****Ravindranath Mahadasyam****

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**Senior professional** with ‘proven critical (Product, Solution, Service & Support) **Engineering,** **Digital** **Program &** **Global** **Delivery, Operations excellence** andperformance-basedthought leadership abilities in leveraging operative value addition to maximize organizational profitability & growth.

**Career Abstract**

* Analytical and effective **Engineering** **Delivery** **Leader** shouldering **P & L** accountability with successful track of **22 years (Product, Program, Delivery, Process & Operations**) in leading & driving multiple,large / complex, multi-track SW/HW Engineering engagements across global locations (US, EMEA), while maintaining a positive environment and high-performance standards.
* **Extensive experience in** setting up & scaling up **Start-up, PMO, CoE, GDC / ODC**, **R&D** & **Captive**, Process & Operations structure through multi layered frame-work in accomplishing scalable & persistent ‘**Technical Delivery excellence & Delight**’. Experienced professional in leading multi-cultural & location **Delivery teams** in achieving **‘Global Delivery Excellence’**.

**Key Skills Entail**

* Program & Delivery Excellence - Process Re-engineering
* Product Engineering - Stakeholder Management
* Quality Excellence - Digital Solutions
* Change Management - Pre-Sales, Roadmap & BCP

### Collaboration & Communication - People & Capacity Building

* Operations Excellence - CoE& Knowledge Management
* Technology Management - Mentoring & Coaching
* Vendor, Partner Management - Q D C & I

**Domain Expertise**

**Horizontal** **Vertical**

 Enterprise & Infra Solutions BFSI e-Governance

 Embedded Systems & IoT Healthcare & Life Science Retail & FMCG

 Mobility & Telecom Auto, Aerospace & Mfg. Semiconductor

**Core Competencies**

* **Lead** innovative **NPI/NPD** products / Mobile applications with world’s largest semiconductor company in digital wireless communications space in the arena of **CDMA/3G/4G/LTE/Embedded/IoT**.
* **Enterprise Product & Applications:** SaaS, Multi-tenant, White-labeled & cloud-based Dashboard applications in Open source & MS Technologies and on concurrent Android & iOS Mobile platform synchronization.
* JavaScript 1.6, Bootstrap 4.0, CSS, SOAP/ REST API, Angular, Jboss App server, SWING, MVC, Struts, Core Java 1.6, Spring 3.2, OOPS, WAR & JAR File.
* HTML, CSS, Angular, RESTful Services, .NET, MVC, SQL (SSRS, SSIS, SSAS), Xamarin
* **mS**ales**F**orce**A**utomation, CRM
* SAP, MSD365
* Azure
* **Embedded & Wireless:** SIP based VoIP SoftPhone running on Smart Phone, TCP/IP protocols, SNMP Agent, worked on Ciena Network solutions. Set Top Box Middleware, VOIP, Audio, Speech & Video codecs. Porting Navigational and Other Applications on to different RTOS, Libraries on to Itanium 64-bit machines & Device Drivers development.
* **Web and Mobile** Product (**Android, iOS** platform) solutions across B2C & B2E.
* Experienced in **end to end SW,** HW **Product / Application development & NPI** in Embedded & Enterprise space; right from concept and through end to (Full stack development), PDLC & SDLC till roll out & support.
* Proven track of accomplishment & enhancing maturity in **Agile/Scrum** **Delivery & Operations excellence** aligning with Clients and stake-holder expectations (CSAT & ASAT >4.5).
* Proficient in overall **governance of Business Unit, GDCs** in building domain knowledge, Technical competency and business expertise necessary to perform critical implementations and overall productivity.
* Effective deployment of **QMS** and MR team member for **ISO 9001 and SEI-CMM Level-5**, Six-Sigma, Kaizen processes.

**Academics & Certification**

* **B.Tech, SVU College of Engineering**
* **Full Life Cycle Leader**
* **eGovernance Life Cycle**

**Professional Trainings & Certifications**

Collaborative Leadership- Franklin Covey | Entrepreneurship | Finance for Profit Center Heads @IIM | Full Life Cycle Leader | ISO, CMM, ITIL, Kaizen & Six Sigma Processes | Thought Leadership & Value add | Team building | Operational effectiveness & Excellence | Quality Management Systems | MIS & Metrics |

**Professional High spots:**

* Successfully driven business ‘Roadmap’ through key business drivers, priorities and developing a compelling vision from perspective of revenue and implementation of client solutions / programs.
* **SPOC & Unit Delivery Head** for all escalations & resolutions leveraging successful **on-time delivery**. Enhance maturity in **Delivery & Operations excellence** aligning with Clients and stake-holder’s expectations through integration of Projects, Processes & People, persistently.
* Creatively developed solutions/deliveries provided to customers are best in class and are as per the **robust** **global delivery** mechanism.
* **Lead** and work along with System Architects, Technical Project Managers, Mobile Leads, Cyber Security Experts, Data Center Leads, throughout NPI, Solution & PDLC.
* **Driven Internal & External Customers relationship and streamlined Development, Process, Quality & Operations frame-works in leveraging persistent FTR deliveries & customer delight.**

