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| **Ravi Bodepalli**  Senior Consultant Developer  **+**91-9000208838  [ravi.bdpalli@gmail.com](mailto:ravi.bdpalli@gmail.com) | Chart  Description automatically generated  Salesforce Certified Professional |

**CAREER OBJECTIVE**

Looking for a challenging position as a Salesforce.com Developer with a view to enhance both the breadth and depth of my current knowledge base through significant contributions to the organization.

# PROFESSONAL SUMMARY

* 8 Years of Salesforce experience in development and implementation as a Developer, solution and technical design implementation and Technical Consultant.
* Experience in Lightning Development, Communities, Integration, customization, configuration and solution design on Salesforce.com platform
* Deep functional & Technical knowledge of Salesforce.com & Force.com technologies.
* Having good hands on LWC and Implemented some of the functionalities in Project.
* Experience in Service Cloud and Apptus CPQ, CLM.
* Adept in Continuous Integration tools in Salesforce Development Life cycle.
* Expertise in both Client and Server-side programming skills (HTML, CSS, JavaScript, Apex, Lightning, Visualforce, Integration).
* Strong Analytical skills, excellent communication and organizational skills, able to work independently as well as in a team.
* Having good interpersonal skills and quick learner of new technologies willing to take up responsibilities.

**SKILL SET**

* **Programming Languages** : Salesforce Apex language, JAVA, J2EE.
* **Design Scripting** : Salesforce.com, Visual Force, Lightning, LWC, CSS, HTML
* **Marketing Tool** : Pardot, QUIP
* **CPQ Tool** : Apttus-CPQ
* **Technology**  : Salesforce.com CRM, Force.com
* **Tools**  : Conga Composer, Echo sign, DocuSign , Import Wizard, Data loader, IDE
* **Deployment Tools** : Ant, GIT, Bitbucket, Source Tree, Flosum.

**CERTIFICATIONS**

* Salesforce Certified Application Architect
* Salesforce Certified Data Architecture and Management Designer
* Salesforce Certified Sharing and Visibility Designer.
* Salesforce.com certified platform App Builder
* Salesforce.com certified Administrator (ADM-201)
* Salesforce.com certified Platform Developer I
* Salesforce.com certified service cloud consultant
* Salesforce.com certified sales cloud consultant
* Pega PRPC V6.1 CSA.
* Rackspace Cloud U Certified.

**INDUSTRY EXPERIENCE**

* Working as Senior Consultant for Deloitte Consulting India from November 2019 to Till Date.
* Worked as IT Principle Consultant for NTT Data from December July 2018 to November 2019.
* Worked as Associate Projects for Cognizant Technology Solutions from March 2013 to December 2018.
* Worked as Software Engineer for Avenues Payment Syntel Inc (Atos) Inc PVT LTD from March 2013 to March 2015.

**PROJECT PROFILE**

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| Project name | **SCOUT- SANDOZ** |
| Client | Pharma |
| Employer | Deloitte, Hyderabad, India |
| Role | Senior Consultant |
| Project outline | Sandoz Application is mainly building to help medical sales reps to perform their actives through the automated system, this system will be using doctors master data from Axtria and medical sales reps using PICTHER to schedule an appointment for doctors for their medical representation for medicine. Once Doctors are approved medicines, they are suppling those approved medicines to different venders in system through the Order management provided by Apttus. |
| Skills | Apex, Salesforce lightning, Integration, Apttus-CPQ Apex Classes, Batch Classes etc.. |

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| Project name | **Honeywell Aerospace** |
| Client | Honeywell |
| Employer | NTT Data, Hyderabad, India |
| Role | IT Principle Consultant Developer |
| Project outline | Honeywell Aerospace is a leading global provider of integrated avionics, engines, systems and service solutions for aircraft manufacturer’s airlines, business and general aviation, military, space and airport operations. Aero is one of the applications in Honeywell business which deals with aero spare parts. |
| Skills | Apex, Salesforce.com, Apex Triggers, Batch classes, Integration (SOAP Web Services) |

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| Project name | **Learning Management System** |
| Client | Western Union |
| Employer | Cognizant, Hyderabad, India |
| Role | Salesforce Developer |
| Project outline | Client wanted an automatic system which tracks the customer’s go to training data in salesforce. The application was capable of replicate the ongoing and upcoming trainings inside salesforce as a data from custom objects, the trainings’ data were recorded as user and contacts respectively. This was a mini project where I was the only resource and was able to successfully deliver the project in 3 weeks. |
| Skills | Apex, Approval Process, Conga, Visual force pages, e-sign |

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| Project name | **Digital Enrollment** |
| Client | Western Union |
| Employer | Cognizant, Hyderabad, India |
| Role | Salesforce Developer |
| Project outline | “Digital Enrollment” Application is used by one of the leading bank to enroll Master/Independent agents for 160+ Non-WUPSIL, WUPSIL and LACA/Mexico countries. Digital Enrollment Process involves high level processes such as Data Collection, Document Generation, digitally signing Agreements/Individual Documents and Approval from Relevant Approvers. |
| Skills | Apex, Approval Process, Conga, Visual force pages, e-sign |

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| Project name | **Marketing – BaxScore Integration** |
| Client | Baxter, USA |
| Employer | Cognizant, Hyderabad, India |
| Role | Salesforce Developer and Pardot Configurator. |
| Project outline | BaxScore Application is used to collect Attendee data at Events / Congress. The main purpose of this application is to Generate Lead from Event / Congress and conduct Market research on attendees. Data consolidation is done post Event / Congress and data loaded in CRM. In future, the aim is to automate the process so that attendee data can sync with SFDC CRM. Prospect data (with Product Group alignment) from SFDC will be sent to Marketing Automation platform - Pardot. |
| Skills | Salesforce (Apex classes, VF pages), Pardot, REST Integration. |

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| Project name | **CRM aSSIST (AP & CP CRM)** |
| Client | Humana |
| Employer | Syntel Inc (Atos), Pune, India |
| Role | Developer |
| Project outline | CRM tool aSSIST on SFDC platform which will allow Humana to have a single point of entry for Issues/Requests to enable Corporate Procurement (CP) and Accounts Payable (AP) to better track, report and route questions and request to the appropriate owner and provide metrics surrounding these open or closed issues which will better allow us to address root cause and re-establish and maintain SLAs. |
| Skills | Force.com (Visual Force Pages, Apex Class), Visual Flows, Triggers, Case Management |

# ACADEMIC QUALIFICATIONS

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| **Title of the Degree** | **Institute** | **Year of Passing** | **Percentage of Marks/CGPA** |
| M.CA (Master of Computer Applications) | Kakatiya University Warangal, Telangana. | 2010 | 78.33% |

**PERSONAL AND WORK PERMIT DETIALS**

**Languages Known** : English, Telugu

**Gender** : Male

**Marital Status** : Married

**Nationality** : Indian

**Date of Birth** : 31/08/1987