Fixing on the basis of require3mnet and discussion with team lead.
* Migrating the data to different org.
* Design and create Apex Triggers
* Technology used Apex, Steelbrick CPQ.
* Work closely with engineers, product managers, and professional services to troubleshoot and resolve issues during product development.