**Career Mile Stones**

#### Consultant: ****Program & Delivery Excellence for Start-ups****

#### Since December 2019

* **Instilling Start-up, Product engineering, Program & Delivery frame-work and Road map in the space of Embedded, Enterprise & Mobility Products.**
* **Streamlining Development, Process, Quality & Operations frame-works in leveraging persistent FTR deliveries & customer delight. Driving pre sales & Customer relationship management.**

#### Global Delivery Head (Product Engineering) @ WIN Information Technology Pvt Ltd

#### May 2019 to November 2019

* Heading the Global Development Centre and lead through mSFA Product Portfolio
* Leading Technical and Engineering function in delivering highly scalable enterprise products
* Product owner for Enterprise mSFA product, ARR, Pre-Sales, Delivery & Roadmap
* Instil, stabilize & scale up Product Delivery Excellence Frame-Work
* Lead Architects, Project Managers & Customer Success Team (L1, L2, L3) in delivering product excellence & value addition to customers
* Define all KPI's, SOW's, Employee Delivery Excellence of services at operational level

#### Senior Consultant (Project Delivery Head) @ NISG-NeGD

June 2016 to July 2018

* Responsible for Program & Delivery excellence of e-Governance.
* **Instilled, stabilized and matured ODC** for the first time in history of GoAP across MS, Java, Mobile & Security in implementing **eGovernance products & projects-cloud based**.

#### Consultant: ****Program & Delivery Excellence for Start-ups****

Nov 2012 to May 2016

* **Instilling Start-up, Product Program & Delivery frame-work and Road map in the space of Embedded, Enterprise & Mobility Products.**
* **Streamlining Development, Process, Quality & Operations frame-works in leveraging persistent FTR deliveries & customer delight. Driving Customer relationship management.**

#### ****Engineering Program Manager, Senior – IPS Delivery @Qualcomm India****

Nov 2010 – Oct 2012

* **Lead**, developing and delivering innovative digital wireless communications products, Reference platforms and services in CDMA/3G/LTE/Embedded and advanced technologies.
* Action-oriented & Agile (Scrum) in approach in development of Integrated Platform Solutions, Effective program plans, schedules, budgets across global locations and working closely with Partners / Vendors in piping thru Process excellence, leveraging qualitative deliverables on dot throughout **PDLC**.
1. **General Manager & Unit Delivery Head- Global Delivery Excellence @Mahindra Satyam**

April 2007 – March 2010

* Lead, **Delivery** excellence (end to end SDLC & PLM) for a large group through organizational hierarchy working on variety of international **products & services** (Development, Maintenance, Consultancy & Support). Q, D, C, I, SLAs, SOPs & expectations management in anticipation.
* SPOC for all escalations & resolutions leveraging successful **on-time near to ‘Zero-defect’ delivery**. Enhance maturity in delivery excellence aligning with Clients and stake-holders expectations through integration of Projects, Processes & People, persistently.
1. **Dy. General Manager & Head - Delivery & GDC @CMC Ltd**

**Sept 2005 – March 2007**

* Successfully ensured that all the **PLM** solutions/deliveries provided to customers in Embedded space are best in class and are as per the robust global delivery mechanism and quality processes.
* Management of **Global Delivery Centers** across verticals – Automotive, Industrial Automation, Electronics & Telecom.
1. **Sr. Manager – SCM & Delivery @ Lucent Technologies India**

June 2005 – Aug 2005

* **Program manage entire client engagement in Telecom domain along with supply chain management through Vendors and responsible for end to end life cycle.**
1. **Group Program Manager: Delivery & Services @ Navionics Systems India**

May 2003 – May 2005

* Instilling complete Delivery frame-work in instilling process & operations and scaling up to predictable performance
* Responsible for complete lifecycle of product development (GIS, GPS, Chart Plotters) in the area of HW, FW, SW and deployment of final product at client’s multi-location sites. End to end Global Development Centre management and Delivery excellence.
1. **Manager- Account & Project Management @ ESN Technologies (India)**

July 1999 – April 2003

* Lead projects through collaborate, monitor and review key project parameters (Planning, Scheduling, Cost, Staffing, Resources and Risks).
* Setting up Offshore Delivery Center of about 50+ associates, dedicated to client as ‘Extended Arm’ and development of Knowledge Management System for code re-use & repository.
1. **Senior Manager: Head- Projects @ Batliboi Ltd**

May 1989 – June 1999

* As Engineering Project Head-BMTG for Hyderabad and serviced clients in Auto, Aerospace, Heavy Engineering, Manufacturing, Govt and Defence across India.
* Optimized resource deployment with tangible technical excellence & succession in ensuring smoother operations, creating constant value to customers.

**Personal Profile**

* Languages conversant: English, Hindi and Telugu
* VISA: USA B1 valid till 2028