

Amulya Acharya

Contact

Date of Birth

27th May 1998

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Skills

Green Belt in Lean Six Sigma

Microsoft Office

Supply Chain Management

Lean Six Sigma

Project Management

Operations Management

Marketing

Basics of SQL

Enthusiastic Industrial Engineering graduate motivated to contribute to organizational success through consistent hard work. Recognized time and again for building positive relationships with internal and external stakeholders, attention to detail and excellent organizational skills.

Work Experience

Oct2020-

Till Date

Renewal Specialist

Byjus-Think & Learn, Bengaluru, Karnataka

- Involved with Customer Relationship Management Role to persuade and ensure that the client opts for customized packages that suits their needs perfectly.
- Pulling reports and analyzing data associated with the customer.
- To raise and attend to tickets when any issue arises from Internal or External customers so as to ensure streamline contact issues and the overall customer renewal experience.

Project Management Intern

Ampere by Greaves, Bengaluru, Karnataka

- Studied and implemented the Ship-to-Stock (STS), strategy to reduce overall lead time of manufacture.
- Performed a feasibility study to set up an independent battery assembly line.
- Performed Ergonomic studies, Competitive Benchmarking studies and implemented Strategic Inventory Management Process (SIMP) to analyze the competitors, understand the market patterns and improve the design of the vehicles.

Jan2020

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July2020

Market Research Intern

Canara Lighting,Mangalore, Karnataka

- Managed discovering a new domain of clients in a scheme known as 'CAN-Hunt' program.
- Tender Searches, Quotation Preparation, Order Negotiation, Payment Term Settlements and Order Confirmation process was studied in detail. Managed Receivable follow up procedures at an intern level. Studied Market optimization techniques.
- Maximized advertising efforts by developing content for media relations, corporate communications and social media posts.
- Forecasted marketing trends based on previous data to adjust campaigns and maximize sales.

June2019

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July2019

Lean Manufacturing- Intern

Dynatech Tools and Devices, Bengaluru, Karnataka

- Studied project management for manufacturing high precision components for Aerospace and Automobile sectors.

June2018

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July2018

Soft Skills

- Communication
- Leadership
- Team Building
- Interpersonal Skills
- Presentation Skills
- Public Speaking
- Problem Solving
- Critical Thinking

Languages

English

Hindi

Kannada

Tulu

Personal Information

Father: K Gururaj Acharya -
Chartered Accountant

Mother: Mamatha Acharya -
Home Maker

- Managed the Autonomation process to reduce variations using different quality improvement techniques.
- Analyzed the manufacturing procedure so as to identify and eliminate wastes to improve overall productivity.

June2017 -
July2017

Associate Intern

Hindustan Aeronautics Limited, Bengaluru, Karnataka

- Studied the design and assembly line of the LCA (Light Combat Aircraft) division-Defense aircraft-Tejas.

Education

Aug2016 -
Aug2020

Bachelor of Engineering: Industrial Engineering And Management

R.V. College Of Engineering - Bangalore

2014 - 2016

P.U.C

Deeksha Integrated- Bangalore

2001- 2014

School

Sophia High School—I.C.S.E – Bangalore

Certifications

May2020

Research paper publication in the 'International Research Journal of Modernization of Engineering Technology and Science.' (Feasibility Study for setting up an Independent Battery Assembly Line for an Electric Vehicle Manufacturing Unit)

Aug2020

SQL for Data Science (Online certification program)

Aug2020

Supply Chain Specialization (Planning, Operations, Logistics, Sourcing and Strategy) (Online certification program)

Aug2020

Data Analysis using Excel (Online certification program)

Aug2020

Effective Business Presentations using PowerPoint (Online certification program)

Dec2020

Green Belt in Lean Six Sigma organized by KPMG

Achievements

- President, Lead Actor and Director at Circle of Acting at RV College of Engineering.
-Won several national level competitions and organized theatre events and competitions (Head of Communications and Logistics). (2016-2020)
- School Prefect –Sophia High School, Bengaluru(2013-2014)
- President of The Interact Club- Sophia High School, Bengaluru (2012-2013)
-Organized Tuck Shops, Newspaper Drives, Bake Sales and Blood Donation Camps to raise money for charity.
-Conducted monthly outreach programs to Blind Schools, Orphanages and Old-Age Homes.